OUR 114TH YEAR

# ANDOVER TOWNSMAN

AN EAGLE-TRIBUNE COMPANY

Issue No. 33 72 pages | APRIL 18, 2002 | 75 CENTS



PHOTO BY TIM JEAN

**Resident Chip MacDonald on a Segway transporter.**

## Andover gets 'It'

**By Ben Hellman**

It whirred into Andover last week. Some know it as Ginger, others simply as "It." To Segway plant manager and Andover resident Chip MacDonald, it is the Segway Human Transporter.

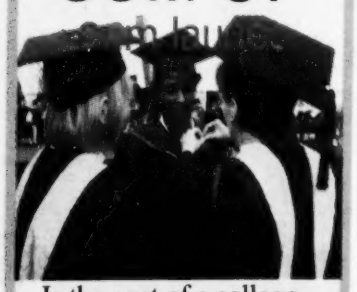
MacDonald brought the Segway HT to the Ramada Rolling Green in Andover for a luncheon series put on by Central Catholic High School. MacDonald delighted those assembled when he rolled into the banquet room and quickly glided around tables with the free-standing, two-wheeled invention.

"How many people don't care what I have to say, they just want to ride this thing?" he asked the

*Continued on page 5*

COMING SUNDAY

SUM OF



Is the cost of a college education really worth it?

*in The Eagle-Tribune*

**Town Meeting override vote**

# How much for the schools?

## Residents to decide whether to fund Proposition 2½ override for education requests

**By Neil Fater**

Andover has never passed an override of Proposition 2½ for its day-to-day operations. It tried once, in 1991, for school expenses, and 65 percent of voters rejected the idea at the ballot box.

This year Andover will try again.

The effort will begin next Monday, April 22, at 7 p.m. at Town Meeting, in the Andover High School Field House. Townspeople will vote on Article 4, the $105 million budget for all town departments, including the schools. This budget can be funded without an override. Then, Article 5 will ask if residents are willing to pass another $1.13 million, the override of Proposition 2½, to bolster the schools budget.

If Article 5 is approved, the override vote will go to the ballot box, with an election expected in June. The override must receive approval at both Town Meeting and at the special election. For the average homeowner, Article 4 will add $355 to their tax bill; Article 5 will add $81 more.

Proponents of approving an override note that next year will be

*Continued on page 13*




PHOTO BY TIM JEAN

**Thyra Sherman and Barbara L'Italien, co-chairwomen of the Support Our Students pro-override group, are hoping for clear sailing for the override, and smiles after Town Meeting. But some other residents say taxes already are too high without an override.**

TOWN MEETING

**BIG DECISIONS**

CPA: Tax surcharge **17**

Zoning for fields **20-21**

**ON THE WATER**

New plant needed? Should town impose bans, have residents register sprinklers? **6**



**ALSO INSIDE**

Robert Urich, TV star, former resident, dies. **22**

**ARTS**

Students are running the Collins Center. **33**

# Eagle-Tribune Publishing to buy three North Shore dailies

Eagle-Tribune Publishing Company has reached an agreement with Ottaway Newspapers Inc., to purchase Essex County Newspapers Inc., which publishes The Salem Evening News, The Gloucester Daily Times and The Newburyport Daily News.

The announcement was made Thursday, April 11 by Irving E. "Chip" Rogers III, president and publisher of the Andover Townsman and The Eagle-Tribune, and Jim Ottaway Jr., chairman and chief executive officer of Ottaway Newspapers of Campbell Hall, N.Y., a subsidiary of Dow Jones and Company Inc.

Eagle-Tribune Publishing and Essex County Newspapers will unite to cover one of the largest daily newspaper markets in New England, with a reach spanning two states, more than 55 communities and 310,000 households.

Financial terms of the transaction, which Rogers and Ottaway said they hope to complete by May 31, were not disclosed.

The purchase-and-sale agreement also includes ECN's news,

*Continued on page 16*

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The first week when I lost 11 pounds, I cried! I couldn't believe that I actually did it! Now I'm 4 months into the program and I have lost 70 pounds. I haven't felt this motivated in 10 years. I am so thankful to have found Advanced Weight Loss Systems. My life will never be the same!

*Beth Amedio*




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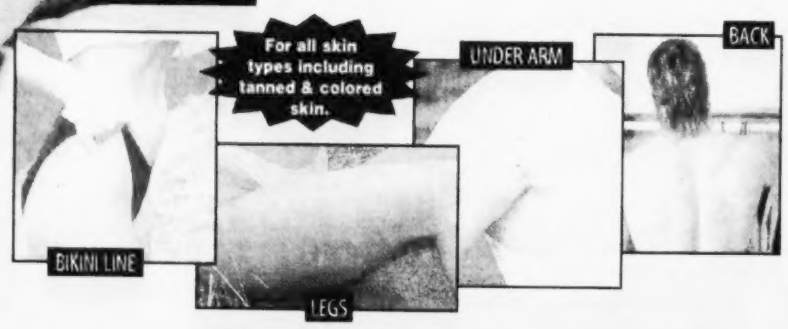
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## Web question

## Would you use a Segway to travel?

Last week's *Townsman* Web-site question was:

Depending on the amount it sells, Andover sells treated water to other communities at the same price Andover residents pay. Should town officials start charging other communities more?

Out of 33 votes:

- 28 or 85 percent said "Yes. Other communities should have to pay for the services Andover is rendering."
- 5 or 15 percent said "No. Especially during this time of drought, water is an important resource – not something the town should use to gouge others."
- No one said "Other."

**This week's Web question:**

"IT" came to Andover last week. Segway believes that its human transporter will revolutionize the way cities are designed, cutting back on the need for cars. Do you see Segways changing our area?

- Yes. The transporters take up less space than cars, don't use gas and are easy to operate.
- Maybe. If it could get me downtown and back without having to recharge, I'd think about it.
- No. We live in New England, where the weather can change at any time. No one wants to be stuck on a glorified scooter when it starts snowing in April.
- Other.

To vote, surf to <www.andovertownsman.com>.


# ANDOVER TOWNSMAN

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**Publisher**
Irving E. Rogers III

**Editor**
Neil Fater

**General Manager**
Ellen Zappala

**Assistant Editor**
Jack Grady

**Production Manager**
Christine Wilt

**Circulation Manager**
Leslie Wilkinson

**Reporters**
Rick Harrison
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**Production Team**
Annette Bernier
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Mary Ann Apperti

**Photographer**
Tim Jean

**Reception/Classified**
Corinne Towler

**Account Executives**
Pauline Fontaine Carol Glidden Cynthia Ross

**E-mail Addresses**

Neil Fater ..... nfater@andovertownsman.com
Jack Grady ..... jack@andovertownsman.com
Display advertising ..... adsales@andovertownsman.com
Classified ..... classads@andovertownsman.com

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**Copy Deadlines**
Advertising copy must be in the *Townsman* office by Monday at 5 p.m.
Camera-ready advertising copy is due by Tuesday at 12 p.m..
No cancellations honored after these deadlines.

# IN BRIEF

### Babysit voters kids

The Department of Community Services is looking for people who like children to help it with babysitting from 6:30 to 10 p.m. during Town Meeting, which starts Monday, April 22.

Those interested should call DCS at 978-623-8274. They will help with homework, play board games and "keep children busy in active pursuits" while the kids' parents attend Town Meeting at Andover High School, according to a release. Helpers will be paid $6.50 per hour.

### Excise bills almost due

Andover has mailed the 2002 excise bills with an issue date of March 25, due 30 days from the date of issue. Questions regarding adjustments to the bills should be directed to the assessors' office.

Andover has also mailed the real-estate tax bill for the fiscal year 2002 fourth quarter. Payment is due Wednesday, May 1. Taxes unpaid after that date are subject to interest charges of 14 percent. Town Offices at 36 Bartlet St. are open Monday through Friday from 8:30 a.m. to 4:30 p.m. Payments can be mailed in the envelope provided or dropped in the white mailbox with the blue town seal in front of 36 Bartlet St. The tax collectors' office will also be open Wednesday, May 1, from 5:30 to 7:30 p.m. Residents with questions or who have not received a bill, can call the Town Offices at 978-623-8200.

### How's your diet?

The Andover Board of Health will hold a cholesterol screening clinic from 9 a.m. to noon on Wednesday, April 24, for Andover residents only. The test involves a simple finger-stick test and costs $10. For an appointment call the Board of Health at 978-623-8295.

**Town Meeting information**

## Bus, babysitting available for voters

The Annual Town Meeting will be held in Andover on April 22 and 23 at the Andover High School Field House, and April 29 and 30 at the Collins Center at Andover High School on Shawsheen Road. The meetings will start at 7 p.m. each night.

During the first night of Town Meeting a shuttle bus will run from the parking lot on Red Spring Road to West Middle School and up to the High School to help with parking.

Babysitting will be available until 10 p.m. Preregistration is mandatory and must be reserved by Thursday, April 18. The fee is $5 per child per night. Call the Department of Community Services at 978-623-8274 to make a reservation.

All registered voters that attend Town Meeting will need to be checked into the meeting in the lobby of Andover High School on April 22 and 23 and the lobby of the Collins Center on April 29 and 30. The town has added a new precinct this year and this has caused many precinct changes for voters. For voter convenience we have listed streets and precinct numbers in this year's Finance Committee book that was mailed to every household on April 12. You may also visit the town web site at <www.town.andover.ma.us> and do a precinct search under "New and Noteworthy." The town recommends that residents check precinct numbers before the meeting to avoid delays at the check-in area.

Questions? Call the town clerk's office at 978-623-8200.

### 'Our Town' applications due April 23 for 20 jobs

"Our Town," a selectmen-sponsored summer enrichment program designed to provide about 20 young Andover adults, age 16 and older, with the opportunity to work on a variety of town-improvement projects, will hold a lottery to select applicants for these positions on Thursday, April 25 at 7 p.m. at Town Offices. Completed applications must be returned by Tuesday, April 23 to Town Offices, 36 Bartlet St. Call DCS, 978-623-8274.

### Property transfers

The Andover property transfers compiled from the Registry of Deeds are not yet available for the month of December. The property listings will run when the registry makes them available.

### Town Meeting: Taxes to pay for holiday lights?

Selectmen want $18,000 from existing funds to buy, lease, install and maintain holiday lights in the downtown area. Some of the areas for lighting include Elm Green, the Town House, Memorial Hall Library, Town Offices and the trees lining Main Street from Elm Square to Olde Andover Village. Selectmen and the Finance Committee recommend approval.

### Article 16: Elderly help

The Council on Aging requests $25,000 to continue providing a transportation subsidy for elderly and disabled citizens. It allows residents 60 and older to ride free on MVRTA fixed routes 21 and 22 and a "call ride service" known as EZTrans. There are currently 574 residents listed in the EZTrans program and more than 100 eligible seniors using the fixed routes.

## Quote, unquote . . .

MY GOAL HAS BEEN TO LEARN TO JUGGLE five (balls) behind my back. I think it will take a long time – I need bigger hands.

*– Eli Grober, a fifth-grade student at West Elementary, who hopes to juggle flaming torches someday.* **(Story, page 27)**

IF WE DON'T GET THE MONEY NOW, I think we're going to wreck the town.

*– Main Street Committee member Abby O'Hara, stating that without approval of Town Meeting Article 48, which allocates $269,500 to spend on the downtown improvement project, Main Street will loose its Andover charm.* **(Story, page 4)**

WE DON'T WANT PROBLEMS LIKE THAT.

*– Public Works Director Jack Petkus, who says voters should approve $50,000 for fire-hydrant replacements to avoid "problems" like last year's. Last year, firefighters found broken hydrants at the scene of three fires.* **(Story, page 17)**

# News Calendar

**Monday, April 22**

**Town Meeting,** Andover High School Field House, Shawsheen Road, 7 p.m.

**Tuesday, April 23**

**Town Meeting,** Town Offices, Andover High School Field House, Shawsheen Road, 7 p.m.

**Thursday, April 25**

**Zoning Board,** public hearing for Coachman's Ridge, Town Offices, first-floor conference room, 7 p.m.

**Monday, April 29**

**Town Meeting,** Collins Center, Andover High School, 7 p.m.

**Tuesday, April 30**

**Town Meeting,** Collins Center, Andover High School, 7 p.m.

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FERTILIZERS
TIME TO FERTILIZE
WATER GARDEN POOLS
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FRUIT TREES

# Keeping Main Street part of town

By Rebecca Piro

The state-funded $2.5 million downtown improvement project is slated to begin in June 2003. But members of the Main Street Committee say it won't improve the downtown as much as it could – unless voters approve a $269,500 town contribution in the form of Article 48.

And some may feel more strongly than others. "If we don't get the money now, I think we're going to wreck the town," says Main Street Committee member Abby O'Hara. "It will have an urbanized look."

She says the committee can use the money to make sure the new Main Street looks uniquely Andover, instead of like a generic project done by the state. "It's not (the state's) job to determine what our problems are, or what are assets are," says member Ann Constantine. But the Main Street Committee has put in hundreds of hours doing so, they say.

These members recognize that the timing of the article asking for more money isn't good – "it's a dreadful economic time," O'Hara agrees. Voters will face a $1.13 million override of Proposition 2½ next week at Town Meeting.

It's been a tough budget year for the state as well, and the state is supposed to provide the bulk of the money with which the project will be funded. Residents and some state officials have worried whether the state will ultimately pull the plug on the project. But O'Hara and Constantine say they must submit the request now, because the state says it expects to move forward. The selectmen have recommended to approve Article 48. The Finance Committee has not.

This year isn't the first that the town has asked for money for Main Street. The project, targeting Stevens Street to Wheeler Street, is meant to improve traffic flow and pedestrian safety, says designer David Giangrande. In 1999, Town Meeting decided to support the state-funded project and chipped in $304,000 for aesthetic details including bike racks, benches, historic lighting and trash cans.

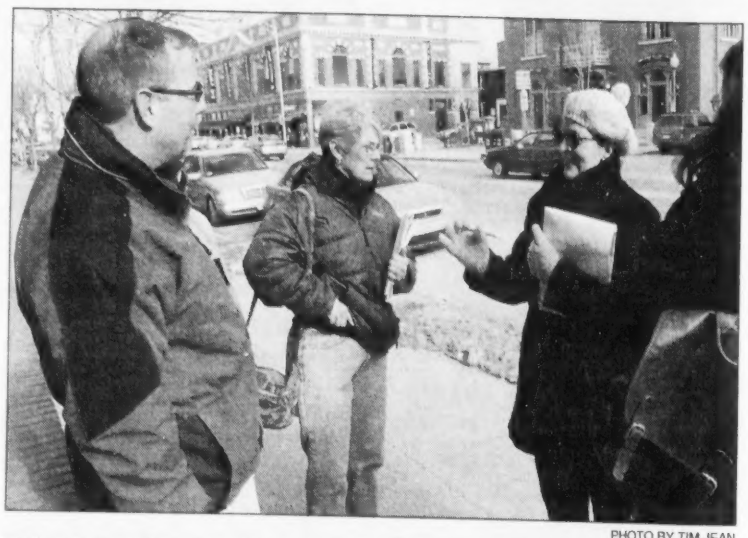


PHOTO BY TIM JEAN

**Volunteers discuss the number of signs on Main Street during a site walk earlier this year. Article 48 seeks more money for Main Street improvements.**

The Main Street Committee, appointed by the town manager, has since studied the plans and proposals. Members say the $304,000 isn't enough to purchase the materials and equipment that will preserve the historic New England charm of downtown Andover. The state will pay to replace the street lamps and traffic lights it takes down during construction, but it will pay to replace only the basic models and styles, says Constantine. With $269,500, the town can pay for upgraded models that will fit Andover's historic character, she adds.

Without the $269,500 for upgrades, the crosswalks on Main Street will be painted white lines; the islands in the middle of the road will be plain pavement; and the newspaper and free magazine boxes will remain scattered along the sidewalks. The $304,000 is enough to buy a few historic lamp posts, but not enough to keep the downtown well-lit, say members.

If Town Meeting approves the extra funds, the committee can buy more lamp posts; create crosswalks with brick-like pavers that they say are safer; create plantings on the islands; and pay to install irrigation systems for the trees and plantings.

Committee members need approval of the money now, because Mass Highway plans to put the project out to bid and break ground in the summer of 2003, says Giangrande. The state will only tear up the ground once – and the Main Street Committee must know how many lamp posts it needs installed, and where it wants the irrigation systems to go before that happens. Next year's Town Meeting will probably be too late for that, he says.

If voters approve Article 48, the committee won't be back for more money, says O'Hara.

That doesn't mean that the final price tag is set in stone. It will probably cost more than the $269,500 to complete the downtown redesign including the cost of items such as plantings and newspaper boxes. Committee members say they'll look for grants and private donations.

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# Resident works with Kamen's hot-topic Segway transporter

■ JUMP
*Continued from page 1*

crowd. During his presentation he got on the machine several times and rode back and forth as he spoke, sometimes holding the handle bar with only one hand as he turned in place or moved forwards and backwards. The Segway HT uses balance technology created by its inventor, Dean Kamen, for his IBOT Mobility System, the wheelchair that climbs stairs.

MacDonald came to Segway because he knew Doug Field, vice president of product development, from his fellowship at the Massachusetts Institute of Technology. "It didn't take me too long to decide," said MacDonald. Segway was formed solely to manufacture the HTs, so MacDonald had input in how the plant was designed. "It was an opportunity to build from the ground up," he said.

He described his first experience with the HT: "When I first got on the thing, you're kind of skeptical, but then I thought, 'Wow, this is cool.' My mind started racing to the possibilities."

Asked about the possibilities in Andover, MacDonald said that Raytheon and Gillette were businesses that could use them. "It could be something for meter maids," he said, noting the small, box-shaped vehicles they drive in Andover. "We're not a car. We're not trying to replace the car," he said. He thought it could be useful on the golf course to chase errant balls. "That would be useful when you're the kind of golfer that I am," he said.

MacDonald spoke at the luncheon as a graduate of Central Catholic. As a high-school student, he was already interested in how things worked. "I was definitely into the science and technology side of school. I was interested in inventions," he said. But MacDonald was a rounded student. He was captain of the football team, played basketball and was in the school play his senior year.

When he isn't at work he enjoys spending time with his family. A Methuen native, MacDonald has lived in Andover for four years with his wife, Jennifer, and his 5-year-old son, Daniel. Daniel attends Ballardvale Preschool and will go to South Elementary. The MacDonalds are expecting a second child in the fall.

He is also a high school football official. "I hike a lot with my wife," he said. "I recently started to play hockey – very badly. One of my favorite things is throwing a tennis ball to my dog in the back yard," he said.

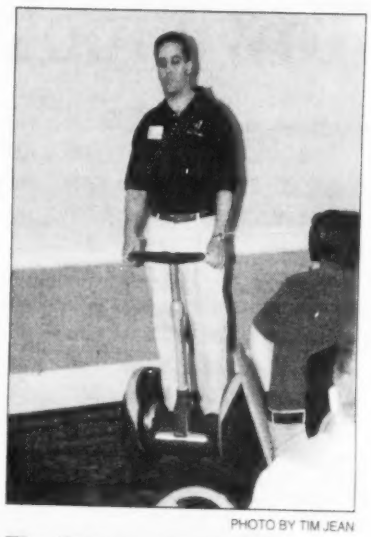


PHOTO BY TIM JEAN

**The Segway transporter.**

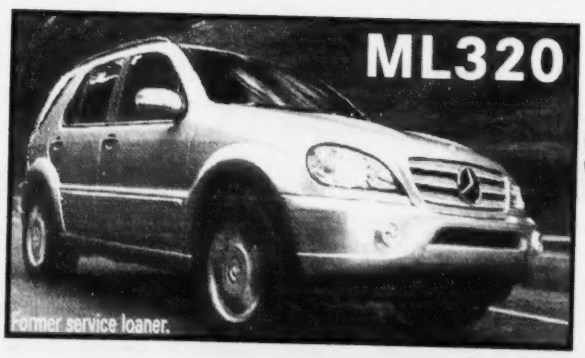
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TOWN MEETING ARTICLES 40-42

# Town looks at expanding water plant, enacting bans

By Rebecca Piro

A portion of Town Meeting will deal with warrant articles concerning one of the town's most valuable resources – water. Public Works Director Jack Petkus will bring three articles to the floor that deal with how much residents use, whether they should take greater lengths to conserve water and how to maintain Andover's water quality.

**Article 40**

In the event of a drought – much like the near-drought conditions that most of the Merrimack Valley is now experiencing – Petkus wants to have a water-restriction bylaw in place to help residents conserve the water they have.

Article 40 proposes a bylaw that gives selectmen the power to declare a water-supply emergency. Selectmen could temporarily prohibit outdoor water use during specific hours of the day, certain days of the week, or entirely. They also would have the power to prohibit residents from filling swimming pools or using automatic lawn-sprinkler systems.

Petkus' proposal states that a resident who violates the bylaw during a water ban would receive a warning. A second violation would earn the resident a $50 fine, and subsequent violations would cost that person $100 each.

If Andover does not have its own water-ban plan, the state will impose its own – which could be more restrictive – in an emergency, says Petkus. Because of the current near-drought conditions, he hopes voters will support this article.

"I'd much rather have our system imposed on us, rather than have (the state) dictate the way it works," he says.

The selectmen have recommended approval of the Article 40.

"Although we might never need them, we better have them in place just in case we do," says Selectman Ray Hender.

**Article 41**

Just because Andover isn't in immediate danger of drought doesn't mean residents shouldn't take greater care to protect and conserve the water they have, says Petkus.

Article 41 proposes a bylaw that would govern the use of automatic lawn sprinklers. The first part of the bylaw requires residents who own a sprinkler system to install a backflow preventer – a $6 device that fits between an outdoor spigot and a hose. It prevents lawn chemicals, animal feces and whatever else is on the lawn from getting sucked into the irrigation system, into a resident's home or into the town's water supply, in the event of a sudden pressure change in the water pipes. It happened three weeks ago when sewer construction workers cracked a water main on Chestnut Street.

"People heard a sucking noise coming out of their faucets," says Petkus. "It's not a good thing."

The second item required by the bylaw is a rain sensor, intended to conserve water. The device alerts an automatic sprinkler when rainfall has reached a certain level and tells the sprinkler not to turn on, preventing unnecessary watering. It costs about $100.

"I can't tell you how many times I've driven around this town in the pouring rain and (seen) sprinkler systems on," says Petkus.

The bylaw also requires residents who own automatic irrigation systems to register with the town, to help town employees keep track of who is in compliance. As with Article 40, residents who violate the bylaw a first time would receive a warning; residents would receive a $50 fine for a second violation and a $100 fine for each subsequent violation. The fact that residents would have to register with the town is a big reason that selectmen voted not to recommend approval of Article 41, says Hender.

"The people of the town are intelligent enough and most likely caring enough to do this on their own. Give them a chance," he says. "Until we see that there isn't a lot of voluntary compliance, why go out and get that much more on the books?"

**Article 42**

Petkus says he's proud of the water-quality standards at the town's water treatment plant. But he says the plant needs upgrades to maintain its standards.

Article 42 requests $975,000 to draw up plans to improve the water filters, and expand office and storage space. If the plant is not upgraded, the water quality will drop, because the filters in place now can't keep up with new regulations that went into effect this year, he says.

"We've never been in violation (of not meeting water standards) and we don't want to be," says Petkus.

*Continued on page 7*



PHOTO BY TIM JEAN

**Watering one's lawn might become a finable offense – during certain times – depending on a Town Meeting vote.**

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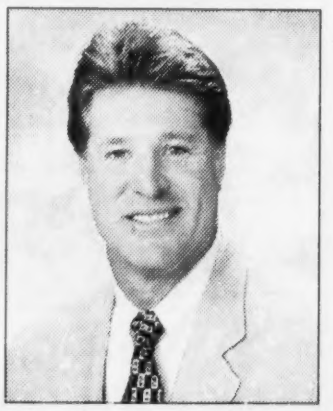
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# Drought decisions

**■ WATER ISSUES**

*Continued from page 6*

If Andover cut down on the amount of water it sells to other communities, it would have less water to treat, and it could pump that water through the existing filters more slowly, thereby improving the water quality, Petkus admits. But he and other town officials have not indicated that they're interested in cutting back on selling water.

Andover is locked into contract agreements with some communities, such as North Reading, to which Andover sold 250 million gallons of water last year for about $900,000. It only cost the plant about $100,000 to process it, earning Andover a profit of about $800,000. That's a lot of money the town is pulling in, says Petkus.

Though Andover residents are paying the same rate, Petkus attributes Andover's steady water rates to the money it pulls in from selling water to other communities.

If Town Meeting approves the $975,000 for water-treatment plant upgrades, residents will likely see an increase of about 25 cents in their water rate – currently $2.50 per 100 cubic feet of water – by 2006, says Petkus.

He'll come back to Town Meeting in 2003 and 2004 for a total of $12 million for actual construction.

Selectmen have recommended approval of this article as well. "We want to make sure we're staying ahead of the curve on removing impurities from the water," says Hender.

**Town Meeting Article 12**

# $1.8 million for West El.

**By Ben Hellman**

Plant and facilities director, Joe Piantedosi has requested $1.8 million to remove asbestos from West Elementary and to rebuild the ceilings in the building.

During a routine inspection in the summer of 2001, it was discovered that ceiling tiles in 60 percent of the areas of the school contained two- to three-percent asbestos fibers.

While fixing this problem, Piantedosi plans to replace old lighting. "It's cost effective to remove the ceiling grid – basically rebuild the ceiling," said Piantedosi. The plan will take three years according to Piantedosi. "We're being very conservative this summer with all the other construction projects going on in the town. If something went wrong and (West Elementary) didn't open on time – it's not the year we want to take these kinds of risks," he said. West Elementary was built in the 1940s and added to during the '60s. The ceiling has never been replaced.

Piantedosi said that the steps they are taking go beyond what the law requires. "We feel the risk of potential exposure warrants the removal of the tiles," he said.

The Board of Selectmen and the Finance Committee recommend approval of this article. Regarding the board's recommendation Selectmen chairman Ted Teichert said, "That's got to be done. It's kind of a given." He called the decision, "kind of a no-brainer," citing health risk as the prime factor.


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| 2000 | S430 | Black/Black | Lux Sedan | $53,900 |
| 2000 | E320 | Des/Java | Loaded Sedan,Nav | $42,500 |
| 2001 | C240 | Bord/Ash | 6 spd, loaded | $29,900 |
| 2001 | E320 | Silver/Charcoal | Sport package | $44,900 |
| 2001 | ML320 | 5 to choose from, low miles, save thousands! | | |
| 2001 | S430 | Silver/Ash | Loaded Lux Sedan | only 9k miles |
| 2001 | CL600 | Silver/Black | very rare V12 Coupe | only 11k miles |
| 2001 | CLK430A | White/Oyster | Perfect Cabriolet | only 3800 miles |
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# Opinion

## Town must label and then fund its top priorities

For an Aaa-bonded community, Andover is a town that frequently seems in crisis mode when it comes to its budget. In the past, town officials have made decisions about the budget in the minutes prior to Town Meeting. This year, they will support an override.

Regardless of whether Andover approves this first-ever Proposition 2½ override for its day-to-day operations, it is time for an altered approach to town spending. Andover officials must make a commitment to order priorities and have the town's limited spending reflect those priorities. This is true for both the annual budget and capital-project spending.

In recent times, large-project priorities have lingered, waiting for financial support, while selectmen and other boards annually have recommended approval of items many residents would consider of less importance. Residents and officials alike have talked about a senior center and youth center as high priorities. Yet, in both cases, a private group became so tired of waiting for the town to build one that private citizens took matters into their own hands. Meanwhile, boards have recommended approval of Town Meeting articles for piecemeal items such as new sidewalks. If smaller items were rejected and money set aside during good times, Andover would have the money to build its centers.

It's important to note that the items approved are rarely unwelcome – but this approach begs two questions: What does Andover consider more important? And, can officials see past annual requests to address long-term desires?

What Andover needs – what most communities need – are people to look beyond the issues of the moment, and keep their eye on the prizes, rather than the trinkets available each year.

Here are some ideas for town leaders to consider, to ensure that taxpayers' money is spent wisely and on top goals first:

• Andover has a Strategic Planning Task Force, made up of members of the Board of Selectmen, School Committee and Finance Committee. These members are working together, but they frequently are focused on resolving immediate issues around the current year's budget. If the task force members determined what the town priorities are, they could ensure that annual town spending reflects these priorities. The items that are selected for cuts could also reflect such priorities. If the town's music program is more important than something else in the budget, it should stay. A lower priority should go.

• The town's stabilization fund could be better used to target foreseeable expenses. Officials talked about putting money into this fund specifically for the added cost of opening the new schools. But last year, the School Committee recommended putting aside only $75,000 of the $600,000 originally planned. Voters went along with it. Andover used the rest of the $600,000 for other, annual requests.

Officials need to have the backbone to put aside money in the stabilization fund each year for targeted purposes, and not to touch that money for any other expenses that happen to arise. If a senior center is important, then money could be set aside each year to build it, and other items should wait. The standard question becomes "is this more important than a center?"

• Town officials could also continue to look at increasing Andover's revenue. Officials are already looking into renting space on the monopole being built at the new safety center. To what degree should the town pursue this? Would selectmen consider altering how much Andover's industries are taxed, relative to how much residents are? What about increasing some town fees?

Town leaders surely have asked themselves such questions. Now, it's time to come up with some answers.

It's time for all of us in Andover to focus on the larger issues, and save our money for the annual and long-term items we hold most dear.

HANDY WORK




PHOTO BY TIM JEAN

**Adam Hornung will be going to the new High Plain Elementary School next year. At an event called "Sites and Sounds" last week, he and other future High Plain students left hand prints on a banner that will decorate the new school.**

### Letters Policy

THE *Townsman* accepts letters to the editor from the community. Letters must be typed and no longer than two, double-spaced pages. All letter writers must include addresses and phone numbers with their letters. The phone numbers will not be published.

The paper reserves the right to edit letters at its discretion. Reasons for editing include editing for length, clarity and style.

Letters should be received by the *Townsman* by Monday at 5 p.m. for consideration in that week's paper. They may be sent by mail, fax or e-mail.

As a general rule, the paper does not publish anonymous letters or thank-you letters.

It also does not publish letters for candidates in the issue prior to an election.

# LETTERS

## THE OVERRIDE DEBATE

## Override protects home values

**Editor, *Townsman:***

This is addressed to the fiscal conservative, who opposes the override for purely financial reasons.

My thesis is that you should vote for the override, if you own property in Andover, because it's in your own financial interest.

Why? In a word, MCAS. You don't have kids? Doesn't matter. Your property value is determined by people who do. Ask any realtor what demographic group has bid our Andover property values through the roof. It's families with kids, who eagerly covet our excellent school system. They study MCAS scores to choose among competitive towns. Andover schools are in the top 10 percent for all of Massachusetts. Many parents know that and want a home here.

MCAS is different from previous standardized tests. It's annual, mandatory, uniform, and has serious consequences. MCAS test feedback is direct and quick, just like P&L forecasts to stock value. Cut spending on the basics and MCAS will immediately show it, and so will your property value, like Ford stock after the tire problems arose.

The cuts listed by the School Finance Committee, to be imposed if the override fails, include many essential teachers. Teachers of the three Rs - just what MCAS measures. Class sizes will increase in middle and elementary schools, and high-school students will take fewer credits on average. These planned cuts will certainly lower MCAS scores; the only question is how much.

Let's do the numbers. Surrounding towns with MCAS ranks below the top 10 percent, have property values 5-10 percent below ours, for family-sized homes. If we cut teachers, and Andover scores drop, let's assume your property value will rise by 1 percent per year LESS. In the first year, that's $3,500 for an average Andover homeowner. The override costs the average homeowner $81 per year. So you have to ask yourself, with $81 versus $3,500 on the table, what is the probability that cutting these teachers will cut MCAS scores and thus hurt your property appreciation by 1 percent? Better to pay the $81, right? (Remember the $81 is federal-tax-deductible, while the $3,500 in capital gains is tax-free.)

There's also a perception factor, just like with stock investment. A failed school budget override, like a revised earnings outlook, sends a clear message that this town is backing away from its historic commitment to education. That is a message we literally cannot afford to send, now or ever.

Mr./Ms. Fiscal Conservative, I appeal to your love of tax-free homeowner capital gains. Vote for the override. It's a low-risk, high-return, tax-deductible investment with a tax-exempt return.

**Dave Frens**
**44 York St.**

## Fear: A town addicted to overrides

**Editor, *Townsman:***

In the past few years, it has become as predictable as the crocus and the return of migrating birds. It's the "marketing campaign" in favor of some huge expenditure at the Town Meeting. The safety center, sewage, youth center, new schools and senior center have all been subject to marketing campaigns. In all instances, they pit the "I want, you pay" residents against the "I can't afford it" residents. Those in the middle usually stay on the sidelines. This year, it's a campaign in favor of the override, which will be used to continue the "world class" services that the town appears to want.

As we know, a political marketing campaign has the goal of convincing people to vote in favor of whatever the sponsors want, and therefore focuses *only* on the information that they want you to hear. Contrary positions are ridiculed and brushed off, unless there is a well-organized opposition (which is unusual). Carefully placed letters and articles, word of mouth, passionate presentations to town boards, "information" meetings, and "newsletters" are all normal techniques in these campaigns. Of course, packing the Town Meeting with supporters is the norm too.

A good example of a past marketing campaign was the selling of sewers. If you recall, when sewage was an issue we had numerous reports in the papers (*Townsman* and *Eagle-Tribune*) that unpleasant bacteria were being found in streams and ponds in the town. Somehow these little critters appeared just as the issue was under consideration. After we voted to build sewers all reports of their presence quickly vanished. That's good news, since perhaps now we don't have to actually build the sewers, and homeowners can save all the money that would otherwise go down the drain.

With the override, the townspeople deserve a real open discussion of the issues, and the potentially catastrophic consequences for many citizens. It's a slippery slope that we are embarking on, since it means a potential future of becoming "addicted to overrides" just to keep services going.

We need to vote based on reality, common sense, implications for the future, the best interests of all residents, and what we can really afford, not the marketing hyperbole and the one-sided communications of the proponents of this travesty.

**John Baker**
**299 South Main St.**

## Schools override deserves support

**Editor, *Townsman:***

In the interest of supporting the larger, town-of-Andover budget picture – that schools deserve support because of the value they provide to a community, and that this discussion isn't a "school" issue, but a townwide issue – I want to share several basic premises:

Throughout Massachusetts, a town's commitment to education is an *investment* in the future of the town and is the single major factor in maintaining the vitality and vibrancy of a community. Towns that support their schools' needs maintain growth, increased value and the intangibles that make the difference between expanding or shrinking services to citizens. Support for education is what makes a community attractive – to business and to its citizens. Andover has always shown a commitment to quality education, and we need to continue that support now and in the future. Studies done during the last recession identified this "flight to quality." Property values, services and growth are all beneficiaries of this factor.

Andover has almost 10,000 children aged 19 and under – they constitute 30.6 percent of the population of Andover. This is the largest demographic group in the town, and it has grown every year since 1990. The school population has grown 25 percent in the past decade. We need to be committed to the educational services they receive.

There is no reason that the School Department request of $47.9 million for FY2003 cannot be funded out of a total town budget of $110.6 million, even without an override. Andover – even with an override – will spend a smaller percent of its budget for education (48 percent) than Lexington (64 percent), Chelmsford (58 percent), Tewksbury (52 percent) North Andover (54 percent) or Billerica (53 percent).

Andover spends below the state average per pupil for education services; Andover used to pride itself on being above average. It is only because of choices made to allocate the town budget that the school budget cannot be funded. It is all a question of priorities.

The bottom line is, as a core value for Andover, the education of our children is our No. 1 priority. Supporting the school budget benefits *all* of Andover. Schools are worth it.

**Eric Nadworny**
**8 Rogers Brook East**
*(Nadworny is a former School Committee member.)*

## Need to forget a lot to back override

**Editor, *Townsman:***

Wow. I've learned quite a bit over the past couple of months reading the letters and associated articles on the budget in the *Townsman*. However, I have had to forget at least one thing for each thing that I have learned.

For example, I have learned: **1.** Property values are synonymous with good schools. I need to forget: that places like Cambridge, Charlestown and Salem exist with high property values that have school systems approaching the quality of those in Dorchester or Lawrence.

Continuing on, we have learned: **2.** It is entirely worthwhile and fiscally responsible to have a school principal waltz around a construction site for an entire school year, earning a regular salary. I must forget: the main focus of school authorities is to

*Continued on page 10*

# THE THURSDAY FILE

**Men may doubt what you say, but they will believe what you do.**

LEWIS CASS

**Success doesn't come to you. You go to it.**

MARVA COLLINS

**The glory of friendship is not the outstretched hand, nor the kindly smile, nor the joy of companionship; it is the spiritual inspiration that comes to one when he discovers that someone else believes in him and is willing to trust him with his friendship.**

RALPH WALDO EMERSON

**One cannot and must not try to erase the past merely because it does not fit the present.**

GOLDA MEIR

**Joyce believed in words. All you had to do was rearrange them and they would express what you wanted.**

SAMUEL BECKETT

**Only dull people are brilliant at breakfast.**

OSCAR WILDE

**If you try to cleanse others, you will waste away, like soap, in the process.**

MADAGASCAN PROVERB

**I have an everyday religion that works for me: Love yourself first and everything else falls into line. You really have to love yourself to get anything done in this world.**

LUCILLE BALL

### The JFK Quotation:

**We have become more and more not a nation of athletes but a nation of spectators.**

### Best Quotation sent in:

**Visitors always bring pleasure, whether it be in their arrival or their departure.**

## About "The Thursday File"

Steve MacDowall started "The Thursday File" two years ago. He sent it to 10 people.

Today, the file is sent to more than 10,000 people.

The Web site is <www.hudsonvanloo.ca> and suggests books to read and Web sites worth visiting, along with quotations worth noting.

Above are some quotations from the most recent Thursday File, mailed electronically last week.

# LETTERS

## ■ BUDGET LESSONS

*Continued from page 9*

reduce class size. There is therefore a direct correlation to reduced class size and waltzing around a construction site.

**3.** Learned: the focus is on excellence in education for the children.

Forget: there has been absolutely no discussion on replacing poor teachers with good ones.

**4.** Learned: that the more you pay in taxes, the greater the number of really good students you get. Forget: that even after you pay more in taxes, you will still have the same kids in the same classrooms.

**5.** Learned: we must believe our officials implicitly on cost estimates.

Forget: that it costs more today because it is today and not yesterday when we were told that it wouldn't cost this much.

**6.** Learned: schools should not be run like a business.

Forget: that teaching our children about fiscal responsibility is important and that money really does not grow on trees.

**7.** Learned: that some sections of the budget are increasing at rates of 25 to 50 percent.

Forget: that there is a need to actually defend these increases with common-sense-based reasons. Also, forget that there is any need to attach names or accountability to any specific increase.

**8.** Learned: that the budget override request was unmercifully hacked to a mere $1.13 million dollars.

Forget: that it should never have been over-budget in the first place. Also, forget about those supplemental funding things like the $1.18 million for the safety center and the new schools, or the $1.1 million in the general category of "supplemental appropriations," or the conservation fund for $1.5 million, or the water treatment plant "improvements" for $1 million. Yes sir, please forget that there are any places in this super-tight budget for any savings whatsoever.

**9.** Finally, I learned that this is a town run by people who cannot resist spending money on anything – you name it: roads, pension funds, 10-percent raises, more full-time employees, etc.

Forget: that this economy is in a recession, forget that your tax bill has doubled while your net income has not, forget that good teaching by good teachers makes better education, forget that paying more actually gets you more, forget that state dollars will likely by reduced, and above all else forget about getting a straight answer to a straight question.

**Robert L. Jones**
**1 Coventry Lane**

## CPA: Hope for future generations

**Editor, *Townsman:***

The CPA is a dream come true. The town has the possibility of providing ongoing funding for affordable housing, open spaces, and historic preservation. I feel so fortunate to live in this wonderful town, enveloped in its present open spaces, and preserved historic places. The only thing lacking is enough affordable housing. It is not right that the people who provide us our services and teach our children find it difficult to own a home in Andover. They are priced out.

We who live here now have an opportunity to see that Andover retains its character and can be identified as a community that cares for the future of its present citizens, and for those who will come. A vote for Article 21 will provide a stream of funds directed to: create and preserve open space; acquire and preserve historic resources; preserve land for recreational use; create and support community housing; and encourage using existing buildings or constructing new buildings on previously developed areas for community housing.

I prefer to think of the extra $117 as a fee that will provide for the future instead of a surcharge on my taxes.

**Margot Bixby**
**25 Abbot St.**

## Bylaw change protects neighborhoods

**Editor, *Townsman:***

We are writing in support of a zoning bylaw amendment, Article 52.

The Planning Department has stated that the term "conversion" (as it pertains to adapting a house into a multi-family dwelling) refers to "the internal conversion of the existing structure, built before 1941, without changing the footprint or volume of the building involved." As town Planning Director Stephen Colyer has stated, this is the intent of the existing zoning bylaw, and the proposed amendment is simply a clarification.

Unfortunately, developers with no vested interest in the community have discovered what they hope to be a loophole in the current bylaw as it is written. Developers and their attorneys have interpreted the term "conversion" to mean adding additional building space onto the original structure. This could and has resulted in more than doubling the original building footprint area for such conversions. This potentially brings huge profits to the developer at the expense of the neighborhood and permanently alters the face of neighborhoods that have stood for a couple of hundred years.

Downtown residents recently showed strong opposition to an out-of-town developer's proposal to tack extra units onto a multi-family home on High Street. Had this proposal been approved, the building footprint would have been doubled and much of the plot would have been covered in asphalt for extra parking and a driveway circling the entire property.

Had it not been for collective neighborhood concern, this may have slipped by because usually only the abutting properties are notified by letter from the town. The people of the town need the bylaw to be more concise so that developers cannot come in and tell us what the town "needs" and what is "best" for our neighborhoods. The conversion bylaw pertains to houses built prior to 1941 and would mainly affect the older neighborhoods of Andover; however, it could be used to create huge condo conversions anywhere in Andover.

This bylaw amendment change would have no impact on a homeowner's desire to alter or add onto an existing building. It would only prevent adding additional building space as part of a multi-unit conversion.

Many of us moved to Andover because of its charm and unique character. Please vote yes to preserve our beautiful neighborhoods.

**Carol and Ed Van Doren**
**63 High St.**

## League of Women no on fields, yes on override, CPA

**Editor, *Townsman:***

The League of Women Voters of Andover/North Andover has studied selected warrant articles it considered significant for particular review. On Thursday, April 11, the League held a public forum to review those articles. After the public meeting, the League membership met to consider whether it would take a position on any article.

The League analyzed warrant articles in light of its established positions. These positions have been developed over the years through a deliberate process of careful research and analysis. Based upon this process, the League has concluded the following:

1. Articles 38, 39, 45, 58, 59 (related to zoning bylaws)

The League is not in favor of these proposed changes. The League has consistently supported a thoughtful and careful procedure for any zoning by-law change that involves the town's professionals and includes public comment. Further study needs to be considered.

2. Article 48 (related to Main Street improvements)

The League is in favor of Article 48. The League believes that the central business district should include the use of a visual master plan for a central business district townscape followed by capital improvements.

3. Article 23 (related to the Community Preservation Act)

The League is in favor of Article 23. The Community Preservation Act provides state matching funds for affordable housing, historic preservation, open space and land use.

4. Article 5 (related to the supplemental school budget)

The League is in favor of Article 5. The League supports funding school programs designed to meet the diversity of the student body and to educate them to their full potential.

5. Article 40 (related to Water Use Restriction General Bylaw)

The League is in favor of Article 40. The League supports the conservation, protection, and judicious management of natural resources including the town's water supply.

6. Article 25 (related to a land transfer on Heather Drive)

The League is in favor of Article 25. The League supports programs and policies that promote self-sufficiency for individuals and families including affordable housing.

The League believes that citizen participation in government is basic to the democratic process. Therefore, it encourages all Andover residents to attend Town Meeting April 22, 23, 29 and 30.

**Liz Richter and Diana Walsh**
**Co-presidents**
**League of Women Voters**
**Andover/North Andover**

## Peace letters not the message war-time soldiers need

**Editor, *Townsman:***

Having read the announcement in the March 29 School Talk section about Pike School students sending messages of peace to our men and women overseas, as well as Commander K.M. Hawley's well-reasoned response (Letters, April 4), I feel compelled to air my own thoughts.

As Hawley notes, the messages are very ambiguous. Are they an appeal to our servicemen to renounce their profession, or an appeal to exert themselves to the utmost so as to obtain the peace that we as a nation seek? Many of my peers have fathers who served their country proudly in Vietnam, but they bitterly remember how people who simply claimed to be for "peace" were really in favor of defeat. I am not accusing any of these young children of harboring such motives, but I am rather surprised that their teachers would not have thought of such a thing. Frankly, if I was leading a rifle platoon in Afghanistan, living on the edge of exhaustion in a four-foot by six-foot hole, eating two nutritious MREs a day, and having the burden of 41 other lives on my mind in a place where my enemy believes that killing an American is a ticket to paradise, I would only have the harshest contempt for any letter that neither exhorted me in my duty, nor wished me success and safety, but rather pledged allegiance to such an amorphous term as "peace," no matter how naive the hand that wrote it.

Do I think Pike fourth- and fifth-graders should be quoting Tacitus ("As you go into battle, remember your ancestors, and remember your descendants") or the women of Sparta ("come back with your shield, or on it")? No, but I do wonder about the subject that their teachers assigned them. If they told them to write letters to service members overseas about peace, that strikes me as somewhere between egregiously inappropriate and seditious, especially considering that our country is at war with a major terrorist organization, which wishes for nothing less than the destruction of our nation. Perhaps the well-meaning teachers at Pike School are ignorant of this fact. It has been all over the media for a mere seven months, and there were only a few thousand Americans killed, so I can see how it got lost in the shuffle.

Having vented my spleen on this issue, I would like to come back to that nebulous word that we keep seeing float up as the magical panacea for all that is wrong in the world, namely "peace." Peace, in its current popular incarnation (and certainly the one that these students seem to understand), is the greatest virtue that man can obtain; the balm for anything and everything from the Israeli-Palestinian conflict to gang violence. The problem is that peace, much like enthusiasm, is a valueless concept until it is linked to something more substantive. The value of peace is directly tied to what the struggle prior to peace resolved. If we make peace a virtue unto itself, and therefore worth any price, then Neville Chamberlain certainly made the right decision at Munich. After all, what are a few million people's lives and freedoms compared to the chimera of universal peace? The answer, of course, is that people and principles are worth more than any peace, especially peace for its own sake. A bad peace is exactly what Chamberlain purchased so cheaply in 1938. Deciding that a promise of "peace in our times" was worth more than people and principle, he helped to consign a generation of Europeans to their deaths. The peace purchased at such a high cost in 1945, and based on the Atlantic Charter and the concept of liberty, was certainly worth more, and more enduring, than the cheaply bought peace of 1938. For those who think peace is an end unto itself, I recommend they talk to any Czechs they know; they may have their own opinion.

**John Jordan**
**2nd Lt. USMCR**
**Milto, Fla.**

# LETTERS

## Zoning-for-fields deal has 'rank stench'

**Editor, *Townsman:***

Town Meeting should reject the current proposal to rezone certain Single Residence C land to Industrial or Commercial use.

As I understand it, the proposal calls for the exchange of land rezoning in return for a gift of land from the developer for use as playing fields. Such a proposal constitutes, in substance if not in form, contract zoning, which is unlawful. The offer to provide playing-field land does not address any of the public needs that would arise from the development of the rezoned property. Rather, the offer is nothing more than extraneous consideration, i.e. a payoff. If that is not illegal, then it certainly has the rank stench of a transaction the law discourages.

More importantly, the proposal is unfair and dishonorable. People have a right to expect rules governing land use to be enforced when they invest hundreds of thousands of dollars of their personal savings into their home. People are entitled to expect zoning in their neighborhood and town to be consistently and fairly enforced to protect their investment and their lifestyle. The contract zoning proposal before Town Meeting constitutes nothing less than an express offer to sell out our own neighbors. It would radically change the rules for people who relied on those rules when they bought their homes. The proposal, if accepted, would undermine the reasonable expectations of people who have bought into the town as well as into the neighborhood at issue.

If Town Meeting accepts the proposal, then no neighborhood is safe from this kind of sell-out, because Andover would show itself to be a town without the honor and decency to stand together when developers tempt with what looks like easy pieces of silver.

**Christopher T. Vrountas**
**379 River Road**

## Fields deal will help future town budgets

**Editor, *Townsman:***

To the citizens of Andover:

At Town Meeting this month, the voters of Andover can take a constructive step to help budgets this year and in future years. I support Articles 45, 46 and 47 because they will meet an important town need while also helping to solve our budget crisis.

First, these articles will provide our youth sports organizations with critical field space, at no cost to taxpayers. The number of children in Andover keeps growing, while the available space for fields keeps shrinking. We would be foolish to walk away from this plan to get free fields for our baseball and soccer programs.

Second, these articles will contribute hundreds of thousands of dollars to the town budget, this year and every year. By rezoning a small parcel of land to light office use, the town will create an annual revenue source of nearly $500,000. With a budget crisis looming, we cannot afford to pass up this opportunity.

Andover has always been ahead of neighboring towns by planning its growth intelligently, by promoting a tax base that is balanced between business and residential property, and by taking advantage of economic growth opportunities when they present themselves. Articles 45, 46 and 47 deserve our support.

**Bob Gilbert**
**12 Gray Road**

**More letters on fields, Town Meeting**

**Page 40**

## CPA isn't the answer

**Editor, *Townsman:***

The Community Preservation Act (Article 21) is bad for Andover residents for a number of reasons.

First, this article makes our town subject to state control of the money raised. The state dictates minimums of the money raised that must be expended for open space, preservation, and low-cost housing, not the town. It also dictates that the tax remain in place for a minimum of five years.

In exchange for the town giving up the freedom to control its own purse, supporters promise there are "state-matching dollars." The state currently only funds 40 percent of its education mandates. With the state facing a $2 billion shortfall next year, how many dollars will it reserve for preservation? If the town believes that the mandates this law requires are worth supporting, they can vote to make the expenditures in the regular town budget and not yield control to the state.

Second, supporters point to the good work that can be accomplished with the money. In fact, Andover already has organizations that raise and spend money to support open space, preservation, and low-cost housing. The Andover Historical Society is active in celebrating and encouraging the preservation of Andover's historic properties. Residents have an opportunity to further encourage such preservation by supporting Article 38, the Historic District Overlay proposal.

People who want to see more affordable housing can donate to the Andover Community Trust, which exists to build such housing, or the Merrimack Valley chapter of Habitat for Humanity (which would also be glad to have people volunteer time, at no cost to them). Increasing property taxes to build low-cost housing makes no sense. To build affordable housing in Andover, we intend to make living in Andover too expensive for people who need low-cost housing to afford.

The Andover Village Improvement Society already has preserved 1,000 acres of land in Andover. People who are interested in preserving more can donate to it– or support Article 23 this year. According to the Town Handbook, from the League of Women Voters, of Andover's 20,500 acres, 9,000 are already consumed by highways, water, and institutional land (such as Phillips Academy, a large oasis of open space). The remaining 11,500 acres are available for preservation. AVIS, town conservation land, Harold Parker State Forest, and the Ward Reservation preserve 6,100 acres of open space. How much open space do we need?

With the town already facing stringent budget constraints, with the high property taxes we already pay, with an override already on the ballot, the CPA is a "nice to have" request that reduces the money available for programs that are actually needed. In the future, if the town decides it can afford it, money for these goals can be included in the town budget. Tying up money with the CPA is a bad idea.

**James Taggart**
**29 Summer St.**

## Selectman: Taxes preserve what's important to us

**Editor, *Townsman:***

Town Meeting is approaching and there are two items on the warrant that, more than any others, will help determine our town's future. One is the Proposition 2½ override for the schools and the other is the Community Preservation Act. We should support both of these articles as a means to strengthen the town and secure its character.

The override is needed to assure that the costs of opening two new schools do not reduce the overall quality of education in Andover. As a selectmen, I voted to support the override. In making that decision there were several points that were considered:

• We knew last year that this situation would arise. Town boards discussed it and it was reported in the newspapers prior to the 2001 Town Meeting. The town boards agreed not to bring an override vote to the public last year because we needed to do additional analysis to make sure what was needed.

• The amount of the override is $1,130,000. This is less than the full cost of opening the new schools ($2.2 million). The school department has made adjustments elsewhere in the budget to lessen the impact.

• The requested amount is less than the original estimates made by the school administration – and includes reductions in other areas as well as increases in fees charged for certain services.

• The override is in part related to the increasing cost of out-of-district placements for special education. The School Committee, in response to criticisms in prior years about underestimating these costs, has put this number at a more realistic $4.1 million for FY2003, a $1.5 million increase. These are costs that the town needs to continue to review but they are real costs that must be paid.

• Proposition 2½ drafters recognized that towns grow and need to have a mechanism for raising funds to support that growth. We should support the School Committee for asking for an override – they are following the proscribed procedures to ask the voters for what is needed because of growth in town.

The character of Andover depends on many factors. Among these are the quality of our schools, the goodness of the people who live in town, the nature of the open space, the beauty of the historic buildings, and the mix of homes in our neighborhoods. One of the tools to maintain that character is the Community Preservation Act. Approval of the CPA will allow us to take a proactive approach to controlling our future on issues such as housing, open space, recreation, and historic preservation.

Working together we will continue to have a community in which we take pride; one that supports and preserves what is important to us all.

**John P. Hess**
**145 Chestnut St.**

## Override supports kids' well-being

**Editor, *Townsman:***

For eight years, since the inception of Andover CARES following the suicides of three Andover teens, the primary focus of our all-volunteer organization has been the physical, emotional and social well-being of youth. It is because of our concern for young people that we are expressing our support of Warrant Article 5 at Town Meeting.

If the proposed School Committee budget is not approved in its entirety, the cuts that will be made will affect students, and our community, for years to come. Some see academic instruction - English, math and science - as the only essential requirement, and view other programs such as music and sports as extras. Yet, the self-discipline of practicing an instrument and the interpersonal skills developed as a member of a sports team or in the cast of a play are important life skills that carry far beyond childhood and adolescence.

Of greater concern are the threatened reductions to counseling personnel, particularly at the middle-school level, the proposed cuts in the administration of the widely recognized and effective Health Education and Physical Education programs, and the severely limited opportunities that may be available to high-school students. These projected changes would be extremely detrimental to the physical and emotional well-being of students.

Children of middle-school age are especially vulnerable to depression and attempted suicide. Even as they begin to test their independence, they need the safe haven provided by knowledgeable and concerned adults. What we more experienced humans see as minor upsets may be major catastrophes to these emotionally volatile young people; fitting in, or not fitting in, literally can be a matter of life or death. To ask one middle-school guidance counselor, no matter how skilled or caring, to address the emotional and academic needs of 500 early adolescents is to court disaster.

Current high-school guidance personnel face a monumental task in providing adequate counseling in course selection and college preparation for more than 1,600 students, and in guiding them through the increasingly complex college-admissions process. To expect them also to assure that no student feels isolated or hopeless, to have the opportunity to really get to know each child, and to assess and address their academic, emotional and social needs, and then to work with students to ensure that they are maximizing their high-school experience is even more difficult. When course selection and credit opportunities are limited and study halls become mandatory because there simply aren't enough teachers, the problems are compounded. A student who is not fully engaged can more easily succumb to risky behaviors .

Andover's highly-regarded health education and physical education curricula are designed to promote lifetime wellness. From kindergarten through high school, they form a program addressing in an age-appropriate manner physical, mental and social health issues. A healthy diet and exercise, alcohol and drug abuse, dealing with harassment, and conflict resolution are just some of the topics covered. The results of recent Youth Risk Behavior Surveys indicate that the programs are working, as statistics show a declining incidence of risky behaviors locally while rates continue to rise in other areas. We have

*Continued on page 40*

# REVIEWING SOME SCHOOL BUDGET ISSUES

## Personnel cuts

Nine school employees are losing their jobs next year even if an override is passed. They are five elementary-school media assistants; two high-school student liaisons, described by Superintendent Claudia Bach as "hall monitors"; Joyce Fahy-Laundre, the Bancroft assistant principal, and a West Elementary integrated technology specialist.



FILE PHOTO BY TIM JEAN

**School media assistants are among those who will lose their jobs next year, even with an override.**

## New schools' costs beyond projections

The new schools' opening costs have more than doubled since initial estimates. The bill has outgrown the early estimate of $900,000. About 18 months ago, that figure was $1.3 million, and now, the cost to open the schools is given as $2.2 million. Schools Business Manager Bernie Tuttle said that redistricting didn't create the student-teacher ratios he expected. "The kids weren't redistricted in nice little bundles of 25," he said. As a result, four classroom teachers, 16 new special-education personnel, and more arts, music, and physical education teachers had to be hired than the schools projected.

## Out-of-district SPED

State mandated special-education costs continue to rise, in part because of the growing costs associated with sending children to expensive out-of-town schools.

Placing 82 special-education students out of district for classes and programs is costing the town approximately $3.7 million dollars. Many of the students' individual plans fall between $25,000 and $40,000 per student. Several students have programs approaching $100,000. One reason that costs are rising is that the Massachusetts Association of Approved Private Schools (MAAPS) won a lawsuit against the state last year that ended a spending cap, which has allowed the schools to charge more money.

## Professional development

Two school administrators made a cross-country trip to a three-day technology conference in Seattle this spring and taxpayers paid the tab, drawing the notice of some parents. Officials say the conference was a unique professional-development experience, and that the schools spend little on out-of-state travel. Superintendent Claudia Bach says Andover is required by the state to spend $709,000 on professional development. The Andover schools doled out $787,000 as of early March. "This is not a choice, it's a requirement. Even if we cut our budget to the bare bones, we'd be required to spend that money," said Bach.

Bach said she's budgeted $764,000 for next year, including $26,894 for out-of-state travel. The rest of town government has budgeted $74,250 for professional development, including $22,550 for out-of-state travel.



FILE PHOTO BY TIM JEAN

**Elementary-school musicians will only have lessons after-school next year, say the schools.**

## Music program cuts

The schools have said that the elementary instrumental music program will be replaced by a fee-based, extracurricular program. Elementary instrumental teachers and parents say the change will harm the middle-school and high-school programs. "They are cutting the program off at the knees," said string teacher Julie Diehl.

Superintendent Claudia Bach has said that most of the parents at recent PTO meetings have stated that they would rather move the elementary instrumental lessons after school. School Committee member Gerry Gustus disagrees, saying "I personally feel we're hearing not to eliminate the music program out of the day." He wants the task force formed last week, which is meant to study possible school fees, to look at keeping the music program during school hours.

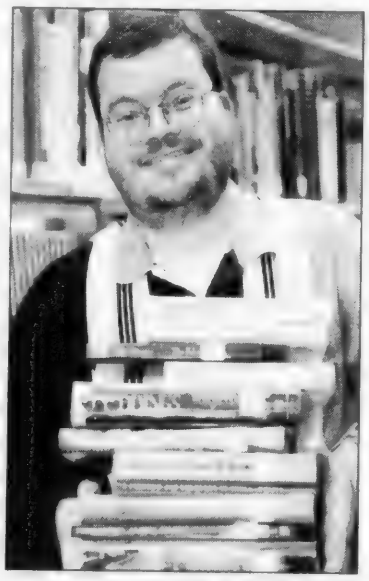
## Library books

A 2000 report on library spending showed that Andover High was spending $12,400, about half what it spent 12 years before, according to Principal Peter Anderson.

"Ninety percent of our print collection is older than 10 years," he said. Spending $7.52 per student, Andover High's library spending is closer to Lawrence's ($12,000) than North Andover's ($25,000).

At the middle and elementary schools, parents have bolstered school library budgets through donations and fundraising. South School's PAC had raised $14,000 by late March of this year toward a $24,000 goal.

*– Compiled by Ben Hellman*



FILE PHOTO BY TIM JEAN

**Andover High media specialist John Berube didn't have any copies of 'Lord of the Rings' last year.**

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# Schools to cut 22 budgeted positions if override fails

**OVERRIDE**

*Continued from page 1*

an extraordinary year for Andover schools. For the first time in decades, the town will open two new schools – High Plain Elementary and Wood Hill Middle School.

Andover will need more than 50 new positions and $2.2 million to open those buildings. State-mandated special-education costs are also continuing to rise. These costs are two of the ones typically cited as reasons the schools need an override to pay for next year's budget. But they won't be the expenses cut from the schools proposed budget if the override fails.

"Whether we get the override or not we will still spend $2.2 million to open the new schools. We'll still spend an additional $1.5 million on special education. The real difference is what we'll spend on the current programs," says School Committee Chairwoman Tina Girdwood.

Regardless of the override vote, the Andover schools will eliminate 12 existing positions, leaving nine people out of jobs. They will eliminate another 22 positions from their proposed budget, included four new teachers proposed for Andover High School, if the override fails.

"That's the crux of the matter as far as I'm concerned. We've already made cuts of 12 positions. The question is, is it that, or will it be another 22 positions and also textbooks," says Girdwood.

"(Eliminating) the 22 positions will definitely eat away at the three core principles we've tried to maintain throughout the process," she says – lower class sizes, the middle-school concept and providing high-school students with the opportunity to take 7.5 credits per year.



PHOTO BY TIM JEAN

**Even if the override passes, the schools plan to cut some budget items. It plans to move elementary-school instrumental music lessons after school and charge fees for it.**

## Can we afford it?

But some long-time residents – particularly those on a fixed income – say the annual budget increases are becoming too much.

"I'm having trouble voting for it. We have to put some people in this town in place. We're spending way too much money," says Warren Kearn, of High Plain Road. "I'd like to put their feet to the fire and let them sweat like we have to, like I have to as a retiree and someone of limited means."

Kearn, 79, was born in Andover and has lived here for decades – but he's careful to note he hasn't lived here his whole life. He served three years in the Navy during World War II, and lived a couple of years in Haverhill, he says.

"I love this town, but something's wrong," he says. "I have a limited amount of money and I want fiscal responsibility."

Selectmen Brian Major and Ted Teichert agree with Kearn that the override is asking too much of some town residents. However, three out of five selectmen, and the Finance Committee, recommend approval of the override article. Joanne Marden, Finance Committee chairwoman, says she knows the money is being spent wisely, though she leaves it up to the taxpayers to determine if they can afford the override.

"I think that the time has come that people have to decide if they're willing to pay for these services," says Marden. "I can tell them that the budget is fiscally responsible, and there's been a lot done to control costs. So I can recommend approval of that."

But Marden and other officials can't say whether an override will lead to more overrides in the future *(see sidebar)*.

What officials do know is that Andover does have other increasing expenses on the horizon. The town will ask Town Meeting for almost $1 million to plan a water-treatment plant expansion, and increased maintenance costs are expected once the safety center, new schools and youth center are completed in the coming years. The total debt-exclusion bills due on the 1994 school expansion costs, new schools and safety center will rise by a few dollars per household during the next three years. Those on sewer and getting sewer will see increased bills or betterments to pay for the ongoing sewer expansion project.

However, school officials argue that education is a town priority. They believe they have done what they can to pare their schools budget. They'd like the schools to get a larger percentage of the budget in future years.

"I think you need to have some basic recognition about what the priorities are, and they are schools and police and fire," says Gerry Gustus, School Committee member. "I think the town leadership needs to recognize that they need to fund the priorities and see what's available after that."

"This (schools) budget is a step back in terms of services to children, yet we increase our building space by just over 19 percent with our two new schools. Any further reductions," says former School Committee Chairman Eric Nadworny, in a letter to the town, "will result in a substantial decline of our educational program."

Even if the override is approved, the superintendent says she expects to have to remove instrumental music education from the school day, and charge a fee for it. Other extracurricular activities are also expected to have fees attached.

Through the PTOs, parents already donate or raise thousands of dollars to support school-related programs.

## Comparing budgets

As the override debate continues, statistics are becoming as plentiful as students.

Those who believe that enough is enough say the ballooning school budget is out of control. It grew about 68 percent during the 1990s, from 1991 to 2000. During that time, all other town departments grew about 32 percent.

But school-spending supporters note that the student population during that time was growing more than three times faster than the town population, 25.4 percent as opposed to 7.2 percent. *(For more stats, see box above.)*

A pro-override group called Support Our Students has put together a pamphlet with several charts comparing Andover to 38 other local suburban communities. One of its goals is to show how Andover performs on the SATs, relative to how much it spends on its students.

"All of these comparative data," says Tony James, a member of Support Our Students, "say in summary that the Andover school system is achieving above-average performance with below-average spending."

James believes Andover gets a lot of bang for its buck, and can become a top-tier school system if it spends more.

"If we don't have the overrride, we're going to be backsliding," says James. "If we spend more money on our students wisely – and I believe we do spend wisely – they will do even better."

## Facts box:

- The Andover schools will add 30 positions even if the override fails. It will add 22 more if the override succeeds, for a total of 52. The schools say they need 52 positions to open the new schools and maintain services.
- According to the Department of Education, of 11 Aaa-bonded communities like Andover, the town average per pupil spending in 2000 was $9,350. Andover spent 7,026. Students made up 18.6 percent of the Andover population, above the 11-town average of 15.2 percent.
- Of these same 11 communities, education made up an average of 48.7 percent of the towns' total 2000 budgets. Andover spent 48 percent of its budget on education.
- Among 39 local suburban communities picked by Support Our Students, Andover was 15th in per capita income, 17th in average tax bill and 18th in per pupil spending.
- Of the state's 351 communities, Andover ranks 151st in per pupil spending, 22nd in per capital income and 31st in average tax bill. Unlike the other statistics, however, per pupil spending is affected by how much is given to towns by the state.

# If one override, will town need another?

If Andover approves an override to pay for its operating budget, will it become dependent on them, needing to return for additional overrides every few years?

Town officials have no definitive answer.

"I don't know. I do see this as an unusual year. We are not going to open two new schools every year," says Joanne Marden, Finance Committee chairwoman. "It depends on what happens with the revenues and what happens with the spending."

"I wish I could say I knew that. I'm not sure. It seemed like this year would be the big year because of the opening of the schools," says Eric Nadworny, former School Committee chairman. "A lot depends on school enrollments. If the schools continue to grow, then that might put additional pressures (on the budget)."

"It would depend on how we wrestle out next year's appropriations. If we continue to keep the schools at 45 percent of the budget, then I assume we will need to," says Gerry Gustus, School Committee member.

As for what will happen if an override for the schools is defeated, officials have definitive statements - though they don't necessarily agree.

"I'm absolutely sure if we don't have an override, we'll have another override attempt," says Marden.

School Committee member Gerry Gustus is not. If the town rejects an override this year, he says he'll personally take that as a message.

"I believe the override will pass. In the event that it doesn't, we need to listen to what the town says. To me, they're saying fund the schools without coming back for more," he says. "Pass or fail, next year I hope the schools don't have to do it because I hope they'd be funded as a greater percentage of the budget."

*— Neil Fater*

# OBITUARIES

## Dorothy R. Caspar

*Born in Andover in 1906*

Dorothy R. (Swanton) Caspar, 96, of Wolfeboro, N.H. and formerly of Andover died April 10 at Huggins Hospital in Wolfeboro.

She was born on Jan. 15, 1906 in Andover, to the late Minnie (Harding) and Charles V. Swanton. She graduated from Cushing Academy and attended Nasson College. In 1928 she married Frederick G. Caspar, who died in 1982, and they resided most of their married life in Andover. In 1991 she moved to Wolfeboro, N.H.

She was the sister of the late Helen S. Parker, who died in September 2001. Members of her family include a daughter, D. Ann Caspar, and a sister, Grace M. Swensen, both of Wolfeboro, and several nieces and nephews.

There will be no visiting hours. A memorial service will be held 11:30 a.m. on Friday, April 19, at the First Congregational Church in Wolfeboro. A graveside service will be at Spring Grove Cemetery in Andover, at a later date.

Memorial contributions may be made to Huggins Hospital, 240 South Main St., Wolfeboro, N.H. 03894; First Congregational Church, P.O. Box 913, Wolfeboro, N.H. 03894, or to the First Church Congregational, 26 Pleasant St., Methuen, MA 01844.

## Nancy Redman

*Designed church sign*

Nancy (Richardson) Redman, 71, a long-time resident of Andover, died at her home Saturday, April 13 following a long illness.

Mrs. Redman was born in Cambridge and raised in Reading. She attended the University of Connecticut and later graduated cum laude from Harvard University where she studied in the years after her children were grown.

While working in advertising in the 1950s, she designed a sign for the Episcopal church which can be found along roadsides throughout North America. She attended Christ Church in Andover, was an active member of the Andover Garden Club and the Lawrence General Hospital Aid Association.

Her family said she was remembered by family and friends as a talented artist, illustrator, pianist, writer of fiction and devoted mom, as well as for her vitality, warmth and humor. Members of her family include her husband of 47 years, George F. Redman of Andover; daughter and son-in-law, Elizabeth and Robert Bramhall of Andover; sons and daughters-in-law George and Marilyn Redman of Waterville, Maine, and Charles and Melissa Redman of Plaistow, N.H.; as well as seven grandchildren and several nieces and nephews.

A funeral service was held Wednesday at 10 a.m. at the Christ Church in Andover, Followed by burial in West Parish Cemetery.

Memorial contributions may be made to the Merrimack Valley Hospice, 360 Merrimack St., Building 9, Lawrence, MA 01843.

## Rita C. Kelly

*Formerly of Andover*

Rita C. (O'Hagan) Kelly, 88, of Haverhill, and formerly of Andover, died Saturday, April 13 at Hannah Duston Healthcare Center in Haverhill.

Born and educated in Andover, Mrs. Kelly worked for the City of Haverhill Department of Education, retiring in 1975. She moved from Andover in 1939.

Mrs. Kelly was a member of St. James Parish in Haverhill and its Ladies Sodality, and the Court St. James Catholic Daughters of America.

She is the widow of the late Paul S. Kelly who died in 1996.

Members of her family include her daughter, Noreen R. and her husband, Edward C. Ellis of Andover; sons, James P. Kelly of Bradford, Asst. Secretary of the U.S. Dept. of State, Paul V. Kelly and his wife Linda A., of Manassas, Va., and Peter F. Kelly and his wife Paula A., of Haverhill; a brother, John O'Hagan of Andover; sisters, Winifred Walton and Josephine O'Hagan of Andover; six grandchildren; and several nieces and nephews.

**DEATHS**

**Dorothy R. Caspar, 96**
**Lt. Col. Robert C. Cowan, 86**
**Esther Donahue, 90**
**Erin Kearn, 27**
**Rita C. Kelly, 88**
**Maud M. Martellucci, 70**
**Edelgard McMahon, 70**
**Eustice Michitson, 78**
**Nancy Redman, 71**
**J. Wesley Russ, 85**
**Mary Sachuk, 83**
**Ruth A. Walker, 83**
**Robert J. White, 74**

Funeral services were held Wednesday at 9 a.m., followed by a funeral Mass at 10 a.m. in St. James Church. Burial followed in St. James Cemetery.

## Esther Donahue

*Spent most of life here*

Esther (Valentine) Donahue, 90, formerly of Andover, died Sunday, April 14 at her daughter's home in Cudjoe Key, Fla.

Mrs. Donahue was retired from Western Electric Co.

Born in Arbroath, Scotland, she was raised in Andover and lived in town most of her life.

She is the widow of the late Francis W. Donahue.

Members of her family include her daughters, Carol, and her husband, Louis Nelson, of Cudjoe Key, and Beverly Mellin of Naperville, Ill.; a son, Francis W. Jr. and daughter-in-law Judy of Bradenton; five grandchildren; and eight great-grandchildren.

Burial of cremated remains will be in Spring Grove Cemetery. A family memorial service will be at a later date.

*Continued on page 15*

**DEATHS ELSEWHERE**

**RUSS** – J. Wesley Russ, 85, of Plaistow, N.H., died Sunday, March 31 at Merrimack Valley Hospital in Haverhill. Mr. Russ, a Phillips Academy graduate, was assistant to the publisher, purchasing agent and comptroller of the Haverhill Gazette from 1946 to 1975.

**MCMAHON** – Edelgard (Guier) McMahon, 70, of Salem, N.H., died Thursday, April 11 at home. Members of her family include her mother, Frieda (Niemann) Guier of Andover.

**SACHUK** – Mary Sachuk, 83, of Salem, N.H., died Friday at Lahey Clinic in Burlington, Mass. Miss Sachuk worked as executive secretary for Irving Rogers publisher of *The Eagle-Tribune* and the *Townsman*, in Lawrence.

**MICHITSON** – Eustice Michitson, 78, of Haverhill, died Monday, April 15 at the Oxford Manor in Haverhill. Members of his family include his brother, Paul A. Michitson of Andover.

**WALKER** – Ruth A. (Howard) Walker, 83, of North Andover, died Saturday, April 13 at Boston Medical Center. Members of her family include her son, Dr. David H. Walker and daughter-in-law Toni Walker of Andover.

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**Death Notice**



### Lewis C. Trumbore

Lewis C. Trumbore, 84, of Bethlehem, PA, died Wednesday, April 10, 2002 in the Manor Care I Health Services, Bethlehem, PA.

He was born September 9, 1917 in Bethlehem, PA, and was the son of the late William and Gertrude (Herbst) Trumbore. He was a 1949 graduate of Muhlenberg College, Allentown, PA. He served in World War II as a Pilot with the Army Air Corps in the South Pacific.

Mr. Trumbore was an Accountant at Avco, now Textron, in Wilmington, Massachusetts for 28 years retiring 1983.

Lewis C. Trumbore was married to Mary Jane (Faust) Trumbore for 56 years last December. He is also survived by a son, Lewis C. Trumbore of Andover, Massachusetts; a daughter, Suzanne M. Trumbore of East Thetford, Vermont; sister, Alice Small of Hellertown, PA; and three grandchildren. At the time of his death, he was also survived by a brother, John Trumbore of Hellertown, PA; however, John Trumbore died Saturday, April 13, 2002.

A Memorial Service was held Monday, April 15, 2002 at 11:00 AM in the Old Chapel of the Central Moravian Church, Bethlehem, PA.

Memorial contributions may be sent to the Central Moravian Church, Main & Church Streets, Bethlehem, PA 18018.

# OBITUARIES

**■ DONAHUE**

*Continued from page 14*

Memorial contributions may be made to Hospice of the Florida Keys, 1319 William St., Key West, FL 33040.

## Erin Kearn

*Make A Wish volunteer*

Erin Elizabeth Kearn, 27, of Andover and Beacon Hill, died Tuesday, April 16 at the Massachusetts General Hospital in Boston.

She was born in Lawrence on Oct. 22, 1974. She attended Park Street Church in Boston, and graduated from the University of Vermont cum laude with a bachelor's degree in English. She was a member of the Golden Key National Honor Society. Ms. Kearn was a member of the Massachusetts Interactive Media Council and the Boston Interactive Marketing Association. She was a volunteer for the Make A Wish Foundation and the Mass. General Hospital Pediatrics Ward. Most recently she was employed as a media supervisor at 121 Interactive in Boston.

She was the daughter of the late Stephen W. Kearn. Members of her family include her mother and stepfather Gwen L. and Walter M. Kimball II of Andover; her brother, Christopher S. Kearn of Andover; stepbrothers, Timothy B. and his wife Laura Kimball of Haverhill; and Scott C. and his wife Cationa Kimball; stepsister Jennifer M. Kimball of Derry, N.H.; grandparents Ruth E. Batchalder and Warren and Eleanor Kearn of Andover; and several aunts, uncles, nieces and nephews.

A funeral service will be Saturday, April 20 at 10 a.m. at the Free Christian Church in Andover. Burial will follow in West Parish Garden Cemetery in Andover. Calling hours are Friday, April 19 from 4 to 8 p.m. at the Dewhirst and Conte Funeral Home, 28 Florence St., Andover.

Memorial contributions may be made to the Erin Kearn Fund for Neurovascular Research, Mass. General Hosp. Dept. of Neurology, VBK 915, Boston, MA 02114.

## Robert J. White

*Retired from US Navy*

Robert J. White, 74, of Andover, died Sunday, April 14 at Academy Manor Nursing Home.

He was born in New York City.

Mr. White was a captain in the U.S. Navy, having retired after 30 years of service.

Members of his family include his wife, Joyce J. (Tucker) White; his daughters, Veronica and her husband, William Lewis, of Lawrence, Stella and her husband, Stephen Libby, of Somerville, Margaret White of Fresno, Calif., and Michelle Travis of Lawrence; a son, Stanley White and daughter-in-law Sandra White of Colorado Springs, Colo.; 20 grandchildren; and six great-grandchildren.

Calling hours are today, Thursday, from 4 to 8 p.m., followed by a funeral service at 8:30 p.m. at Burke Funeral Home, 390 N. Main St. Cremation will be at Linwood Crematory, Haverhill.

## Lt. Col. Robert C. Cowan

*Punchard High graduate*

Robert C. Cowan, 86, of San Antonio, Texas, and formerly of Andover, passed away Sunday, April 14. Born in Lawrence, in 1916, he attended Punchard High School in Andover, and the Massachusetts Institute of Technology prior to joining the Army Air Force during World War II, where he flew 35 combat missions as a B-24 navigator. He retired from the US Air Force in 1967and returned to San Antonio where he worked for the United Services Automobile Association and Alcor Aviation.

After the death of his wife, Miriam Marr Cowan, in 1981, he became a volunteer at Southwest Texas Methodist Hospital and served in that capacity for 19 years. He was a member of the Western Hills Christian Church, and a life member of both the Retired Officers Association and the Blue Bird Auxiliary to the Southwest Texas Methodist Hospital. Members of his family include his sister, Ruth Urquhart of Andover; sons and daughters-in-law Lt. Col. Robert C. Cowan Jr., USAF (Ret.) and wife Lt. Col. Pia L. Caruso, USAF (Ret.) of Alamogordo, N.M., and Richard C. and wife Sharon Cowan of Flower Mound, Texas; daughter Barbara E. Hudson of Pasadena, Texas; four grandchildren and one great-grandchild.

Calling hours are today, Thursday, April 18, in San Antonio.

Funeral services will be held in Texas on Friday. Interment will be at Fort Sam Houston National Cemetery with military honors. Memorial contributions be made to Western Hills Christian Church or the charity of one's choice.

## Maud M. Martellucci

*Formerly of Andover*

Maud Marilyn (Mulcahy) Martellucci, 70, of New Durham, N.H., formerly of Andover, died last Tuesday at home.

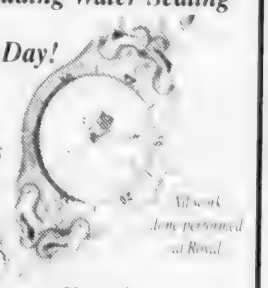
She was born in Somerville in 1931.

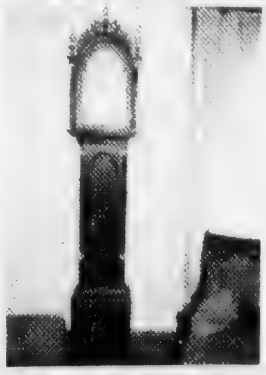
She retired in 1997 after many years working in different fields.

Members of her family include her husband of 53 years Salvatore P. Martellucci of New Durham; sons John J. Martellucci of Andover, Jared L. Martellucci of Lawrence; daughter, Jill J. Martellucci of Billerica; three grandchildren; former daughter-in-law Karen E. Henderson of Chelmsford; brother Russell Mulcahy of Hollis, Mass.; sister Gail (Mulcahy) Stokes and brother-in-law Ernie Stokes of Charlton, Mass.; and many nieces and nephews.

Arrangements were by Burke Funeral Home, 390 North Main St., Andover. Cremation was at Linwood Crematory.

Memorial donations may be made to the MSPCA, 400 Broadway, Box 455, Methuen, MA 01844.

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# Family ownership returns to North Shore papers with Rogers

**PURCHASE**

*Continued from page 1*

advertising and regional web sites, including NorthShoreOnline.com, an office/printing plant in Beverly, and newspaper offices in Gloucester and Newburyport.

With a combined daily circulation of 60,000, the Salem, Gloucester, and Newburyport papers publish Monday through Friday afternoon and Saturday morning.

The Salem Evening News is 122 years old. The Gloucester Daily Times was started in 1857 and Newburyport Daily News in 1887.

"We're very pleased to have the opportunity to add these fine newspapers to the Eagle-Tribune family," Rogers said. "They have a rich history of local news commitment and community leadership – and that's the business we're in."

"The North Shore dailies are a natural extension of our current market, offering tremendous potential for both readers and advertisers throughout Essex County," he continued. "We intend to make these newspapers among the best suburban dailies in the country."

Ottaway, in an announcement meeting this morning with Rogers at the Beverly printing plant of Essex County Newspapers, said, "We are fortunate to have found a successor owner who is dedicated to similar high standards of community journalism and business ethics."

"We are particularly pleased that Essex County Newspapers will be owned by Chip Rogers and his family, who are already publishing a high-quality daily newspaper nearby in Essex County. Our papers will fit well together and strengthen each other."

Eagle-Tribune Publishing's latest acquisition returns the North Shore papers to family ownership.

Located in North Andover, Eagle-Tribune Publishing has been owned by the Rogers family for four generations. It publishes the daily and Sunday Eagle-Tribune; the weekly Andover Townsman; Haverhill Gazette; Derry, N.H., News; and Carriage Towne News in Kingston, N.H.

Eagle-Tribune Publishing Co. also operates Eagle Communications, a full-service commercial printing and advertising services company, and owns an interest in three local radio stations.

Ottaway Newspapers, the community newspaper division of Wall Street Journal publisher Dow Jones, has owned the Gloucester Daily Times and the Newburyport Daily News since 1978. Ottaway bought the papers, along with the Beverly Times and the Peabody Times, from longtime local owner Philip S. Weld, who died in 1984.

Ottaway purchased the Salem Evening News in 1995 from the Robin Damon Trust, merging it with the Beverly and Peabody papers. In announcing the agreement, Rogers said he was "looking forward to building on the good work of Ottaway publisher John Kinney and his team."

"I have a great deal of admiration for John and what he has done to make these papers important to the people they serve," Rogers said.

Kinney, who will move to Ottaway group headquarters as operating vice president after the sale, said, "During 24 years of Ottaway ownership, ECN staffers have served their communities, their neighbors and their company by producing local daily newspapers that are among the best in the country. On behalf of Ottaway Newspapers, Inc., I would like to thank these people for their dedication and diligence and the zeal that they have brought to this calling. Under the stewardship of Chip Rogers, I know that spirit will continue."

The three North Shore papers are located in eastern and southern Essex County. The papers will continue to publish under their separate titles, and with their own news staffs, Rogers said. Printing and some other operations will be centralized at the Eagle-Tribune's North Andover plant.

Rogers said his aim is to make the transition in ownership "as smooth as possible, keeping the needs of the readers and advertisers foremost."

"This is a large acquisition affecting many people," Rogers said. "We're completely focused on moving ahead and realizing the full potential of our combined operations."


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**Town Meeting Article 21**

# CPA: State funds, increased tax

## Money can be used for open space, housing, preservation

**By Rebecca Piro**

If Town Meeting approves Article 21, adoption of the Community Preservation Act, it will agree to a surcharge on property taxes of up to 3 percent to buy open-space land, preserve historical sites and create affordable housing.

Supporters of the article say it's the chance of a lifetime for Andover, as the state is promising to match the raised funds 100 percent, doubling the amount of money Andover can spend. That percentage will decrease in future years as more communities adopt the CPA, they say.

"It's important to adopt it as early as possible," says Peggy Keck, a member of the Community Preservation Act Task Force. The Task Force is recommending that voters adopt the CPA at the maximum 3 percent. "If we're truly serious about these things as goals for the town, this is the best opportunity I see to get a chunk of state money to help us."

Opposers of the article say this year is not the time to ask residents to raise their taxes even more. The fact that officials are asking voters to approve a $1.13 million override is enough of a burden in this tight budget year, says Selectman Ted Teichert.

"Taxes are going up already," he says. In a 3-2 vote, the selectmen voted to recommend approval of the article, but at 1 percent. Teichert, one of two officials who voted against the motion, says someone needs to speak for the people who simply can't afford another tax. "It's going to choke some people. They'll continue to struggle and they're embarrassed to talk about it," he says.

The Finance Committee also voted to recommend disapproval of the article. "It's a new tax in a time when people seem reluctant to vote additional taxes. It's a new bunch of activities we don't fund now, and we're having trouble with property taxes just to fund the town's basic services," says Joanne Marden, Finance Committee chairwoman.

Town Meeting, if it votes to adopt the CPA, must decide at what percentage it will raise taxes, and whether anyone will be exempt from the raised taxes.

Voters can adopt the CPA at less than 1 percent to a maximum of 3 percent. At 3 percent, the average household, with a home valued at $353,000, will pay $117. At 2 percent, the average household will pay $78; at 1 percent, the average household will pay $39.

Three exemptions are available for voters to choose. The first exempts senior citizens living on low and moderate incomes ($53,920 or less for a senior couple), and non-senior citizens who are living on low incomes (also $53,920 for a family of four). The second is an exemption for commercial and industrial property. The third exempts the first $100,000 of the assessed value of a residential property.

Members of the CPA Task Force recommend adoption at 3 percent with an exemption for residents with property valued at $100,000 or less.

If Town Meeting approves the CPA, it will not be officially adopted until it passes a ballot vote as well. If the CPA passes both tests, it will be activated for a minimum of five years, at which point voters must take a Town Meeting vote and another ballot vote to get rid of it. It is possible to adjust the percent of tax surcharge within those five years.

If voters approve Article 21 and adopt the CPA, they must approve Article 22, which authorizes officials to create a committee of nine people that would decide how the CPA money should be used. Town Meeting would approve projects before any money was spent.

Projects that could benefit from the CPA money, according to the task force members, include purchasing watershed land to protect the town's water supply; paying for new playing fields; funding the repair of historic buildings in town, like Old Town Hall; and constructing some of the 171 affordable housing units the town needs to bring its stock up to the state's recommended 10 percent. Until Andover has 10 percent affordable housing, developers will have an easier time pushing through massive housing projects by means of a comprehensive permit, says Keck. With a comprehensive permit, a developer needs only the approval of the zoning board and conservation commission. The plans do not need approval from the planning board or the building inspector, and the permit eliminates all the normal bylaw restrictions, such as traffic concerns.

"For that reason alone, I think the CPA is worth supporting," she says.

# Hydrants to be fixed




PHOTO BY TIM JEAN

**By checking hydrants, workers hope to catch problems before there is a fire.**

**By Rebecca Piro**

Checking and replacing fire hydrants is on the Department of Public Work's to-do list this year, says Director Jack Petkus.

The fire hydrant request of $50,000 is one of three parts to Article 44. In addition to the hydrant work, the article asks voters to allocate $200,000 to prevent water inflow and infiltration – clean water leaking into the sewers, which the town must pay to treat – and $75,000 to build sewer and water plans into the town's Geographic Information System. The total $325,000 will come from the water and sewer enterprise funds.

*Continued on page 19*


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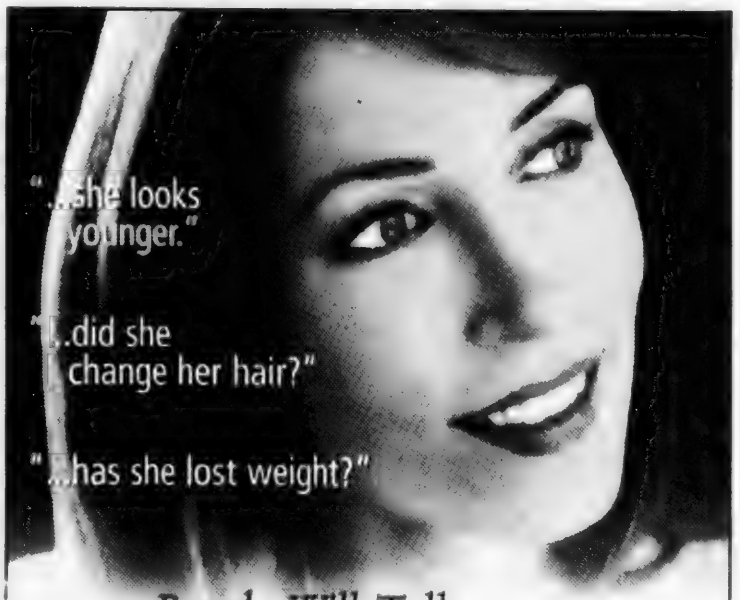
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**Town Meeting Article 38**

# An historic zoning change?

**By Rebecca Piro**

Article 38 is one couple's effort to save what it considers an endangered species in Andover – historic homes.

Mike and Sharon Ristuccia of South Main Street are proposing a historic overlay district through parts of Ballardvale, in which the Zoning Board of Appeals would have more freedom to grant special permits to people who want to move historic homes to lots that would be too small for other homes.

The Ristuccias have a special interest in seeing the article pass. They opted to move the Capt. Stephens Abbot House from Ballardvale Road – where it was in immediate danger of being torn down – to a too-small lot next to their South Main Street house in February. Current zoning bylaw says that the Ristuccias need Town Meeting approval to keep the house where it is and run electricity and plumbing to it. Ristuccia says adding the historic overlay district to the zoning bylaw will make it easier for people like himself who want to save historic homes, and encourage more people to do it.

The Preservation Commission has recommended approval of Article 38, citing the several historic homes that developers have torn down in the past few years. Currently, the Preservation Commission can only put a temporary delay on a house that is marked for demolition. Finding land in town to which someone can move an endangered house is tough, members say.

But not everyone is excited about the thought of an overlay district. Building Inspector Kaija Gilmore says she doesn't think the overlay district is for the public good. Planning Director Steve Colyer does not support the article, and says the state attorney general will not approve an article that changes half the town's SRC residential zone (the strictest residential zone) and gives it special privileges.

Mark Johnson, attorney for the Ristuccias, says Andover currently has an overlay district for watershed protection in west Andover. He thinks voters might be willing to establish another one.

If Article 38 doesn't pass, the Ristuccias can leave the Capt. Stephens Abbot House at its new location, but they can't run plumbing or electricity to it.

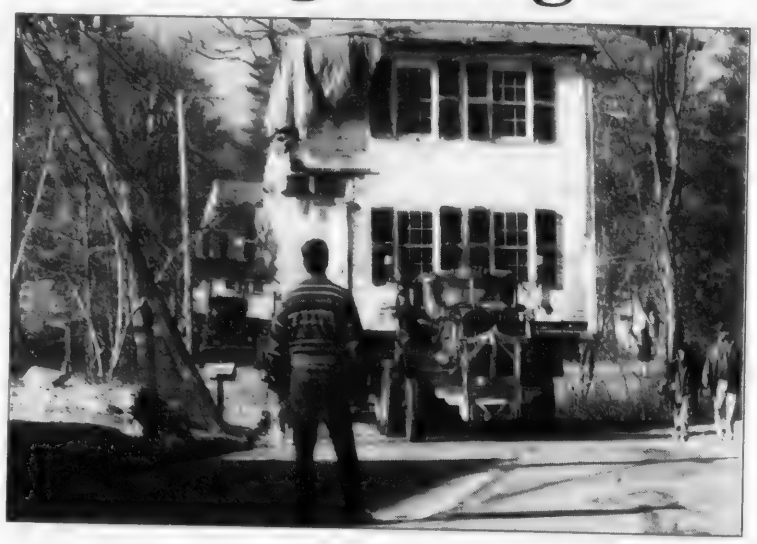


PHOTO BY TIM JEAN

**Town Meeting voters will decide if they want to establish a district that may encourage more people to move and save historic homes.**

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FREE GIVE AWAYS AND BALLOONS

# POLICE LOG

*This week's police log is through the end of Mondy, April 15 only.*

## ARRESTS

Wednesday, April 10 – At 10:36 p.m., Michael Young, 52, of 330 Pelham St., Methuen, was arrested and charged with driving under the influence of alcohol and leaving the scene of property damage.

Friday, April 12 – At 4:10 a.m., Catherine Lambert, 27, of 14 Poplar Terrace, North Reading, was arrested and charged with driving under the influence of alcohol.

At 9:23 a.m., Cheryl Doyle, 38, of 286 Newbury St., Apt. 129, Peabody, was arrested and charged with entering a dwelling by false pretense during the daytime, larceny of goods worth more than $250 and larceny of a controlled substance.

At 12:40 p.m., Steven Hunter, 18, of 36 Dufton Road, was arrested and charged with possessing a Class D substance. Also arrested was a 16-year-old female from Andover; Nicole Brown, 17, of 44 Cross St.; and a 16-year-old male from Andover. All three were charged with possessing a Class D substance.

Sunday, April 14 – At 12:43 a.m., Shawn Chevalier, 19, of 14 Covey Drive, Scanton, Vt., was arrested and charged as a minor transporting alcohol and for disorderly behavior.

At 5:28 p.m., Brian Witley, 25, of 31 Pine St., was arrested and charged with possessing a hypodermic needle and possessing a Class A substance. He was also charged on five warrants for motor-vehicle charges, failing to appear in court to respond to charges, trespassing, possession of a Class A substance and indecent exposure.

At 6:57 p.m., Zilli Geraldo, 23, of 30 Morton St., Apt. 3, Lawrence, was arrested and charged on a warrant for indecent assault and battery.

Monday, April 15 – At 5:55 p.m., police took a 47-year-old Lawrence man into protective custody for intoxication.

## INCIDENTS

Wednesday, April 10 – At 2:39 a.m., an Essex Street resident reported receiving harassing phone calls.

At 1:29 p.m., an employee from CGI Information System reported witnessing suspicious activity in the parking lot at night.

At 8:11 p.m., a male reported that he was having a domestic problem with his daughter.

At 9:11 p.m., a driver reported that a female was standing under an overpass on Haggetts Pond Road. The female's mother had reported her to the police as being distraught and upset. The mother picked up the female and took her to the hospital.

At 10:50 p.m., a Woburn Street resident reported that kids on skateboards at South Elementary School were making too much noise.

Thursday, April 11 – At 8:05 a.m., a caller from the Andover train station reported that a male was upset and wanted to harm himself. The male was transported to the hospital for treatment.

At 9:35 a.m., a construction worker on South Main Street reported that a raccoon was walking around the area with a broken leg. The animal-control officer responded.

At 11:03 a.m., a North Main Street resident reported annoying phone calls.

At 1:57 p.m., an employee from Radio Shack reported that a customer in the store was threatening him and refusing to leave. The party left the premises before an officer arrived.

At 3:39 p.m., a caller from Dundee Park reported that a cat was stuck in the ceiling.

At 6:13 p.m., an officer issued court summons to a person in possession of a Class D substance.

At 6:28 p.m., a Crescent Drive resident reported that her daughter was threatened after school.

At 10:07 p.m., a Cuba Street resident reported that some kids had lit some paper on fire in the middle of the road. The fire department extinguished the fire and police were not able to find the people responsible.

Friday, April 12 – At 6:52 a.m., a caller reported that a bicyclist had fallen down in the road after braking too suddenly. Responding officers determined that the cyclist was not seriously injured.

At 9:01 a.m., an Elm Street resident reported a man in the grass. A responding officer determined that the man had been drinking. He was transported to the hospital for treatment.

At 10 p.m., a security officer from Phillips Academy reported that a person in a car drove by and hit a pedestrian with a water balloon.

At 10:41 p.m., an officer was to file on a sex offense.

Saturday, April 13 – At 2:43 p.m., a caller from King's Subs reported that someone had threatened him.

Sunday, April 14 – At 10:42 a.m., a Alonesos Way resident reported a lost cell phone.

At 7:24 p.m., a Holt Road resident reported that someone threw a trash bag filled with beer cans all over her driveway.

Monday, April 15 – At 4:56 p.m., an officer took two bicycles that had been left on Abbot Street for days back to the station for safekeeping.

At 6:40 p.m., a Memorial Circle resident reported that some people were throwing water balloons at other people.

Tuesday, April 16 – At 10:29 p.m., a caller from Bartlet Street reported that some kids drove by and threw water balloons, sticks and bottles out the window. No one was hurt.

# Article 44: Hydrants, more

**FIRE SAFETY**

*Continued from page 17*

The $50,000 for fire hydrants is part of Public Works' now-annual hydrant inspection program. Other communities, like North Andover and Methuen, say they have had hydrant-maintenance programs in place for years. Until last year, Andover's DPW didn't conduct routine hydrant checks. The problem with that method, or lack thereof, became clear when firefighters were faced with the challenge of fighting fires without water.

In March of 2001, The Swimming Pool Center, formerly located just over the Andover line, burned to the ground. It wasn't until firefighters arrived on scene that they found one of the hydrants near the business was broken. Last August, firefighters discovered two broken hydrants when they raced to battle a fire at a barn on South Main Street. They discovered two more that same month when they responded to a house fire on Greenwood Road.

"We don't want problems like that," says Petkus.

This year, besides routine inspections that involve dismantling each hydrant and greasing its parts, DPW will replace 15 hydrants at about $3,500 each. "That money will replace those hydrants completely, right down to the pipe," he says.


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Town Meeting Articles 45

# Sports groups seek goal: fields

By Rebecca Piro

Supporters of Article 45 say the Andover Soccer Association and Little League groups will score three new playing fields if voters approve the article. Opposers say that passing the article will destroy west Andover's rural character.

The article proposes rezoning 22 acres near Haggetts Pond and the Tewksbury line from residential to industrial. Developer Yvon Cormier says he wants to construct two office buildings. According to a written agreement, separate from the warrant article, Cormier will donate 15 acres of open space for playing fields to the Andover Soccer Association and Little League groups – who have pledged to support the rezoning – if his articles are approved.

The fields would be given to the youth sports leagues, not the town. Jim Arnold, a member of the Little League board of directors, and Peg Campbell, a soccer coach, say they initiated this year's deal. A study has stated that Andover needs 17 more fields to meet demand. Still, some residents question the ethics of the zoning-for-fields pact, which the sports groups and Cormier initially refused to share with town officials.

Last year, Andover Village Improvement Society rejected a similar proposal from Cormier, says AVIS vice president Peggy Keck. Cormier withdrew the rezoning article before 2001 Town Meeting. "We are willing to accept a donation of land, but not in exchange for supporting rezoning," says Keck. "Zoning is one of the few tools that a town has to guide its growth and protect homeowners' interests."

Campbell and Arnold say the deal is not unethical – rather, it's an example of the public/private partnerships they think residents should seek as an alternative to asking the town for money.

"We need to take (these kinds of) innovative approaches," says Campbell, pointing out that fields initiatives in past years, such as proposals at Recreation Park, have failed.

But opponents, who say there hasn't been enough time to think through the proposal, say approval of Article 45 will mean a dramatic loss of open space and a permanent, negative change to Andover's character.



PHOTO BY TIM JEAN

**Bonnie Spurr, Andover Soccer Association president, says ASA will not have access to the fields at the two new schools, as they will be used by Andover's growing lacrosse program.**

"It's going to be in our backyard," says Barbara Maguire, a Berkley Lane resident. "There's going to be an industrial building in my backyard where there's beautiful trees now."

The League of Women Voters does not support this article, nor any of the 2002 warrant articles that propose zoning changes, says co-president Liz Richter. "Zoning changes should not be made lightly and shouldn't be made without a long, thoughtful deliberative process," she says. That process, which she says the Planning Board has not had enough time to pursue, would include considering the impact to the town's character and "unintended consequences" of changing the zoning.

One positive "consequence" would be $500,000 in tax revenue that the buildings Cormier is proposing would bring to the town, says Campbell. Her calculation comes from the square footage of Cormier's present building plans.

Resident Maria Bartlet says that the potential revenue is more like $150,000 – not $500,000, as article proponents claim. "For every dollar of tax revenue for industrial or commercial development, it costs the town 70 cents for services," she says.

But Cormier says he knows what he wants to put there. In a written statement, he said, "I have already invested in those plans and intend to build these buildings. The only changes I foresee will be determined by what the town's Planning Board deems appropriate for the site."

Cormier's plan for two buildings does not guarantee that is what the end result will look like, warns Planning Director Steve Colyer, who does not support the article. If the 22 acres are rezoned, Cormier can build anything that fits within the specifications of an Industrial ID (the strictest industrial zone) plot. Colyer is also wary of changing zoning, as he says it can permanently alter the "fabric" of Andover.

"The problem is, there's a total absence of planning," he says. "Your zoning should be based on good, comprehensive planning of the community, to see how the whole puzzle fits together."

The selectmen voted at a recent meeting to recommend disapproval of the article, after expressing concerns for the abutting neighbors who complained about the implications of the rezoning. The Planning Board voted to recommend approval. "The 22 acres they want to rezone are surrounded by three sides – one industrial in Tewksbury, one power (line) easement, and (Interstate) 495," says Planning Board Chairman Paul Salafia. "It's not exactly residential conducive." Proponents of the articles will conduct a walk of the land, open to all interested, Sunday, April 28 at 4 p.m. People should meet at the rear parking lot of the Holiday Inn.

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**Articles 45-47, 59**

# Some see plan in Cormier's articles, zoning-for-fields deal

**By Rebecca Piro**

Just connect the dots.

That's what some residents are saying about developer Yvon Cormier's four warrant articles – 45, 46, 47 and 59. Each article is a separate proposal. But some residents, worrying about what Cormier has in mind for the empty 129-acre lot near Haggetts Pond and the Tewksbury line, say the articles paint an alarming picture of his potential plans.

Article 45 is by far the most talked about of the four articles. Cormier is asking voters to rezone 22 acres of land from residential to industrial, where he proposes to build two office buildings *(see story, page 20)*. According to a written pact between Cormier and the sports groups, the developer will give Little League and Andover Soccer Association 15 acres of the parcel for playing fields.

Some abutting residents are concerned about losing the open space and wildlife that exists now, if Article 45 passes. But they are also concerned about the implications of the other two articles that must pass in order for Cormier to make good on the fields-for-zoning deal.

"People think they're voting for fields, but there's so much more," says Maureen McNamara, a Berkley Lane resident.

Articles 46 and 47 request that Andover officials enter into intermunicipal agreements, or agreements with Tewksbury and Lowell, to provide water and sewer service to Cormier's entire parcel, 129 acres.

If Cormier is to erect any industrial buildings on the parcel, he needs sewer access – of which Andover has none at that location – and water services. Tewksbury and Lowell can provide those services if officials of those communities can come to an agreement, says Steve Colyer, Andover Planning Director.

If Articles 46 and 47 do not pass, the sports groups will not get the land for playing fields. If the articles do pass, it authorizes selectmen to negotiate agreements with other communities, and the sports groups, according to the written agreement, should receive their land *(see sidebar, below)*.

If Articles 46 and 47 are approved, and if the communities reach agreements for sewer and water services – which can take years, says Colyer – it gives Cormier free reign to develop the entire parcel.

That's where Article 59 comes in, say some residents.

Article 59 asks Town Meeting to erase part of the zoning bylaw that puts a cap on the acreage of a cluster, or condominium, development. The bylaw currently requires that a condominium development be at least 10 acres, but no more than 25 acres large.

If Town Meeting removes that cap, developers can propose housing projects with no limit to their size.

That could come in handy for Cormier, who will be left with 92 acres of empty land, if and when he builds two industrial buildings and gives 15 acres to sports groups – too much for one condominium development, according to the current zoning bylaw, Colyer says.

Colyer hasn't seen any plans from Cormier regarding residential development on that parcel. Peg Campbell, a soccer coach and supporter of Cormier's articles, says the developer has mentioned possibilities of houses at that site.

But the potential effects of all four articles are enough to cause McNamara concern.

"Look at what the implication of these articles together is!" says McNamara. "If we get town sewer in there from Tewksbury for the whole 129 acres, and we eliminate (the acreage requirements) for a cluster, we could just build that lot to the max with condos."

Cormier, in a written statement, said Article 59 is "to allow luxury condominiums similar to those located at the Andover Country Club on Bobby Jones Drive to encourage diversity in housing," but not specifically on the 129-acre site.

# Officials: No guarantee for fields

## ASA president says people have already volunteered services

Passing Articles 45, 46 and 47 is only the first of many steps before new fields materialize – if ever.

"People are all excited about the fields, but I don't know how much of it is set in stone," says Maureen McNamara, a concerned resident. "There's no guarantee."

Paul Salafia, Planning Board chairman, agrees with her. If the articles pass at Town Meeting, the Planning Board must approve a plan for development of the fields and an access road to them. The board will hold hearings, at which point neighbors can weigh in, and the board members might require changes to the plan.

"This is one hurdle in a whole trackful of hurdles," Salafia says.

Nowhere in the written agreement between Cormier and the sports groups is there a deadline for Cormier to hand over the property. It says only that Cormier must convey the land to the sports groups 60 days after the Planning Board approves the access way to the land, which Cormier has promised to build.

"What it doesn't tell me is when the developer needs to submit (a plan) for approval," says McNamara. "What if he wants to wait 20 years?"

Cormier's attorney Mark Johnson says, "It will be submitted. Cormier will act in good faith." Youth sports league members said they believe Cormier, or they never would have agreed to the deal.

Articles 46 and 47 ask Town Meeting to authorize officials to negotiate agreements with Tewksbury and Lowell for sewer and water services to the parcel. But those agreements can take years to settle, says Colyer. The written pact between Cormier and the sports groups does not make clear whether Cormier will wait for those agreements to be finalized before he hands over the playing fields land.

"(The articles and the agreement) don't guarantee anything except that the zoning is going to change," says Colyer. "What happens after that is anybody's guess at this point."

Little League and the Andover Soccer Association are responsible for paying for and constructing the fields themselves, at no cost to the town.

Bonnie Spurr, president of Andover Soccer Association, says residents in town have already volunteered services and materials for the project, and the sports groups will cover the rest by fundraising or raising participation fees for players.

Construction could begin within the next two years, after the Planning Board approves plans for the access road and fields, says Bob Gilbert of the Andover Soccer Association. Abutting neighbors will have the opportunity to voice their opinions against the plans at that time as well.





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## TOWN MEETING

### More for safety center

Town officials say they need $830,000 to finish what they started at the public safety center.

If voters approve Article 10, the price tag on the $12.9 million project will have risen to almost $14 million since contractors broke ground in October 2000.

Officials came to voters at Town Meeting last year and asked for $235,000 – some for furnishings, which were cut out of the budget to make up a shortfall in the bid price – and the rest to purchase and install a security system, which the general contractor claims is not his responsibility. Voters, already six months committed into the project, approved the contingency.

This year, Plant and Facilities Director Joe Piantedosi will ask for more. The $830,000 will pay for still more furnishings; an upgrade to the safety center's security system, yet to be installed; a monopole, or radio-communication antenna; telephone systems; temporary storage structures to house equipment while Central Station is under construction; and extended salaries for the town's project manager and architect. The safety center, originally slated for completion by September of this year, won't be finished until June of next year, officials say.

"It's our expectation that the project will be done by June of next year. The salaries that are in this article are to cover us through that period," Piantedosi says. He expects that the project will be completed by that date – seven months later than originally projected – but won't rule out the possibility of coming back to Town Meeting for more, in the event that the project still isn't finished.

If this article is approved, some of the money will remain in the contingency fund. Piantedosi says he wants to keep money in the fund to handle other unforeseen emergencies.

### Monopole revenue

If voters approve Article 31, Andover could virtually pull money out of thin air.

Article 31 proposes that Andover lease airwave space on the public safety center's monopole to private companies. The monopole is a type of radio tower that town departments, including police and fire, use for communication.

If the article is approved, it will be up to selectmen to decide how much space the town will lease and for how much money, says Town Manager Buzz Stapczynski. He estimates that monopole space goes for $1,000 or more per month.

Health Director Everett Penney says that monopoles have never been proved to cause health problems.

### Futuristic committee

The Vision 21 Committee says that $5,000 will help it see the future of Andover more clearly.

The Committee members, appointed by Town Manager Buzz Stapczynski, are charged with developing a vision, or blueprint, of what Andover should be like 20 years down the road. The 17 members will probably look at issues that include historic preservation, education, open space, public safety and the general character of Andover, says Stapczynski.

Article 30 asks for $30,000 in the warrant, but the Committee has since decided to ask for only $5,000, in light of a tight budget year, says Chairman Bruce Earnley. If approved, the Committee can hire a temporary consultant to identify the issues important to its mission and help research the answers, Earnley says.

*-Rebecca Piro*

# Robert Urich, former resident, dies

## 'Spencer' star remembered as straight-forward family man

**By Ben Hellman**

Robert Urich, Hollywood actor and one-time Andover resident died Tuesday of cancer. He was best known for his title role in *Spencer: For Hire*, and as private detective Dan Tanner on *Vega$*. More recently, he was the captain on the new *Love Boat* series.



**Robert Urich lived in Andover during the run of the Boston-based TV hit 'Spencer: For Hire.'**

Urich bought a home in Andover on Phillips Street in 1987. Joan Epstein worked for the now Hunneman Victor Realty and sold Urich the house. "He was very much a family man. His relationship with his mother and his wife was very, very nice. It's really a shame," said Epstein.

Epstein said that she didn't know that her manager, John McCusker, had sent property listings to Urich the day she got the phone call. "There was Robert Urich on the other end of the phone," she said. At the time, the type of office phone used at the realtor's office allowed other people to listen in. "Three or four people were listening in. It was really funny," said Epstein.

Urich came to Andover when he was filming the series *Spencer for Hire*, which was set in Boston.

"He loved Andover. It had more a town feeling than a lot of the places he'd been," said McCusker. He described Urich as "gregarious" and "nice." "He did a lot of charity work for the schools and St. Augustine's," he said.

Fr. George Morgan from St. Augustine Church remembers the Urich family's presence well.

"They were all happily active in the parish. (Urich's) wife was a volunteer and their kids were in our school," he says. "(Urich) was very strong about his Catholicism."

McCusker, a former teacher, heard that Urich was looking for a home in the Boston area because a former student of his worked for the Massachusetts Film Bureau. After showing Urich properties in the area, McCusker said, "He chose the most difficult house."

Urich bought the home, an 18-room Victorian, for $800,000 and spent 15 months and $3 million to renovate and repair it.

"It was in terrible, terrible condition. The only way I can describe it is the Disney World haunted house," said Epstein. When she brought Urich to the house, it didn't take him long to decide. "You could see in his eyes. He was very good at visualizing. He fell in love with the possibilities," she said.

Epstein said Urich was very involved with the renovation. "He was very hands on. He would come up after filming *Spencer: For Hire*. They put up a gorgeous window, but he didn't like it. Out it went," she said.

"He was always very straightforward and polite. He knew what he wanted," said Epstein. Of his passing she said, "I feel very badly."




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**Town Meeting Article 25**

# Affordable homes, one at a time

**By Rebecca Piro**

Passage of Article 25 could mean act two for the Andover Community Trust.

The group known as ACT, a private organization that works to create more affordable housing in town, wants to start its second affordable housing project on Heather Drive. ACT needs Town Meeting to authorize selectmen to hand over the town-owned lot.

The land on Heather Drive abuts a piece of land that ACT already owns, says President Susan Stott. If Town Meeting approves the article, ACT can build two units on the two lots. The selectmen and Planning Board have recommended approval of Article 25.

"We think that what we want to do fits right in with the neighborhood," says Stott.

ACT proved that it could carry a project from start to finish in January, when it helped a family move into its first permanently affordable home, built from the ground up with donations.

Families making within 60 to 80 percent of the area median income, which is $64,000, submitted applications to ACT for an opportunity to buy the house. ACT eventually awarded the house to the Duran family, which bought the house for $100,000. The house is deeded so that the resale value cannot grow faster than the median income of the area.

Stott says some residents near the Heather Drive lot are objecting to its potential use for affordable housing.

"Some neighbors on Heather Drive would rather have it stay open space," she says. "But that's always the case. I expect we'll have some opposition."

She thinks that most residents would prefer to see affordable, single-family homes go up in Andover, rather than multi-unit, subsidized housing pushed through by comprehensive permits. A community has less control over a comprehensive permit, as a developer needs approval only from the Zoning Board of Appeals for a project.

Even if the ZBA rejects a project proposal, the state can overturn that decision if the community has less than the recommended 10 percent affordable housing of its total housing stock. Andover's affordable housing is at about 8.5 percent. ACT's projects, while they are one or two houses at a time, bring the town a step closer to reaching that mark, Stott says.

# Education

## Last school day: June 21

The first day of summer on the calendar, will also mark the beginning of summer on kids' school calendars.

The last day of school will be Friday, June 21 barring "anything strange" according to School Committee chairwoman Tina Girdwood.

In the event of a late snow storm or other unseen event the School Committee has withheld the right to amend their decision.

**Article 11**

## More money

The School Building Committee is asking for $350,000 for construction costs to the new schools. The money will be added to the contingency account and will not be spent unless more money is needed to complete the schools.

"This is sort of a safety measure. There may be other things that can happen," said School Committee Chairwoman Tina Girdwood. The original contingency budget was expended when radon was discovered on the site and a mitigation system had to be devised. Additional ledge was also discovered on the site that had to be removed. The ledge-removal and radon costs were $225,000 and are expected to reach $332,000. Bids for furniture, fixtures and equipment will not be made until after Town Meeting. Selectmen and the Finance Committee recommended approval.

# Scholarships to fly available from airport

**By Ben Hellman**

Aviation enthusiasts who would like to follow the flight path of Joshua Reef – who is learning to fly in college – should get out their pens. A scholarship may be waiting to help them cover expenses.

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FILE PHOTO

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PHOTO BY TIM JEAN

**Mike Papa leaves school with his daughters, Courtney and Sarah. He wants them to be able to choose to go to the same middle school as the rest of their friends.**

**Town Meeting Article 27**

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**SCHOOL COMMITTEE MEMBER GERRY GUSTUS ON THE COMMITTEE NOT MAKING A RECOMMENDATION**

The School Committee has not taken a position on the matter.

Committee member Gerry Gustus said, "I'm waiting to see the strength of support (from the town)." Gustus said that he was not "inherently against" the article.

"There were crossover neighborhoods before the redistricting and there will be the next time (the town is redistricted). I want to see what the town thinks," he said. Gustus said that the committee put the question of the legality before Tom Urbelis, town counsel, and Urbelis said he did not believe the vote would be binding. On the committee's decision not to take a position on the matter, committee chair Tina Girdwood said, "It definitely has to do with the legality of it."

## TOWN MEETING

### More for safety center

Town officials say they need $830,000 to finish what they started at the public safety center.

If voters approve Article 10, the price tag on the $12.9 million project will have risen to almost $14 million since contractors broke ground in October 2000.

Officials came to voters at Town Meeting last year and asked for $235,000 – some for furnishings, which were cut out of the budget to make up a shortfall in the bid price and the rest to purchase and install a security system, which the general contractor claims is not his responsibility. Voters, already six months committed into the project, approved the contingency.

This year, Plant and Facilities Director Joe Piantedosi will ask for more. The $830,000 will pay for still more furnishings; an upgrade to the safety center's security system, yet to be installed; a monopole, or radio-communication antenna; telephone systems; temporary storage structures to house equipment while Central Station is under construction; and extended salaries for the town's project manager and architect. The safety center, originally slated for completion by September of this year, won't be finished until June of next year, officials say.

"It's our expectation that the project will be done by June of next year. The salaries that are in this article are to cover us through that period," Piantedosi says. He expects that the project will be completed by that date - seven months later than originally projected – but won't rule out the possibility of coming back to Town Meeting for more, in the event that the project still isn't finished.

If this article is approved, some of the money will remain in the contingency fund. Piantedosi says he wants to keep money in the fund to handle other unforeseen emergencies.

### Monopole revenue

If voters approve Article 31, Andover could virtually pull money out of thin air.

Article 31 proposes that Andover lease airwave space on the public safety center's monopole to private companies. The monopole is a type of radio tower that town departments, including police and fire, use for communication.

If the article is approved, it will be up to selectmen to decide how much space the town will lease and for how much money, says Town Manager Buzz Stapczynski. He estimates that monopole space goes for $1,000 or more per month.

Health Director Everett Penney says that monopoles have never been proved to cause health problems.

### Futuristic committee

The Vision 21 Committee says that $5,000 will help it see the future of Andover more clearly.

The Committee members, appointed by Town Manager Buzz Stapczynski, are charged with developing a vision, or blueprint, of what Andover should be like 20 years down the road. The 17 members will probably look at issues that include historic preservation, education, open space, public safety and the general character of Andover, says Stapczynski.

Article 30 asks for $30,000 in the warrant, but the Committee has since decided to ask for only $5,000, in light of a tight budget year, says Chairman Bruce Earnley. If approved, the Committee can hire a temporary consultant to identify the issues important to its mission and help research the answers, Earnley says.

*-Rebecca Piro*

# Robert Urich, former resident, dies

## 'Spencer' star remembered as straight-forward family man

**By Ben Hellman**

Robert Urich, Hollywood actor and one-time Andover resident died Tuesday of cancer. He was best known for his title role in *Spencer: For Hire*, and as private detective Dan Tanner on *Vega$*. More recently, he was the captain on the new *Love Boat* series.



**Robert Urich lived in Andover during the run of the Boston-based TV hit 'Spencer: For Hire.'**

Urich bought a home in Andover on Phillips Street in 1987. Joan Epstein worked for the now Hunneman Victor Realty and sold Urich the house. "He was very much a family man. His relationship with his mother and his wife was very, very nice. It's really a shame," said Epstein.

Epstein said that she didn't know that her manager, John McCusker, had sent property listings to Urich the day she got the phone call. "There was Robert Urich on the other end of the phone," she said. At the time, the type of office phone used at the realtor's office allowed other people to listen in. "Three or four people were listening in. It was really funny," said Epstein.

Urich came to Andover when he was filming the series *Spencer for Hire*, which was set in Boston.

"He loved Andover. It had more a town feeling than a lot of the places he'd been," said McCusker. He described Urich as "gregarious" and "nice." "He did a lot of charity work for the schools and St. Augustine's," he said.

Fr. George Morgan from St. Augustine Church remembers the Urich family's presence well.

"They were all happily active in the parish. (Urich's) wife was a volunteer and their kids were in our school," he says. "(Urich) was very strong about his Catholicism."

McCusker, a former teacher, heard that Urich was looking for a home in the Boston area because a former student of his worked for the Massachusetts Film Bureau. After showing Urich properties in the area, McCusker said, "He chose the most difficult house."

Urich bought the home, an 18-room Victorian, for $800,000 and spent 15 months and $3 million to renovate and repair it.

"It was in terrible, terrible condition. The only way I can describe it is the Disney World haunted house," said Epstein. When she brought Urich to the house, it didn't take him long to decide. "You could see in his eyes. He was very good at visualizing. He fell in love with the possibilities," she said.

Epstein said Urich was very involved with the renovation. "He was very hands on. He would come up after filming *Spencer: For Hire*. They put up a gorgeous window, but he didn't like it. Out it went," she said.

"He was always very straightforward and polite. He knew what he wanted," said Epstein. Of his passing she said, "I feel very badly."




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**Town Meeting Article 25**

# Affordable homes, one at a time

**By Rebecca Piro**

Passage of Article 25 could mean act two for the Andover Community Trust.

The group known as ACT, a private organization that works to create more affordable housing in town, wants to start its second affordable housing project on Heather Drive. ACT needs Town Meeting to authorize selectmen to hand over the town-owned lot.

The land on Heather Drive abuts a piece of land that ACT already owns, says President Susan Stott. If Town Meeting approves the article, ACT can build two units on the two lots. The selectmen and Planning Board have recommended approval of Article 25.

"We think that what we want to do fits right in with the neighborhood," says Stott.

ACT proved that it could carry a project from start to finish in January, when it helped a family move into its first permanently affordable home, built from the ground up with donations.

Families making within 60 to 80 percent of the area median income, which is $64,000, submitted applications to ACT for an opportunity to buy the house. ACT eventually awarded the house to the Duran family, which bought the house for $100,000. The house is deeded so that the resale value cannot grow faster than the median income of the area.

Stott says some residents near the Heather Drive lot are objecting to its potential use for affordable housing.

"Some neighbors on Heather Drive would rather have it stay open space," she says. "But that's always the case. I expect we'll have some opposition."

She thinks that most residents would prefer to see affordable, single-family homes go up in Andover, rather than multi-unit, subsidized housing pushed through by comprehensive permits. A community has less control over a comprehensive permit, as a developer needs approval only from the Zoning Board of Appeals for a project.

Even if the ZBA rejects a project proposal, the state can overturn that decision if the community has less than the recommended 10 percent affordable housing of its total housing stock. Andover's affordable housing is at about 8.5 percent. ACT's projects, while they are one or two houses at a time, bring the town a step closer to reaching that mark, Stott says.

# Education

## Last school day: June 21

The first day of summer on the calendar, will also mark the beginning of summer on kids' school calendars.

The last day of school will be Friday, June 21 barring "anything strange" according to School Committee chairwoman Tina Girdwood.

In the event of a late snow storm or other unseen event the School Committee has withheld the right to amend their decision.

**Article 11**

## More money

The School Building Committee is asking for $350,000 for construction costs to the new schools. The money will be added to the contingency account and will not be spent unless more money is needed to complete the schools.

"This is sort of a safety measure. There may be other things that can happen," said School Committee Chairwoman Tina Girdwood. The original contingency budget was expended when radon was discovered on the site and a mitigation system had to be devised. Additional ledge was also discovered on the site that had to be removed. The ledge-removal and radon costs were $225,000 and are expected to reach $332,000. Bids for furniture, fixtures and equipment will not be made until after Town Meeting. Selectmen and the Finance Committee recommended approval.

# Scholarships to fly available from airport

**By Ben Hellman**

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# LUNCH MENUS

Here's what's for lunch in the Andover public schools next week, April 22-26:

## Elementary schools

**Monday:** Cutlet parm with spaghetti, mozzarella sticks, slice of pizza, fruit, veggie and milk; pudding.

**Tuesday:** Monte cristo sandwich with potato puffs, pizza ring with marinara sauce, chicken sticks with potato puffs, fruit, veggie and milk.

**Wednesday:** Roast pork with gravy, hot dog on a roll, nachos with cheese sauce, fruit, veggie and milk. Lucky Tray Day.

**Thursday:** Rotini with meat sauce, french toast with sausage, slice of pizza, fruit, veggie and milk.

**Friday:** Beef & cheese sub, pizza stick with soft pretzel, baked chicken nuggets, fruit, veggie and milk.

## Doherty Middle School

**Monday:** Meat-filled raviolis, Chicken McSchool, nachos with cheese sauce, fruit, veggie and milk.

**Tuesday:** Chicken fajita on soft tortilla, baked chicken nuggets, two hot dogs with chips, fruit, veggie and milk.

**Wednesday:** Barbecue chicken, stuffed crust pizza, cheeseburger with chips, fruit, veggie and milk.

**Thursday:** Bagel french toast with sausage, baked chicken nuggets, pizza stick with two pretzels, fruit, veggie and milk.

**Friday:** Bologna and cheese sub with chips, stuffed crust pizza, mozzarella sticks, fruit, veggie and milk.

## Secondary schools

**Monday:** Rodeo burger with fries, stuffed crust pizza, spaghetti and meatballs, fruit, veggie and milk.

**Tuesday:** Meat-filed raviolis, bakery pizza, spaghetti ilio olio, fruit, veggie and milk.

**Wednesday:** Roast pork dinner, stuffed crust pizza, rotini with marinara sauce, fruit, veggie and milk.

**Thursday:** Two beefy burritos, bakery pizza, baked macaroni and cheese, fruit, veggie and milk.

**Friday:** Meatloaf with mashed potato, stuffed crust pizza, American chop suey, fruit, veggie and milk.

## New Healthy Choice menu

**Salads:** chef's, chicken, caesar, pasta with roll, fruit and milk.

**Soup and 1/2 sandwich:** on bulkie with potato salad, fruit, raisins, brownie and milk; imported ham, deli turkey, chicken salad, tuna salad, seafood salad.

**Calzones** with fries, fruit and milk, cold cut, chicken parm, ham and cheese, cheeseburger.

**Pizza rings,** fresh risen dough brushed with a garlic sauce, topped with whole mozzarella and topped with pepperoni, served with a cup of pizza sauce, fruit and milk.

Menus subject to change. You may prepay for elementary lunches. Send check for $7.50 per week to Andover Food Services. Questions? Call Karen Pappa at 978-623-8623.

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# ON CAMPUS

**Deborah A. Siller**, daughter of Dr. and Mrs. Curtis Siller, is studying in Copenhagen, Denmark, in conjunction with Denmark's International Study Program. Her course work in European business, conflict, security, nationalism and minority rights, Russia as a superpower in crisis, and international finance will also take her to Germany and Belgium, followed by an academic internship in London. Her participation is supported by an academic scholarship.

Siller says Denmark is beautiful; finds everyone warm and helpful; and describes the Danish faculty as exceptional. She is already taking advantage of opportunities to visit points of interest, having just returned from Oslo, Norway, and plans to visit Stockholm.

Siller is a junior in the Honors College and Kelley School of Business, Indiana University, Bloomington, Ind. As a freshman she was directly admitted to the business school with a faculty scholarship.

She is majoring in finance, accounting and international studies; her minor is in human resources through the School of Public and Environmental Affairs; with field specializations in global studies and languages. Much of her extracurricular time has been given over to serving on the board of the Volunteer Students' Bureau, facilitating the business school's "Hoops for Hope" program, serving as a Honors College mentor, and participating in a local "Book Buddy" program at a nearby elementary school. She participated in the women's varsity rowing team during her freshman year.

Siller is a 1999 graduate of Lawrence Academy in Groton.

She was a member of the Cum Laude Society, Academic Honor Roll and Elm Tree Service (honor) Society. While at Lawrence Academy she was president of the Big Brother-Big Sister Mentor Program, soccer co-captain and varsity tennis team player for three years, and ice-hockey co-captain for one.

The following area residents enrolled at Northeastern University have been named to the dean's list for fall quarter 2001-02.

**Elizabeth A. Anderson**, 3 Rasmussen Circle, Bouve College of Health Sciences.

**Thomas J. Aufiero**, 1 Monahan Lane, College of Business Administration.

**Matthew W. Boucher**, 47 Argilla Road, and **Suzanne L. Clarke**, 5 Carriage Hill Road, College of Arts and Sciences.

**Julie A. Flynn**, 17 Enmore St., College of Engineering.

**Angela F. Gaimari**, 3 Strawberry Hill Road, College of Arts and Sciences.

**Sarah A. Hodges**, 9 Nicoll Drive, and **Kristi L. Keller**, 4 Fosters Pond Road, College of Business Administration.

**Hilary B. Kiley**, 278 River Road, College of Arts and Sciences.

**Justin P. Magnan**, 7 Gina Jo Way, College of Computer Science.

**Pinank P. Modi**, 2 Odyssey Way, and **On K. Tsang**, 61 Brookfield Road, College of Engineering.

**Courtney L. Weida**, 3 Skopelos Circle, College of Arts and Sciences.

## Democratic Town Committee Scholarship set

The Andover Democratic Town Committee is currently accepting applications for its Ann Guzowski Memorial Scholarship. The $1,000 scholarship is awarded based on financial need and a strong commitment to community service. The scholarship is open to any Andover resident. Applications are available at the Andover High School guidance department or by calling the scholarship chair, Ellen Fleming, at 978-749-7005. Application deadline is Friday, May 3.

At American University, **Carrie Rainen**, a junior majoring in political science in the School of Public Affairs, and **Jennifer Kane**, a freshman majoring in psychology in the College of Arts and Sciences, were named to the fall 2001-02 dean's list.

To earn dean's list at American University a student must obtain a 3.5 grade point average or better on their semester courses.

Andover students qualified for the dean's list for the 2001 fall semester at the University of Massachusetts Amherst.

To qualify, an undergraduate student must receive a 3.5 grade point average or better, on a four-point scale. The local students include:

**David An**, 186 High St.; **Britta Anson**, 18 Riverina Road; **Lacy Arsenault**, 203 Jenkins Road; **Crina Boeras**, 326 South Main St.; **Brock Bouchard**, 6 Penobscot Way; **Gina Christiano**, 126 Lowell St.; **Joshua Coates**, 29 Farrwood Drive; **Erin Croteau**, 7 Sweetbriar Lane; **Brian Crowley**, 9 Roulston Circle; **Erin Daly**, 8 Sugarbush Lane; **Jennifer Danforth**, 122 High St.; **Michael DaSilva**, 63 Andover St.; **Jennifer Downes**, 8 Cardinal Lane; **Kimberly Downes**, 8 Cardinal Lane; **Christopher Dunn**, 23 Chandler Road; **Stephanie Fish**, 3 Wabanaki Way; **Gretchen Fuhr**, 8 Penni Lane; **Sarah Garick**, 23 Rutgers Road; **Claire Givens**, 32 Marland St.; **Efan Hsieh**, 8 Donald Circle; **Eric Jenike**, 15 Teaberry Lane; **Kenneth Johnson**, 70 Carmel Road; **Jinsoo Joo**, 36 Elm St.; **Michelle Kennedy**, 21 Boutwell Road; **Ana Leon**, 14 Longwood Drive; **Sean MacKay**, 21 Fossen Way; **Yutaka Maki**, 32 Marland St.; **Stephanie Manners**, 11 Samos Lane; **Kyle McCauley**, 12 Penni Lane; **Kendra McDade**, 27 Bannister Road; **Nicole Menschel**, 7 Starr Avenue West; **Laura Mertes**, 5 Waverly Drive; **James Morgan**, 9 Longwood Drive; **Sarah Rabbani**, 19 Cherrywood Circle; **Kate Rammacher**, 3 Hickory Lane; **Sarah Reilly**, 44 River Road; **Guia Reyes**, 12 Arcadia Road; **Jacqueline Sawyer**, 21 Pinecrest Road; **Adam Silevitch**, 11 Partridge Hill

*Continued on page 26*

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TOWN OF ANDOVER
LEAF COMPOSTING
NOTICE

The Town of Andover leaf compost site at Bald Hill on High Plain Road will be open for **Andover residents ONLY. Wednesday, May 1, 2002 through Sunday, May 5, 2002 and again Wednesday, May 8, 2002 through Sunday, May 12, 2002.** Residents may drive in to drop off leaves & grass clippings between 8 a.m. and 4 p.m. **Residents must remove their leaves & grass clippings from whatever container they use to deliver them in.** All contaminated loads will be rejected. The area is available for walk-ins at all times however, there are substantial fines for **ILLEGAL dumping.**

Directions to Bald Hill: Take Lowell St. (Route 133) to Greenwood Road (the traffic light just east of the IRS). Take Greenwood Road (0.8 miles) north to High Plain Road, then take High Plain Road (1.0 miles) west to Bald Hill.

**The Town of Andover will be conducing curbside leaf collection during the weeks of April 16-April 20, 2002 and May 6-May 10, 2002.** Residents are to put their leaves out on their designated trash collection day. Any appropriate size containers may be used for leaves, but if using plastic bags they **MUST BE CLEAR PLASTIC.**

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FOOD-CHAIN PUZZLE



**The New England Aquarium's traveling exhibit, the Global Ocean Odyssey, turned Shawsheen School's gym into a model of the world's largest ecosystem. Students entered a deep-sea dome to investigate the ocean floor, experimented with table-top currents, and learned about the history and future of New England's fisheries. Global Ocean Odyssey allowed students to explore the work of scientists, learn about the ocean habitat and how humans interact with it. Above, students piece together the ocean food-chain puzzle to discover what eats what. From left are: Dylan Epstein, Nicholas Valeri, Emily Masterson, Tess Dever and Selina Mancuso.**

## ON CAMPUS

### ■ UMASS AMHERST

*Continued from page 25*

Road; **Matthew Smilowitz**, 6 Teaberry Lane; **Leah Spires**, 37 Greenwood Road; **Lauren Sullo**, 76 Princeton Ave.; **Karen Tessier**, 111 Lovejoy Road; **Darlene Teves**, 8 Mohawk Road; **Yan Tsang**, 61 Brookfield Road; **Krista Wepsic**, 53 Salem St.; and **Andrea Zizzo**, 3 Iroquois Ave.

□□□

Andover students **Nimesh Maheshwari** of 56 Osgood St. and **Aron K. Bellorado** of 7 Aspen Circle were recently honored at the UMass Lowell Alumni Association Scholarship Awards Banquet.

Maheshwari is a computer science major who expects to graduate in 2005. He was the recipient of the New England Textile Fund Scholarship.

Bellorado is an electrical engineering major who expects to graduate this spring. He received the Gehring Memorial Scholarship.

Both of these students were selected based on their outstanding academic records, according to the school.

□□□

Andover students were named to Syracuse University's dean's list:

In the School of Management: **Timothy Sheehy**, 11 Lincoln Circle, a junior majoring in finance.

In the School of Architecture: **Adam Charron**, 2 Sandalwood Lane, a senior majoring in architecture.

In the College of Arts and Sciences: **Jessica Blinn**, 90 Haverhill St., a freshman majoring in arts and sciences.

In Syracuse University's S.I. Newhouse School of Public Communications: **James-Michael Checrallah**, 11 Countryside Way, a sophomore majoring in broadcast journalism; **Marissa Feinberg**, 22 Avery Lane, a senior majoring in public relations; and **Kerri Krivelow**, 7 Stouffer Circle, a junior majoring in broadcast journalism.

## Students, parents invited to Phillips Academy College Fair

Phillips Academy will host its annual College Fair from 5-7 p.m. Monday, April 29, in the Case Memorial Cage, Main Street and Highland Road. Area students and parents are invited to attend and meet representatives of 135 colleges and universities.

These represented schools are located across the United States and Canada, ranging from Colby and Bates in Maine to Stanford and USC in California, and from McGill and Queen's in Canada to Rice in Texas and Tulane in Louisiana. The Boston area colleges and universities will include Harvard, Tufts, MIT, UMass/Lowell, Emerson, Lesley, Simmons, Boston College and Boston University. The military academies and ROTC programs will also be represented at the fair.

For more information, call the College Counseling Office at Phillips Academy at 978-749-4150.

# Townspeople

## TOWN TALK

### Dating book by Andover native gets national notice

Andover native Jennifer Block Martin dropped a note to say reviews of her book on dating Jews are appearing around the country.

Martin, a 1987 graduate of Andover High School, is a co-author of What to do When Your Are Dating a Jew, which was published last year. It's a handy guide book that offers lots of good information about Judaism. As one reviewer in New Orleans said, it also has "jokes sprinkled like kosher salt through the pages."

Why it even caught the attention of TV personality Leeza Gibbons who mentioned it on Extra!

A Toronto reviewer called it a "sassy but thoroughly accurate guide to the basics of Judaism."

Martin said the book is popular among interfaith couples and is a favorite for Andover readers, too. She researched <Amazon.com> and says her book is the second best-selling book in Andover on that Web site for the past year.

*– Judy Wakefield*

### A room with a view

Unable to adequately display and insure the expensive White Fund art collection, the city of Lawrence keeps the 17 pieces at the Museum of Fine Arts in Boston.

It's a breathtaking collection of American and European paintings and no doubt breaks the hearts of art-loving Lawrencians who would much prefer to house the collection in Lawrence.

The good news is a replica collection of all 17 pieces is indeed available for public viewing. The MFA and The White Fund of Lawrence, which manages the collection, teamed up and put together the replicas. The replica collection hangs in the conference room of Northern Essex Community College's extension campus in downtown Lawrence.

"Aren't they gorgeous?" asked Kathy Rodger of Andover, who is dean of the NECC's Lawrence campus and loves showing off the collection.

The pieces belonged to Rev. William E. Wolcott and the artwork graced his stately brick home in Lawrence. He hoped that Lawrence would be able to some day hang the pieces, which include Monet's Poppy Fields and Pissarro's Spring Pasture.

When he died in 1911, he requested that the MFA have the collection until Lawrence could offer a safe and suitable gallery.

*– Judy Wakefield*

## He's got his eye on the ball

**By Ben Hellman**

Eli Grober's got his hands full. In fact, they've been full since first grade.

In his physical education class that year, Eli was given two scarves to toss from one hand to the other as part of a hand-eye coordination exercise. "I got a third one," says Eli. The 11-year-old boy has been juggling ever since.

After his attempts at juggling the scarves he went home to try it with balls. "I thought, 'This is great!' I wondered if I could do it the way the pros did it," says Eli. Balls gave way to bean bags, hats, rings, pins, and plastic knives. He hopes the plastic knives, because they get people used to only catching one end, will prepare him (some day) to juggle flaming torches.

Eli showed his stuff in The Park on a windy afternoon recently. He throws a ball around his back or under his leg and doesn't lose a beat. He switched off to pins and rings. Eli is at home juggling three or four balls. "My goal has been to learn to juggle five (balls) behind my back. I think it will take a long time – I need bigger hands," he says. He also enjoys devil sticks, a baton-like stick tossed and twirled with two other sticks, and is interested in getting a unicycle.

Eli is a regular guest at the Massachusetts Institute of Technology juggling club. "You see experts juggling 10 balls. You can learn there," he says.

He heard about the MIT club when his parents took him to Octoberfest in Harvard Square last year.



"Eli wanted to see what it would feel like to juggle in front of people," said his mother, Thea Shapiro. While juggling Eli was approached by a fellow juggler who told him about the MIT group and taught him a trick or two.



PHOTO BY TIM JEAN

**Flying high – Fifth-grader Eli Grober has big plans for his future, including riding a unicycle and juggling flaming torches.**

"He really inspired Eli," said Shapiro. But Eli wasn't a stranger to MIT. The West Elementary fifth-grader takes advanced classes there in his real passion, math. "I love math - so much," says Eli. The classes are geared towards high school students and taught by graduate and undergrad MIT students.

He studies trigonometry, and basic calculus. You know, kid's stuff. "I really like algebra, also working on analytic geometry," he says. So don't go searching for Eli in a circus any time soon. He is more than happy solving equations and building robots. He built a crystal radio from a kit. "It only worked a few days," he says.



PHOTO COURTESY OF TEICHERT FAMILY

**And then there were four – Stephanie, 14, holds Valerie Jeanne. Julianne, 2, holds Allison Jane.**

## Now twice the fun at the Teichert household

It's Teichert times two at a certain selectman's household this week.

Selectman Ted Teichert was expecting to welcome home his long-awaited twin girls Tuesday, after wife Jeanne gave birth Friday, April 12 at Holy Family Hospital.

He only wishes he could tell them apart.

"I can't tell who's who here," he laughs. "We've kind of (mixed them up) a few times already." The only saving grace is the babies' sizes – Valerie Jeanne is 6 pounds, 2 ounces and Allison Jane is 6 pounds, 15 ounces. "One is a little bit bigger than the other," he says.

Doctors will tell the family whether Valerie and Allison are identical twins after performing some blood tests. Teichert, despite already having difficulty, is hoping they are. The well-known practical joker is already thinking ahead. "I could have fun when they're in high school with the boyfriends," he says, scheming.

As the only male in the house, he knows he's in for it – counting his wife and two older daughters, Stephanie, 14, and Julianne, 2, he's outnumbered five to one. "I'm going to have some fun," he says.

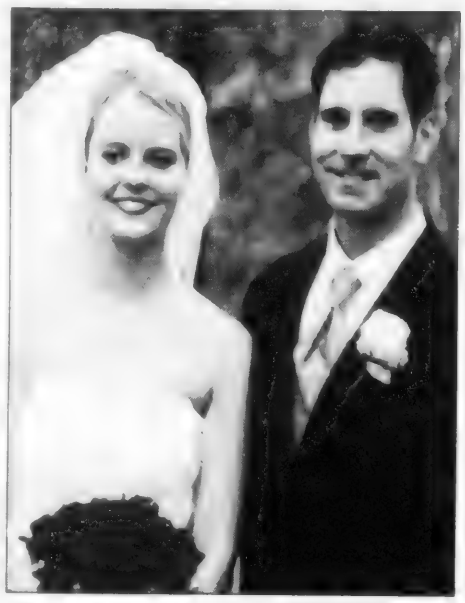
Fellow Selectman Brian Major is still waiting for his "fun" to start, as his wife also is scheduled to give birth to twins in the next few weeks.

"I told Brian he's up at bat," laughs Teichert.

*– Rebecca Piro*

# WEDDINGS & ENGAGEMENTS

## Lyons-Ruck



Christa and Peter Lyons

Christa Jeanne Ruck and Peter John Lyons were married Oct. 13, 2001 at St. Paul's United Church of Christ, Wapakoneta, Ohio.

Dr. John Manzo and Rev. Donald Cornell, the bride's uncle, officiated at the ceremony.

The bride is the daughter of Byron and Lois Ruck of Wapakoneta. The groom is the son of Gloria Lyons of Andover and the late John Lyons.

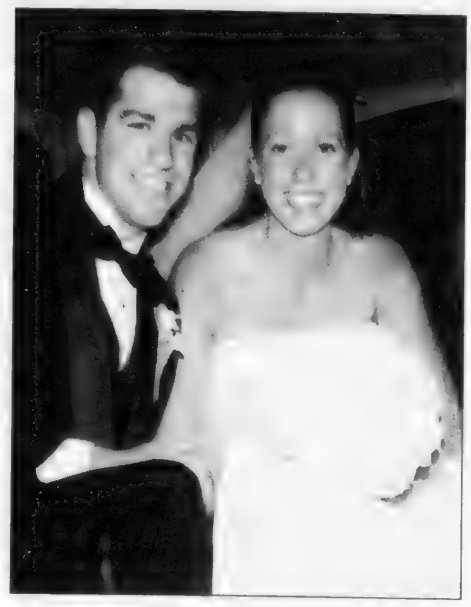
Amanda Lockwood served as the matron of honor. Bridesmaids were Jackie Niese, Nicole Rohrs and Carrie Soder. Brother of the groom, Christopher Lyons, served as best man. Groomsmen were Brady Ruck, Dan O'Brien and Jason Lockwood.

The bride is a graduate of Wapakoneta Sr. High and Miami University in Oxford, Ohio. She is employed by EC Outlook in Dublin, Ohio as a resource manager. The groom is a graduate of Central Catholic High School and St. Anselm College in Manchester, N.H. He is employed by Worldcom in Hilliard, Ohio as a PC support technician.

A reception followed the ceremony at the Holidome in Lima, Ohio. The couple celebrated their wedding with a honeymoon in Maui, Hawaii.

The couple live in Columbus, Ohio.

## Novelline-Osborn



Brian and Kristen Novelline

Mr. and Mrs. William Osborn of Winnetka, Ill., announce the marriage of their daughter, Kristen Eleanor Osborn, to Brian John Novelline, son of Mr. and Mrs. William Novelline of Andover.

The couple was married June 23, at Kenilworth Union Church, Winnetka.

Rev. Mark Hindman officiated. Following the wedding, a reception was held at the Indian Hill Club.

Matron of honor was Amelia Y. Shaffer. Maid of honor was Bridget H. McTigue. Bridesmaids were Jessica Ann Biedron, Patricia Novelline Legere, sister of the groom, and Megan Lynn Tupa. Junior Bridesmaids were Brooke E. Osborn, Allison A. Osborn and Morgan M. Osborn, cousins of the bridge.

Best men were Andrew James Novelline and W. Thomas Novelline III, brothers of the groom. Groomsmen were David C. Corbett, Jonathan W. Hess and David W. Osborn, brother of the bride.

The bride is a graduate of New Trier High School and Vanderbilt University. She is currently an associate in Equities Division at Goldman-Sachs.

The groom graduated from Governor Dummer Academy in 1991, Dartmouth College in 1995 and Northwestern University's Kellogg Graduate School of Management in 2001.

Following a honeymoon in the Fiji Islands, the couple live in Chicago.

## O'Neil-Cooper



Dena and Conlin O'Neil

Natalie Weinbaum of Framingham and Howard Cooper of Northborough announce the marriage of their daughter, Dena Joy Cooper, to Conlin Patrick O'Neil, son of Mr. and Mrs. Francis J. O'Neil of Andover.

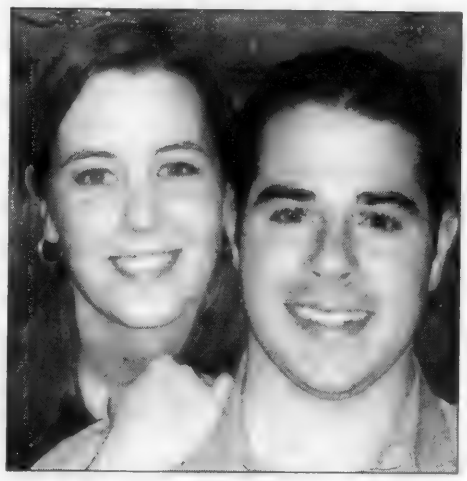
The couple was married Oct. 7 at Gazebo at Nashoba Valley Winery in Bolton. The outdoor ceremony was officiated by Susan Spector, justice of the peace.

The bride, a graduate of UMass Amherst, is currently employed at Deloitte & Touche in Boston.

The groom also graduated from UMass Amherst, and is a senior research associate at Infi Med Therapeutics Inc. in Cambridge.

After a honeymoon Caribbean cruise, the couple live in Somerville.

## Wilkins-Blanchette



Camille Wilkins and Michael Blanchette

Mr. and Mrs. Richard Wilkins of Andover announce the engagement of their daughter, Camille, to Michael David Blanchette, son of Mr. and Mrs. Robert Blanchette, also of Andover.

Ms. Wilkins has a BFA degree from Elon College in Elon College, N.C., and is currently employed as an account representative for Tufts Health Plan.

Mr. Blanchette holds a BSME degree from the University of Massachusetts, and is a mechanical engineer for General Electric Aircraft Engines.

The couple plan a October wedding.

## Brent-Madden



Michelle and Andrew Brent

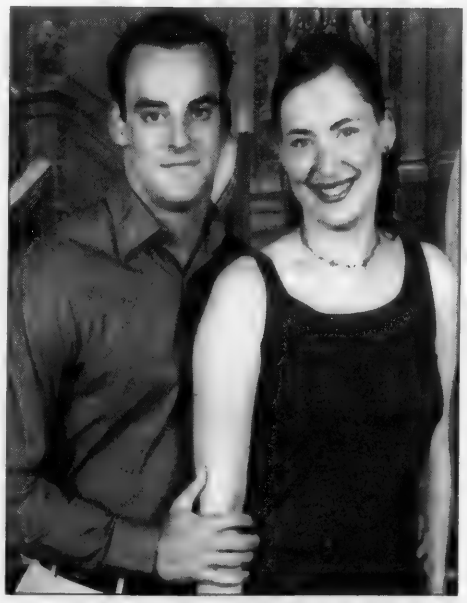
Michelle LaPorte Madden and Andrew Foster Brent were married May 26 at St. Barnabas Church, Newport, R.I., where the Rev. Brian Clary officiated. A reception was held at the Newport Regatta Club, Newport, R.I., followed by a sunset cruise of Newport harbor.

The bride is the daughter of Mr. and Mrs. Francis X. Madden of Braintree. She received a BA from Stonehill College and an MSW from Boston University. She is currently employed as a psychotherapist.

The groom is the son of Mr. and Mrs. James F. Brent of Andover. He received a BA from Stonehill College and is employed at Tufts Health Plan as a manager.

The couple spent their honeymoon in St. John, US Virgin Islands.

## Beede-Landry



Richard Landry and Elizabeth Beede

Richard and Jean Beede of Andover, announce the engagement of their daughter, Elizabeth, to Richard Landry, son of Richard and Maureen Landry of Windham, N.H.

Ms. Beede is currently employed as a marketing operations manager at Lucent Technologies. She is a graduate of Mount Holyoke College.

Mr. Landry is a graduate of Norwich University and is a project manager at Landry Architects.

The couple plan a May wedding.

# Ricciardi-Druhan



Rocco Ricciardi and Jennifer L. Druhan

Dr. Jennifer L. Druhan and Dr. Rocco Ricciardi were married at St. Augustine Church in Andover, on Oct. 28.

The bride is the daughter of Sandra Morse-Druhan of Andover and the late Charles E. Druhan, and stepdaughter of Lawrence Morse of Andover.

A graduate of the Honors College at Arizona State University and the University of Massachusetts Medical School, she is completing her residency in internal medicine at the University of Massachusetts Memorial Medical Center in Worcester, where she is chief medical resident.

The groom is the son of Gaetano and Raffaela Ricciardi of Malden. A graduate of Tufts University and the University of Massachusetts Medical School, he is completing his residency in surgery at the University of Massachusetts Memorial Medical Center in Worcester.

The couple traveled to Mexico and currently live in Boylston, Mass.

# Faulkingham-Cohen

Mr. and Mrs. Neal Cohen of Andover announce the marriage of their daughter, Allison Jill, to Dell Justin Faulkingham on June 23 at the Peabody Essex Museum in Salem, Mass. Justice of the Peace AnneMarie Bachini officiated.



Allison and Dell Faulkingham

Mr. Faulkingham is the son of Mr. and Mrs. Donald Faulkingham of Milton Mills, N.H.

The bride is a graduate of Andover High, UMass Amherst, and Fitchburg State. She is currently a fifth-grade teacher in Uxbridge.

The groom is a graduate of Sanborn High and the University of Georgia. He is a sales representative with Forest Pharmaceuticals.

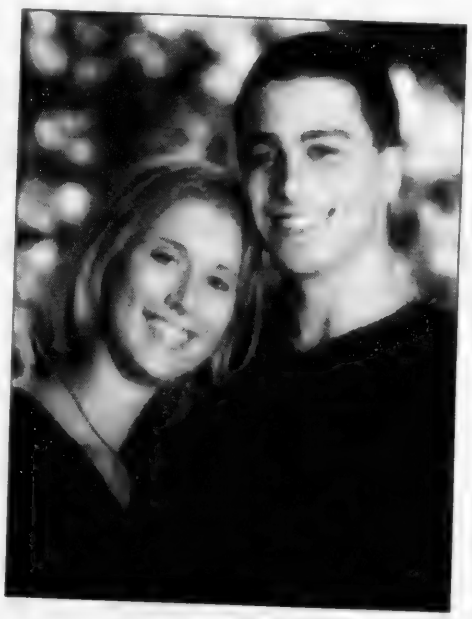
Following a honeymoon at Sandals, St. Lucia, the couple live in Uxbridge.

Matron of honor was Ellen McCue of Rye, N.Y., sister of the bride. Best man was Christopher Fisher of Medford, Ore., a friend of the groom.

Bridesmaids were Susan Brenner of Wilmington, Pamela Boucher of Amherst, N.H.; Maureen Flaherty of Westfield; and Rebecca Faulkingham and Cynthia Parent, sisters of the groom.

Groomsmen were Jeffrey Bernarducci, Charlestown; Sean Walters, Cleveland, Ohio; Donald Faulkingham Jr., Lee, N.H., brother of the groom; Richard Popovic, W. Chesterfield, N.H.; and Michael Donigian, Timonium, Md.

# Schmid-Roubian



Zarah Schmid and Shawn Roubian

Gerald Schmid of Chelmsford and Barbara Schmid of Chelmsford announced the engagement of their daughter, Zarah Schmid, to Shawn Roubian.

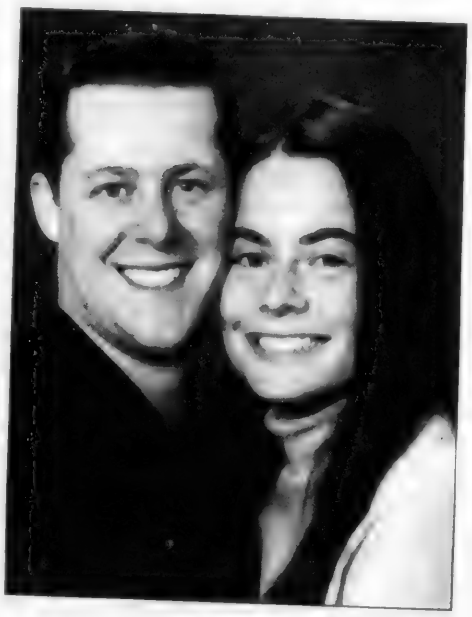
Mr. Roubian is the son of David and Diane Sollars, and Edward Roubian, all of Chelmsford. David Sollars is the owner of FirstHealth of Andover, One Dundee Park, and past president of the Andover Rotary Club.

Ms. Schmid is a 1995 graduate of Chelmsford High School and a 1999 graduate of UMass Dartmouth, where she earned a bachelor of science degree in biology. She is a pharmaceutical representative for Endo Pharmaceuticals.

Mr. Roubian is also a 1995 graduate of Chelmsford High School and a 2000 graduate of UMass Dartmouth. He is a design engineer at Teradyne in Hudson, N.H.

The couple plan a June wedding.

# Ashkenazy-Farr



Lee Farr and Wendy Ashkenazy

Mr. and Mrs. Michael Farr of Andover announce the engagement of their son, Lee S. Farr of Tempe, Ariz., to Wendy Ashkenazy, also of Tempe.

Mr. Farr recently completed his master's degree in business administration and is currently employed as a sales manager at BankOne Corp.

Ms. Ashkenazy is pursuing a doctorate degree in curriculum instruction.

She is currently employed as a SPED director at the Children's Center for Neurodevelopmental Studies in Glendale, Ariz.

The couple plan an August wedding in Arizona.

# Westaway-Haley



Christopher Haley and Tracy Westaway

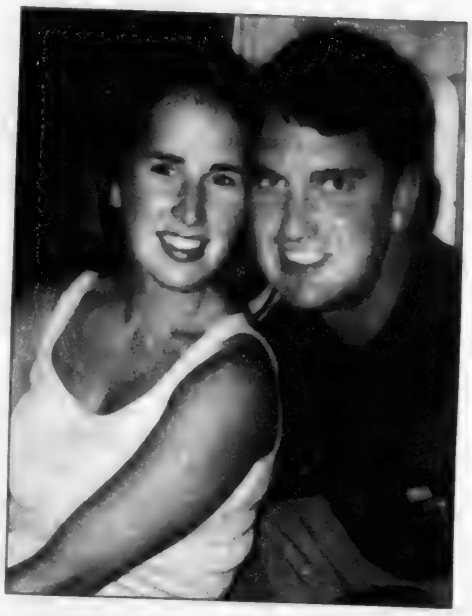
Mr. and Mrs. R. Bruce Westaway of Andover announce the engagement of their daughter, Tracy Lynn Westaway, to Christopher Patrick Haley, son of Mr. and Mrs. David Haley, also of Andover.

Ms. Westaway graduated from Andover High School and from Trinity College of Vermont with a BA in elementary/special education.

Mr. Haley also graduated from Andover High School and is currently employed with Carpenter's Union in Methuen.

The couple plan a June wedding.

# Joy-Elliott



Colene Joy and Jonathan Elliott

Mr. and Mrs. Peter C. Joy of Hadley, announce the engagement of their daughter, Colene Mary, to Jonathan W. Elliott, son of Mr. and Mrs. F. W. Elliott of Andover and Ms. Pauline Smith of Hampton Falls, N.H.

Ms. Joy works as an asset analyst at Manulife Financial in Boston.

She is a graduate of Hopkins Academy in Hadley, and Wheaton College, where she received a bachelor of arts in sociology.

Mr. Elliott is a 1991 graduate of Andover High School. He received a bachelor of science degree from the University of Colorado and is currently working for Turner Construction in Boston, as a project engineer.

The couple plan a June 22 wedding.

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WHAT'S UP

# Prom season is all about fashion

**By Brittany Birrell,**
**AHS marketing student**

Andover High School marketing students on March 23 were given the opportunity to participate in an informal fashion show sponsored by Bloomingdale's department stores. The fashion show was part of a prom prepping promotion day, located in the dress department of the Bloomingdale's at Chestnut Hill. The students received prom makeovers and were dressed in beautiful gowns complete with accessories from the store. They casually modeled in pairs accompanied by two different male models. Many people attended this event where they could shop for their own dresses and observe the models at the same time. Jam'n 94.5 co-hosted with their own DJ, Pebbles, who gave out prizes during the two-hour-long event.

The Andover marketing students were able to learn how much time and effort it takes to organize an actual promotional event. They had to attend an informational meeting and sizing a couple of days before the show. There was more interest than anticipated, so the girls that were unable to model did a lot of the behind-the-scenes work. These girls organized the dresses and helped with all accessories. It was a very successful event for the store, and it let the students experience a real promotional event identical to those studied in their marketing classes.



**Lisa Famiglietti (left) and Grace Farnham model some of the prom fashions in style.**

Participating student models were Lisa Famiglietti, Lauren Murray, Grace Farnham, Carolyn Berberian, Stephanie Krey, and Ashley Beaucaire. Additional girls that helped with the show include Richa Goyal, Priti Kapoor, Priya Kapoor, Heather Lievenbruck, Jeanna Cheng, Liz Moffit, and Brittany Birrell.

▶ *WHAT'S UP is written by kids, for kids. For more information about WHAT'S UP, call the Townsman at 978-475-7000. E-mail submissions to: jack@andovertownsman.com*



**Ashley Beaucaire (left) and Lauren Murray are on the arms of a Bloomingdale's model.**

# Better late than never...



**Lorraine Lordi**

She peeks shyly around the corner and waves at me. I am sitting under the dryer, watching the comings and goings of the other women who are here in the hair salon tonight.

"Hey," I say as I duck out from beneath the dryer hood, "I brought the book for you."

"You did?" she asks. Missy (not her real name) has just come from working an eight-hour shift at a pizza shop in town. Her blond hair is pulled back in a brown clip. Her cheeks are rosy, and her forehead glistens. Her eyes are wide-awake.

"Under my coat, over there on the chair," I point. "Go ahead and get it. It's yours."

Her eyes twinkle at me before she slips quickly into the other room. Within seconds, she returns. She is clutching the new book, which is as big as the yellow pages, to her chest. She is grinning. Wider than before. "It's so thick," she says.

"I know," I agree. "But don't let that bother you, Missy. You just go through it one page at a time. You'll be able to do this, no problem."

Softly, she sighs. Then she opens the book and flips through it. "Wow, " she says, "there's so much in here I don't know. Things that I've forgotten." Her smile is fading.

"It's been four years since I dropped out of school," she says. She is 20 years old now.

"It'll come back to you once you start reading," I reassure her. "It may take a little time, but things will eventually make sense."

Missy's aunt, who is styling an older woman's hair, cuts in: "That's right, hon. It might feel strange studying again. Especially in the beginning. But don't worry. I'll help you with it. Every Friday afternoon."

"And I'll help you, too," I say. "Whatever you need."

Missy takes a deep breath and plops down in an empty chair: "I have to do this. I want to do this. I mean, it's a dead end for me if I don't – isn't it?"

"Pretty much," I say. "Unless you want to waitress the rest of your life. Not that there's anything wrong with that. If that's what you want to do."

"I don't," she says. "I want more than that. This may sound like a farfetched dream, but you know what? I want to own my own house. Before I'm married. My own car, too. I want to be able to pay my own bills and make it on my own."

"You know," I say, "I can really see you as a nurse someday. A good one. One who people will trust. One who will help people. Old people like me!"

Missy's clear, round face breaks into a grin: "I think I'd be good at that, too. I was there when my younger sister's baby was born last month. I wasn't squeamish at all. In fact, I wanted to stay in the room when they gave her the epidural. But the nurses made me leave."

"See?" her aunt laughs. "Someday you'll be the one giving those kind of orders. But first things first. Your GED. You need to get that first. So read this book, do the exercises, take the classes."

"I will," Missy says. She looks directly at her aunt. "But I'm kinda scared."

"Of what?" her aunt asks.

"I don't know," she shrugs.

"That everyone will be smarter than you? That you won't pass the test?" I ask.

She looks at me and nods. That's exactly it, her wide eyes tell me.

"Missy," I say, "you won't fail. And everyone who's working to get a GED. is in the same boat. Don't worry."

"I know," Missy says. "Only it's hard. I wish I had stayed in school. But at the time, I thought it would be fun. To get my own job and hang out."

"Not so easy out in the real world, huh?" her aunt says.

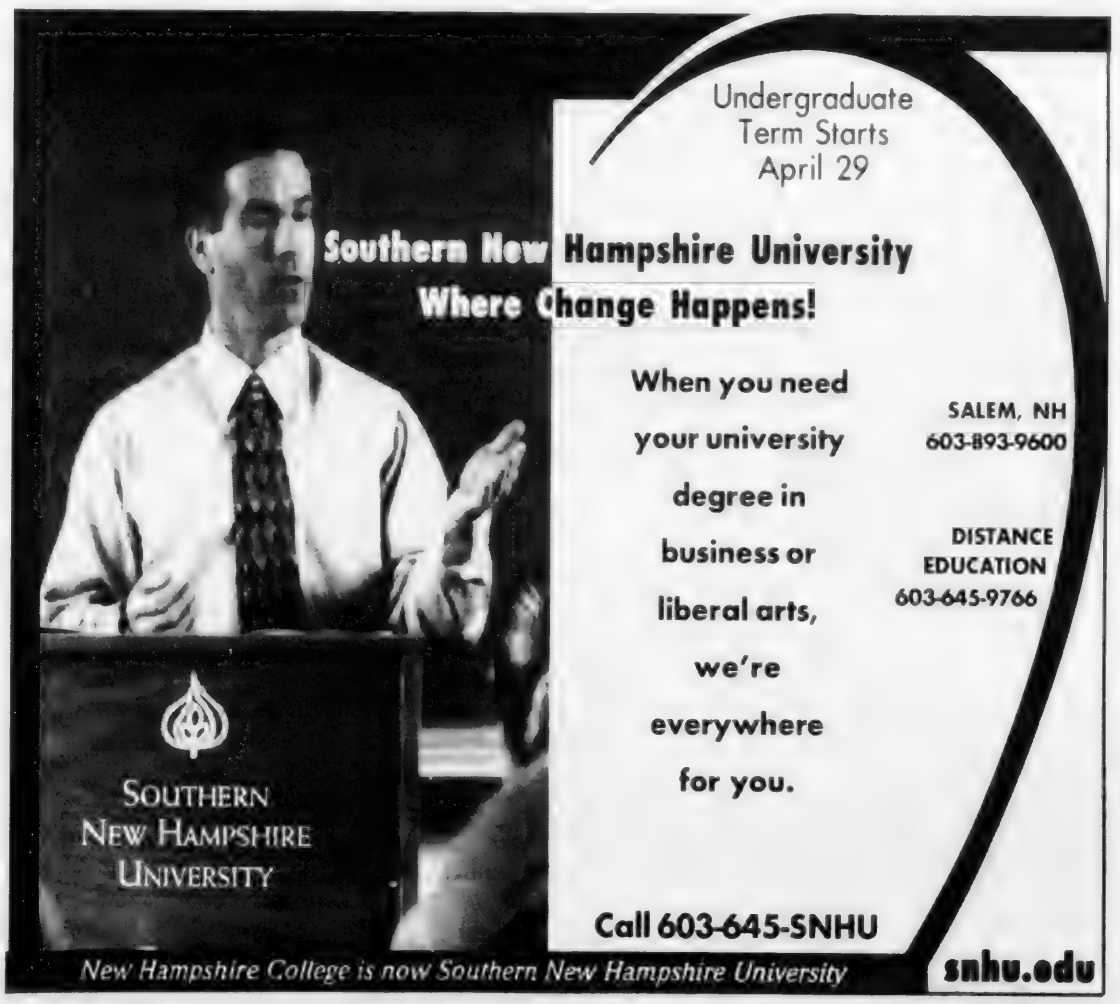
"No," Missy says. "But I gotta go now. Thanks for the book. Really, I mean it."

Then she slips out into the cold, starry night, the book tucked safely under her arm.

▶ *Lorraine Lordi is an Eagle-Tribune Publications columnist.*


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# FOR SENIORS

**By Pat Becker**
*Andover Senior Center*

Here are some of the activities coming up at the Andover Senior Center.

**The Splendor Of Stained Glass:** On Monday, April 29 at 1:30 p.m., the center will host Museum of Fine Arts lecturer Miriam Butts, who will trace the development of stained glass as an art form. This exceptional slide lecture will go back to ancient Egypt, show remarkably preserved mosaics from Italy, and monumental stained glass panels from medieval cathedrals of France, Germany and England. The second part of this program will be a trip to tour glass masterpieces at Boston churches on Thursday, May 16. Cost of the entire program – lecture, tour and transportation – is $35. Reservations are being accepted at the front desk.

**Golf Lessons:** The center will offer a series of four lessons for beginners at the Garrison Golf Center in Haverhill. Classes will get underway Wednesday, April 24 at 9 a.m. and run for four consecutive Wednesdays. Cost of the course is $60, which includes all equipment and instruction. Spaces are limited, call the center to register.

**Blood Sugar/Diabetes Screening:** Home Health VNA will sponsor a free blood sugar/diabetic screening at the center on Friday, April 26 beginning at 1:30 p.m. No fasting required, but appointments are a must. Call the center at 978-623-8321 if you would like to make an appointment to be tested.

**Beginners Computer Class:** If you'd like to learn about computers in a small setting, be sure and register for our next beginners class, which will start Tuesday, April 23 and run for four consecutive weeks. Cost is $40 and the class is limited to just six students.

**Supper Club:** Our April evening out will find us dining at Jackson's Restaurant on Wednesday, April 24 at 5 p.m. Cost is $15 and menu selections are a choice of either turkey, steak kabob, chicken breast, haddock or veal parmesan. Stop by the center if you would like to reserve a spot.

**Woodcarving Class:** The spring session of woodcarving class with Fred Arakelian will get underway on Monday, April 22 at 9:30 a.m. and run for ten consecutive weeks. Cost of the class is $20. Stop into the center if you would like to register.

**Movie Matinee:** Our next Monday matinee will be *America's Sweethearts* on April 22 at 1 p.m.This is a romantic comedy starring Julia Roberts, Billy Crystal, Catherine Zeta-Jones and John Cusack – based on the classic film, *Singing In The Rain*. Everyone welcome.

**Nature/Birding Walks:** Local expert, Al Retelle, will be offering a four-week session of nature walks beginning on Monday, April 29. Walks will leave from the center at 7:30 a.m. There is no charge, but sign-up is necessary so we will know how many people to expect. We don't want to leave without you. Come experience spring migration at its best.

**Lunch Trip:** Our creative cooking group will sponsor a lunch trip to the Hartwell House on Thursday, May 2. Cost of the trip is $28, which includes lunch and transportation. Time will also be allowed to enjoy the historic town of Concord prior to lunch. Reservations may be made by stopping into the center. Everyone welcome.

**Fix-It Shop:** The fix-it shop will be open again on Tuesday, April 23 from 1:30 to 3:30 p.m. Our volunteers will be happy to take a look at any small item or appliance in need of repair.

**Newcomers Coffee:** If you'd like to learn more about upcoming spring programs and opportunities at the senior center, we invite you to drop in for our next newcomers coffee hour Tuesday, May 7 at 9:30 a.m. The staff will be happy to provide you with information.

**Brown Bag Lecture:** You won't want to miss our next brown bag lunch/lecture Wednesday, May 8 at noon. Virginia Lopez Begg has visited and photographed many of the renowned gardens of Philadelphia and the Delaware Valley. Her slide lecture will take us through four captivating Philadelphia gardens to illustrate the area's remarkable legacy of beauty. Reservations ($2) are greatly appreciated. Bring your lunch; we'll supply dessert and beverages.


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# Arts & Entertainment

**At the Collins Center**

## AHS students are taking care of business

**By Ben Hellman**

Every other day, 35 Andover High School students gather for 82 minutes with two faculty members to do the job a full-time professional staff once handled – managing the Collins Center.

In 1983, the Collins Center opened with the Boston Pops Orchestra playing to a full house. Though successful for many years, the center ultimately failed as a facility for major talent, in part because of its size. In recent years, there have been several efforts to use the Collins Center for more than the small local recitals and high-school activities that frequent it. But the full-time staff is long-gone, and the center irregularly features a performer of great national or regional interest anymore.

**"I could see myself doing this. It's not like school; we're running a business."**

EREZ HOROVITZ

Now, Andover High School principal Peter Anderson has charged his students with the difficult task of returing the Collins Center to some of its former glory, and hiring acts that will bring larger crowds back to the center. "It had a great reputation as an entertainment center in the '80s until it was shut down," said Anderson. Anderson says that the program gives the students an opportunity to learn life skills that are not often available in the high-school classroom. "There really is no model for this anywhere," said Anderson.

The students meet in a staff-meeting-style forum for 15 minutes and then break into their groups to book acts or accomplish other goals. In one office, senior Joseph Kolchinsky is getting off the phone. "We just called Warren Tolman," he said. The students in this group are trying to organize a debate of Democratic gubernatorial candidates.

**"I hope (the students') biggest problem is how to spend the money."**

PETER ANDERSON

"We're getting excited about this," said fellow senior Amy Wetterskog. State Rep. Barry Finegold has agreed to moderate the debate, which the students hope will happen in late May.

Senior Brian Chalek is part of a group that books musical acts. They have booked The Doors cover band, The Soft Parade for Friday, April 26 at 7:30 p.m. They have also booked the Bull Whiticker Band for next October.

The students have found reminders of the center's past. "We have a stack of programs from the '80s. We used to have Pepsi for a sponsor. Now we have 'Good luck Mary,'" said senior Erez Horovitz.




PHOTO BY TIM JEAN

**Student Steven Strong and his classmates have booked The Doors cover band The Soft Parade to play at the Collins Center Friday, April 26. They hope to someday bring acts as big as The Doors themselves back to the Collins Center and return it to its former glory.**

Drama teacher Susan Sepich and Collins Center manager Scott Wordsly teach the class, for which there was no curriculum. "It's been really difficult," said Sepich. "The first group lost a lot of money." The class is underwritten by private donations. They have used the money to get computers, ticket software and other office equipment that help them run the center. "The kids have to be self starters. It's really like a job – it's arts administration," she said. She said the toughest concept for the students to grasp was that they had to book acts that appealed to the entire community. "We need to pick a variety of events. This is a community space," she said.

"They're sort of groping, but they're learning," said Anderson who added that he hopes the students make money. "I have very high hopes. I hope (the students') biggest problem is how to spend the money." He has agreed to pay the students if they make money for the center. Anderson says that the class is no substitute for full-time help, but hopes to see a board of directors who will one day work with the students, who will continue to benefit from the experience.

"I could see myself doing this," said Horovitz. "It's not like school, we're running a business."



PHOTO BY TIM JEAN

**Students, who hold class at the Collins Center's administration offices, take turns calling performers to set up acts that will appeal to "the entire community," says teacher Susan Sepich.**

## Merrimack College On-Stagers have parables on the playbill

The musical *Godspell* will be presented by the Merrimack College On-Stagers Thursday, Friday, and Saturday, April 18, 19 and 20 at the Rogers Center for the Arts.

*Godspell* is a musical based on the writings of the disciple Matthew and features the music of Stephen Schwartz. *Godspell* is a modern twist on the gospel and teachings of Jesus, according to a press release.The players use comic relief, music and dance to act out a variety of parables.

Show times are Thursday, April 18, Friday, April 19, and Saturday, April 20 at 8 p.m. There will also be a 2 p.m. matinee on April 20.

Advance tickets are $10 for adults, $8 for students, children, and senior citizens. Tickets are available for $12 for adults and $10 for students, children, and senior citizens at the door. Tickets may be purchased in advance by calling the Rogers Center box office at 978-837-5355.

# EVENTS CALENDAR

## Thursday, April 18

**Bridal gown sale,** benefits Mary Immaculate Health/Care Services of Lawrence, 5-9 p.m., Cascia Hall, Merrimack College; Deb Smith 978-685-6321, Ext. 481.

**Poetry reading,** Julia Older, Roger Martin, 7 p.m., Andover Bookstore, 89 Main St.; 978-475-0143.

**Film,** *Tea with Mussolini*, rated PG 13, $5, American Textile History Museum, Lowell; Tracy Green 978 -441-0400, Ext. 244, <tgreen@athm.org>.

**Children's concert,** featuring Kathy Byers, $5, 11 a.m., Haverhill City Hall auditorium, sponsored by Merrimack Montessori School, Haverhill; Ronni George 978-374-6103.

**Workshop,** sponsored by Northeast Chapter of the Mass. Archaeological Society, on Adventures in Archaeology, free, 1-4 p.m., Peabody Museum, Phillips Academy; reservations 978-749-4490.

**DCS school vaction programs,** baseball at South School, 8:30-11:30 a.m., $25, and field trip to Franklin Park Zoo, $40, departing from Bancroft School; registration required 978-623-8274.

**Live comedy,** Andrew Dice Clay, 8 p.m., Jim Florentine, Ace Aceto, Jason Robito, call for prices, Comedy Palace, Grill 93, Andover; 1-888-TO-LAUGH.

***Godspell***, with MerrimackCollege On-Stagers, 8 p.m., $12 for adults, $10 for students, children, seniors, Rogers Center for the Arts, Merrimack College, 315 Turnpike St., North Andover; 978-837-5355.

## Friday, April 19

**Dancing White Stallions show,** with the Lipizzaner stallions, $19.50, $2 off for seniors, children under 12, 7:30 p.m., Tsongas Arena, Lowell; 978-848-6900.

**Drum and dance**, rhythm instruction and free-form drumming, some drums to share, 7:30 p.m., free, Unitarian Universalist Congregation, 6 Locke St.; 978-470-1134.



**Cast members of *The Wiz* will perform five shows between this weekend and next starting tomorrow, Friday, at Memorial Auditorium at Doherty Middle School.**

***The Wiz,*** Colonial Chorus Players featuring Justin Colombo, Ben Pascucci, Dana Bissett, Alice Pascucci, and Pam LeMieux, all of Andover, Memorial Auditorium at Doherty Middle School, call for times and prices; 781-944-9780.

**Free film,** *Once Were Warriors*, part of North Shore Community College's free Friday night International Film Festival, 7:30 p.m., NSCC's Lynn campus, Room E203, Lynn; 781-477-2166.

**Historical Society of Early American Decoration convention,** 4-11 p.m., Sheraton-Ferncroft Hotel, Danvers; Betty Eckerson 978-887-7021.

**DCS school vaction programs,** baseball at South School, 8:30-11:30 a.m., $25, and carnival day at Bancroft School; registration required 978-623-8274.

**Live comedy,** Rosie's Bachelorette Party, call for time, prices, Comedy Palace, Grill 93, Andover; 1-888-TO-LAUGH.

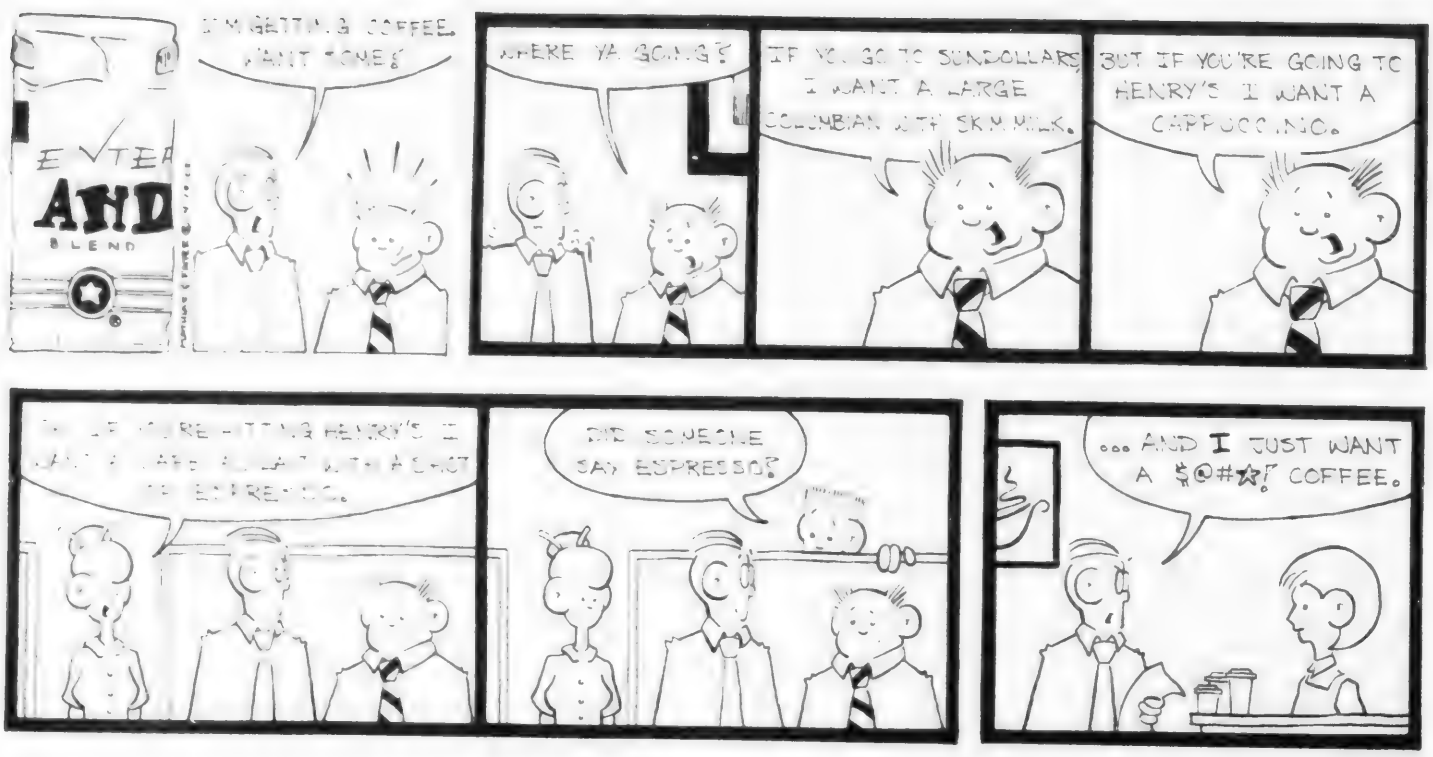
**Live comedy,** 9:30 p.m., Kevin Knox, Annette Pollack, Pat O'Shea, call for prices, Comedy Escape at the China Blossom, North Andover; 781-938-8088.

***Godspell***, *see April 18 entry*

*Continued on page 35*

## ENTERING ANDOVER

By Neil Fater and Don Mathias




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# EVENTS CALENDAR

## ■ APRIL 18 THRU APRIL 28

*Continued from page 34*

### Saturday, April 20

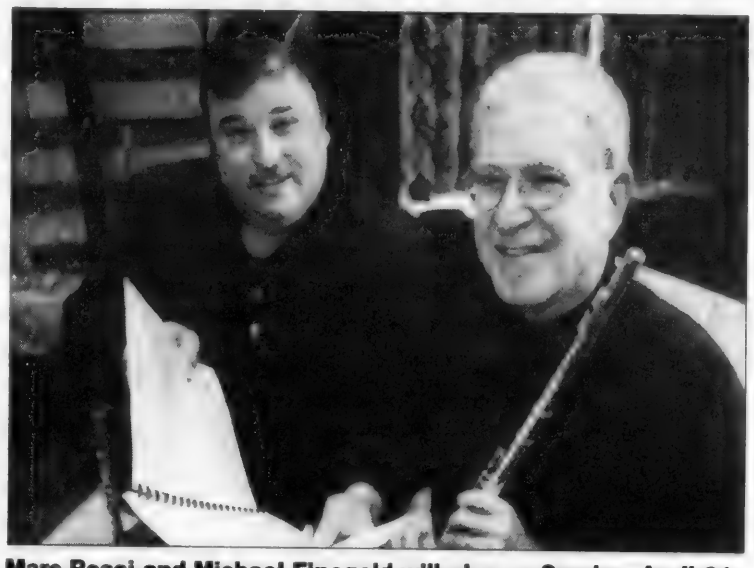
**Live chamber music,** Exsultet: A Celebration of Voices!, $10, $7 students, seniors, 7:30 p.m., Holy Trinity United Methodist Church, 16 Sylvan St., Danvers; 978-777-1371, <R@AL@exsultet.org>.

**Foreign film,** *The Grandfather* (Spain 1998 PG 13), free, 8 p.m., doors open at 7 p.m., The Atrium, Northern Essex Community College's Lawrence campus, 45 Franklin St.; Mike Palermo 978-556-3746, <mpalermo@necc.mass.edu>.

**Astronomy Day celebration,** sponsored by the Mass. Audubon Society, $4, 7:30-9:30 p.m., Ipswich River Wildlife Sanctuary, Topsfield; registration required 978-887-9264, Ext. 7707.

**Alzheimer's conference,** for family and professional caregivers and sponsored by Merrimack Valley Elder Services, 8:30 a.m.-1:15 p.m., Wyndham Andover, 123 Old River Road; 978-683-7747, Ext. 350.

**Live comedy,** 9:30 p.m., Kevin Knox, Annette Pollack, Pat O'Shea, call for prices, Comedy Escape at the China Blossom, North Andover; 781-938-8088.



**Marc Rossi and Michael Finegold will play on Sunday, April 21 at 4 p.m. at Northern Essex Community College's Haverhill campus. The show is free.**

*Historical Society of Early American Decoration convention, 9 a.m.-11 p.m., see April 19 entry.*

*The Wiz, see April 19 entry.*

**Music recital**, with Alexander Coppock and Christina Landolt, 7:30 p.m., free, Graves Hall, Phillips Academy; William Thomas or Elisa Martyn 978-749-4263.

*Godspell, see April 18 entry, 2 p.m. matinee, 8 p.m.*

### Sunday, April 21

**Live Music**, with Essex Chamber Music Players, 4 p.m., free, Bentley Library Conference Center, Northern Essex Community College, Haverhill campus; 978-556-3413 or 978-374-4626.

*Historical Society of Early American Decoration convention, 9 a.m.-noon, see April 19 entry.*

### Monday, April 22

**Film**, Bright Leaves, 6:30 p.m., Kemper Auditorium, Phillips Academy; 978-749-4675.

### Tuesday, April 23

No events scheduled.

### Wednesday, April 24

**Annual dinner**, sponsored by Merrimack Valley Chamber of Commerce, award presentation to Kathy Rodger of Andover, 6 p.m. cocktails, 7 p.m. dinner, $70 per person or $700 for tables of 10, Wyndham Andover Hotel, 123 Old River Road; 978-686-0900.

### Thursday, April 25

*My Fair Lady*, Pentucket Players, 8 p.m., call for prices and reservations, Rogers Center for the Arts, Merrimack College, North Andover; 978-521-9259.

**Employee compensation program discussion**, sponsored by Merrimack Valley Chamber of Commerce, learn about enhancing employee compensation policies, 11:30 a.m.-2 p.m., $20 for member, $35 for non-menber, Andover Country Club, 60 Canterbury St.; 978-686-0900.

### Friday, April 26

*The Wiz, see April 19 entry.*

**Live comedy,** Michael Petit, John Pizzi, Kelly McFarland, call for prices, Comedy Palace, Grill 93, Andover; 1-888-TO-LAUGH

**Live music**, with White Lightnin', 9 p.m., Palmer's Restaurant, 18 Elm St., 978-470-1606.

### Saturday, April 27

*The Wiz, see April 19 entry.*

**Religious speaker**, featuring Fr. Michael Manning from San Bernardino, Calif., 10 a.m.-4 p.m., $10, must preregister, Franciscan Center, 459 River Road; Deacon Allan Ramey 978-682-5658.

**Live comedy,** Soap Stars 5 and 8 p.m., Michael Petit, John Pizzi, Kelly McFarland, call for prices, Comedy Palace, Grill 93, Andover; 1-888-TO-LAUGH.

**Yard sale**, sponsored by The Friendly Circle, 9 a.m.-2 p.m., Robinson Hall, Andover Baptist Church, 7 Central St.; Shirley Guild 978-475-8380.

### Sunday, April 28

*The Wiz, see April 19 entry.*

*Continued on page 36*

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# EVENTS CALENDAR

## ■ ONGOING

*Continued from page 35*

**Ongoing**

### Museums and Historic Homes

**Andover Historical Society,** 97 Main St., Andover. Tour the Amos Blanchard House and Barn Museum for a glimpse into life in the early 19th century. Contemporary Andover Artists Series exhibition, Inspired by Nature Paintings & Drawings by Tamara Krendel, through June 30; Creating Your Book a special hands-on children's art program taught by artist Robin Hansen, Tuesday, April 16, 3:30-5 p.m. Pre-registration is required for art programs. Volunteer teaching positions are still open for Andover at Work in the 1820s, interactive third grade education program running every Tuesday and Thursday 9:30-11:30 a.m. The Caroline Underhill Research Library and Archives is open by appointment only for all appointments, the museum is open for tours Tuesday through Friday 1-4 p.m. $5 admission; students $3; 978-475-2236; www.andhist.org.

**Museum of Printing,** 800 Massachusetts Ave., North Andover, featuring antique printing equipment. $5 admission. Monday, Wednesday, Thursday, 10 a.m.-5 p.m., Friday, 1-8 p.m., Saturday, 10 a.m.-5 p.m., Sunday, 1-5 p.m., 978-686-0450 or <www.museumofprinting.org>.

**North Andover Historical Society,** 153 Academy Road, North Andover, maintains two sites that feature museum galleries: 1789 Johnson Cottage, an artisan's home and workshop, and 1715 Parson Barnard House, depicting life from 1715-1830, 179 Osgood St. changing exhibits highlight local life from the 17th- to the 20th century, library and archive, $3 adults, $1 children, $2 seniors, Johnson Cottage, tours Tuesday-Friday 10 a.m.-noon and 2-4 p.m., $5 adults for a combined tour of both properties; 978-686-4035.

**American Textile History Museum,** 491 Dutton St., Lowell; *All for One & One for All!: Uniforms in Fact and Fantasy*, exhibition features an array of more than 50 "fact and fantasy" uniforms worn by military, religious, civic, business, entertainment and sports figures drawn from museums across the country as well as from individuals and organizations in the region, through May 27; *Famous American Series*, a program of Thursday evening events at the museum, 7 p.m., each of the six programs in the series features a different historic portrayal of a person who has figured significantly in American life, runs approximately 45 minutes, free with general museum admission; schedule of performances: *Third Thursday Modern Film Classic Series* dinner and a movie, package includes general museum admission, 5:30 p.m. buffet supper in the Gazebo Café, 6:45 p.m. introduction of the featured film and explanation of the costumes' significance by a museum host, and 7 p.m. movie, April 18, 7 p.m. *Tea With Mussolini*; May 16, 7 p.m. *Remains of the Day*; package cost is $15, or $5 for movie only. Museum hours are Tuesday, Wednesday, Friday 9 a.m.-4 p.m.; Thursday 9 a.m.-8 p.m.; Saturday, Sunday, and most holidays 10 a.m. to 5 p.m.; admission $6 for adults; $4 for students, seniors, and groups; free for children under 6 and museum members, parking is free, and the building is wheelchair accessible; 978-441-0400 or <www.athm.org>.

**Boott Cotton Mills Museum,** Monday-Friday, 10 a.m.-4 p.m., 400 Foot of John, Lowell.

**New England Quilt Museum,** Tuesday-Saturday, 10 a.m.-4 p.m., Sunday, noon-4 p.m., 18 Shattuck St., Lowell; 978-452-4207.

**Lawrence Heritage State Park,** open daily, 9 a.m.-4 p.m., 1 Jackson St., Lawrence; 794-1655.

**Custom House Maritime Museum,** Wednesday, Friday and Saturday, 10 a.m.-4 p.m., Thursday and Sunday, 1-4 p.m., 25 Water St., Newburyport; its Lowell Boat Shop, 459 Main St., Amesbury, Wednesday-Sunday; 978-388-0162.

**Wenham Museum,** $5 adults, $3 children ages 2 and up, 132 Main St., Wenham; 978-468-2377.

**Peabody Essex Museum,** The Real Witchcraft Papers, ongoing; The Saltonstall Family Portraits, ongoing; A Folk Art Sampler, ongoing; Monday-Saturday, 10 a.m.-5 p.m., Sunday, noon-5 p.m., $10 adults, $8 seniors, students; free for children under 16; East India Square, Salem, Mass. 978-745-9500, <www.pem.org>.

**Dracula's Castle,** unusual lore of New England focusing on strange ghostly and unexplained events, $6, $4 ages 8-14, Saturdays, 7:30 p.m., 90 Lafayette St., Salem; Dan Tremblay 978-777-2711.

### Art Exhibitions

**Addison Gallery of American Art,** current exhibitions include *Resemblance: Photographs by Anna Gaskell*, through April 21; Maurice Prendergast: Learning to Look, through April 14, an exhibition featuring more than 60 paintings and watercolors; Defying Distinction: Works from the Addison Collection, through April 14, featuring works by Joseph Cornell, Louise Nevelson, John Chamberlain, Dorothea Rockburne, and Martin Puryear, among others, denying immediate categorization and forcing an appreciation of their unique physical presence, blurring the distinctions between traditional media; Phillips Academy campus, Tuesday-Saturday, 10 a.m.-5 p.m., Sunday, 1-5 p.m.; BJ Larson 978-749-4027, 978-749-4015 or <bjlarson@andover.edu>.

**Andover Historical Society,** 97 Main St., Tour the Amos Blanchard House and Barn Museum for a glimpse into life in the early 19th century. Contemporary Andover Artists Series exhibition. Inspired by Nature: Paintings & Drawings by Tamara Krendel, through June 30. The Museum is open for tours Tuesday through Friday 1-4 p.m. $5 admission; students $3; 978-475-2236<www.andhist.org>.

**Town Manager's Offices,** Monday-Friday, 9 a.m.-5 p.m., Town Offices, 36 Bartlet St.; 978-623-8200.

**Essex Art Center,** celebrating Women in History month with works by four contemporary artists, Tamara Krendel, Anne Oldach, Pam Swing and Liz Awalt, through April 12, *A Life in Art: Shep Abbott with collaboration of Art Space Cadets*, and *Politically Charged*, a juried show of student work dealing with social and political themes, Tuesday-Friday, 10 a.m.-5 p.m., 56 Island St., Lawrence; 685-2343.

**Robert S. Peabody Museum of Archaeology,** *Objects and their Meanings: Historical Highlights of the Peabody*, displays ethnographic objects from the museum's collections of North and South America and a series of photographs that illustrate the activities of the museum's key people during the last century; Tuesday through Saturday, noon-5 p.m., free admission, Phillips Academy campus, 175 Main St., 978-749-4490.

**Brush Art Gallery,** *A Continent Away: Multiple Identities in Contemporary African Art*, through June 2; Tuesday-Saturday, 11 a.m.-4 p.m., Sunday, noon-4 p.m., 256 Market St., Lowell; 978-459-7819.

**McCoy Gallery,** at Merrimack College, call for hours; 978-837-5000, Ext. 4205.

**Whistler House Museum of Art,** Wednesday-Saturday, 11 a.m.-4 p.m.,

*Continued on next page*


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by Richard D. Hopgood, D.M.D., F.A.G.D.



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# EVENTS CALENDAR

## ■ ONGOING

*Continued from page 36*

$4, 243 Worthen St., Lowell; 978-452-7641.

**J. David Broudo Gallery of Art,** *Impressions and Expressions,* by J. David Broudo, through April 30, Monday-Friday, 9 a.m.-5 p.m., Endicott College, 376 Hale St. (Route 127) Beverly; 978-232-2250.

**Sakowich Campus Center,** at Merrimack College, the Fireside and First floor lounges, call for hours; 978-837-5000, Ext. 4205.

**McQuade Gallery** at Merrimack College (located in the McQuade Library), gallery hours Monday through Thursday, 7:30 a.m.-11 p.m., Friday, 7:30 a.m. -6 p.m., Saturday, 9 a.m.-4:30 p.m., Sunday, 11 a.m.-11 p.m.; closed weekends in January; 978-837-5000, Ext. 4205.

**Montserrat College of Art Gallery,** 11:30 a.m.-12:30 p.m., Monday-Thursday, 11 a.m.-7 p.m.; Friday, 11 a.m.-5 p.m.; Saturday, noon-4 p.m., 23 Essex St., Beverly; 978-921-4242.

**Senior Center artists,** talented artists participate in art classes and enjoy the "drop-in group" on Wednesday and Thursday mornings, art display of oils, watercolors, pencil, pen and ink, pastels and oriental brush art is in the Music Room; Andover Senior Center, Whittier Court, 978-623-8321.

**The State of the Art Gallery and Sculpture Garden,** Rocky Neck Art Colony, Gloucester, 978-463-8883.

**Cape Ann Historical Museum,** Tuesday through Saturday, 10 a.m.-5 p.m., 27 Pleasant St., Gloucester; 978-283-0455.

**Memorial Hall Library,** Monday-Saturday, 9 a.m.-9 p.m., Sunday, noon-5 p.m.; 978-623-8400.

**The Saltbox Gallery,** fine arts and crafts by 17 artists from the North Shore, Susan Manning O'Briant is featured artist of the month, through April 27, Tuesday through Friday, 10 a.m.-5 p.m., Saturday, 10 a.m.-1:30 p.m.; 49 Main St., Topsfield; 978-887-3844.

**Churchill Gallery,** impressionist painter William J. Maloney, Monday-Saturday, 10 a.m.-5:30 p.m., Sunday, 12:30-5 p.m., 6 Inn St., Newburyport, 978-462-9891.

**Mingo Gallery,** works of Kathy Connolly, Margie Florini and Joan vanRoden White, through April 5, Tuesday-Friday, 10 a.m.-5 p.m., Saturday, 10 a.m.-4 p.m., 252 Cabot St., Beverly 978-927-5964.

**Arlington Center for the Arts,** Monday-Friday, 9 a.m.-6 p.m., 41 Foster St., Arlington.

**Robert Lincoln Levy Gallery,** *In and Out of the Garden; Works by Don Bellanger, Holly Elkins and Mararet Coban,* through April 28; Wednesday-Saturday, 10 a.m.-5 p.m., Sunday, noon-4 p.m., 136 State St., Portsmouth, N.H., 603-431-4230.

**Gelb Gallery at Phillips Academy,** Monday-Friday, 9 a.m.-5 p.m., Saturday, Sunday, noon-4 p.m.; 978-475-4419.

# Storyteller reveals 'spirit teacher' on Sunday



**Storyteller Jane Gossard will discuss her six-day solo experience in the wilderness Sunday, April 21 at South Church. People will also be able to see and learn about an electric hybrid automobile, owned by the Gossards.**

South Church, located at 41 Central St., will offer a service of praise and gratitude for the Earth on Sunday, April 21 at 10:30 a.m. Local storyteller Jane Gossard will share the story of her six-day solo experience in the wilderness of the Sangre de Christo Mountains in the southern foothills of the Rockies.

"I had an interaction with this creature that felt like he was my spirit teacher," she said. "What I did was in the nature of a vision quest."

All people are welcome. This service will be appropriate for children in grades 3 and higher. After the service, in addition to coffee in Fellowship Hall, there will be an opportunity to make a special donation to help save the rainforests of South America.

Organizers will be selling POLEs. POLE stands for Pollution Offset Lease for Earth. According to a press release, when you purchase a POLE for $29, one acre of rainforest is set aside in your name for one year, thereby conserving trees, plants, animals and insects. This acre of forest offsets approximately 1.5 tons of the greenhouse gas, carbon dioxide, that each of us produces through our reliance on industrial goods, the press release says.





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# Business

## IN BRIEF

### Anderson honored at State House DMR recognition ceremony

The Professional Center for Child Development announced that its executive director, Veryl Anderson, RN, was honored for her contributions in serving individuals with disabilities.



**Veryl Anderson**

The recognition ceremony took place March 27 in the Great Hall at the State House.

On a statewide and local level, Anderson is an active voice for children and families with disabilities, her colleagues said. She serves or has served on many boards and organizations. She is a former member of the Lawrence Area Board Department of Mental Retardation and Department of Mental Health; a former director of the Greater Lawrence Mental Health Center Board; and a past president of the Massachusetts Foundation for Children.

### Gertie joins Provident Bank of Cincinnati

James Gertie, formerly with FleetBoston, joined Provident Bank in December as EVP and chief credit and risk officer, replacing the retiring Phil Myers.

At FleetBoston, Gertie served for 12 years, leaving as executive credit officer, debt and equity capital markets, as well as executive director, portfolio management.

A graduate of LaSalle College in Philadelphia, Gertie is a certified public accountant and chartered financial analyst. He has been an active member of the Association for Investment Management & Research (AIMR), AICPA, and the Massachusetts Society of CPAs, as well as Risk Management Association.

At RMA he has led roundtables in capital markets, portfolio management, loan review, and credit policy and served as a member of its credit and risk management council; and chaired its accounting policy committee for many years. He also represented RMA serving as a user representative on the financial accounting standards advisory committee from 1996 until 1999.

His wife, Pam, and daughters Grace and Alexis, join him in Cincinnati this month.

Pam Gertie was active in the Andover community, serving most recently as Sanborn PTO president. She had previously been president of the Andover/North Andover Newcomers' Club and treasurer of the Andona Society.

### Chamber plans HR workshop on 'Compensation Trends and Practices'

The Merrimack Valley Chamber of Commerce will hold a "Compensation Trends and Practices" workshop for human-resource professionals.

The seminar will be held next Thursday, April 25, from 11:30 a.m. to 2 p.m. at Andover Country Club, 60 Canterbury St., and includes buffet luncheon.

Presenter is David K. Weaver, vice president of consulting services for the Survey Group.

The cost for chamber members is $20 per person. The public is invited. Non-member cost is $35.

The Merrimack Valley Chamber is the region's largest chamber of commerce, according to a press release, serving members throughout the Merrimack Valley.

For information about the chamber, call 978-686-0900; or visit its Web site at <www.merrimackvalley-chamber.com>.

# Local ice-cream distributor can get that oh-so-delicious flavor…

## White asparagus sorbet for Andover Inn; champagne sorbet for Lanam Club

**By Judy Wakefield**

CRONIN'S ICE CREAM business started in a house on North Street in Andover in 1960.

Back then, founder Charles Cronin Jr. made $1.73 the first week pedaling Hood Ice Cream to local pharmacy soda fountains and keeping their freezers stocked with one of America's favorite treats.

By 1966, Cronin had moved his ice-cream distribution business to an old warehouse on Dale Street in the Ballardvale section of Andover.

Now, nearly 40 years later, the business has been handed down to his children, who are distributing various brands of ice cream to freezers from Portland, Maine to New York City.

While Hood is still a key customer, the Cronin kids' ice-cream pedaling has definitely gone upscale. They say they are keeping with the times and that means offering ice-cream lovers some pretty wild flavors.

How does white asparagus sorbet sound?

Company president Carilyn J. Cronin Donovan said that request came from Andover Inn where chefs were looking for the perfect dessert for their Asparagus Day celebration.

"They called us and we know of companies that will make recipes for us and it worked out," explained Cronin Donovan. "Usually we can find someone to make the recipe, but sometimes we can't."

The ice-cream manufacturer delivered the sorbet to Cronin's, which, in turn, delivered the goods to Andover Inn.

Another popular sorbet is the champagne sorbet served at the Lanam Club in Andover. Chefs there called Cronin's with that request. Lanam Club's sorbet lovers were delighted, no doubt, when the request was granted.

During this interview, the phone rang with someone looking for an ice cream made with coffee brandy. Cronin Donovan is still checking into that recipe.

Besides sorbet, local ice-cream lovers enjoy exotic ice-cream truffles, too, and Cronin's has that connection. Butcher Boy Meat Market in North Andover stocks Ferrara ice-cream truffles, which are distributed by Cronin's. There are six tantalizing flavors, including white-chocolate raspberry and vanilla-bean crunch, that were recently featured in *Bon Appetit* magazine. These truffles are best described like this: they make Dove bars taste like Popsicles.

Truffle enthusiasts of the ice cream kind can find boxes of Ferrara truffles at Cronin's small ice-cream store, located at their 15 Dale St. warehouse.



PHOTO BY TIM JEAN

**Carilyn J. Cronin Donovan, president of an Andover-based ice-cream distribution business, shows three varieties of gourmet ice cream truffles.**

Called Scoops, the store has just one freezer stocked with samples of the ice cream distributed by Cronin's.

People are welcome to drop by for an ice-cream treat. Andover schoolchildren often do. Many of them have gotten a taste of Cronin's as the company has supplied tons of ice cream at various school functions during the years.

"My dad used to surprise classrooms around Andover with Popsicles on hot days," said Cronin Donovan, a 1986 graduate of Andover High School.

She also graduated from Colby-Sawyer College with a degree in education. She switched careers to take over the business when her father retired seven years ago.

The former day-care director at Northern Essex Community College's day-care center in Haverhill, Cronin Donovan is company president and loving every minute on the job.

"When my father was talking about retiring and maybe selling the business, I realized that I didn't want him to sell it. I grew up with this business. He took me to work and his accountant used to babysit me," she said. "I wanted to do something family-oriented and this has been great."

It's childhood revisited for Cronin Donovan as a nursery is set up in a room near her office for her 10-month-old daughter, Brenna. The baby comes to work every day with her mother and employees help out with the child care.

"She sees her uncles every day. It's a perfect situation," said Cronin Donovan, who bought the North Street home from her parents.

Her parents now spend winters in Florida and summers in Maine. Her mother, Marilyn Cronin, was a longtime elementary-school teacher in Andover and well known for the swim lessons she organized in her backyard pool.

There are six Cronin kids and Carilyn, Courtney and Carlton are most involved with the day-to-day operations of the business, known as "co-packing" in the ice-cream business.

The current generation is the fourth generation of scoopers. Marilyn and Charles Cronin both come from ice-cream families. Their parents sold ice cream via horse and buggy on Oaks Bluff on Martha's Vineyard and in Rhode Island.

Historical pictures of those days cover the walls of the Dale Street warehouse and make Cronin Donovan proud. In fact, photographs of the horse-and-buggy delivery days adorn the company's white trucks and include pictures of Cronin Donovan's great-grandmother.

"There is so much history here," she said, "I am so glad to be a part of it."

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# Professional Profile



Frank Forest

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The experienced staff of HomeCare Providers includes caregivers with certificates in home health, homemaking, personal care, and hospice. Licensed staff include RN's, LPN's, Registered Medical Assistants, physical and occupational therapists, and PT and OT assistants. The diverse skills of his staff enable Frank to tailor the services he provides to each individual's needs. HomeCare Providers will arrange for live-in companions or respite for caregivers as well as companions to visit residents of assisted living facilities and nursing homes. They will provide assistance for a few hours a week in a client's home, focusing, if necessary, on special areas such as meal preparation or organizing medications. Nurses are available to take care of clients' ongoing medical needs or to help with the transition home after hospitalization. They can educate both client and family on medical issues and will help them be proactive in dealing with medical providers.

Frank carefully screens all caregivers and works closely with both clients and staff of insure the very best care. With over 15 years' experience in the profession, he has an intuitive understanding of people's needs and is very effective at helping his clients assess the services they require and the number of hours of care they will need. Clients always meet potential caregivers prior to an assignment in order to guarantee compatibility. Frank also strongly believes that it is important to be sensitive to the needs of staff and he takes care to provide them with good support.

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*Joan Browne, RSC*


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# LETTERS

**■ KIDS SOCIAL GROWTH**

*Continued from page 11*

no doubt that our HE and PE programs are in large measure responsible and we worry that the positive trend is not likely to continue if these programs are weakened.

In short, we sincerely believe that paying to ensure the academic, emotional and social growth of our community's children by funding school programs will avoid the much greater expense society would face if these truly essential programs and services are curtailed or eliminated. We can't afford not to support Article 5.

**Diane Hender, Liz Sweeney**
**CARES co-facilitators**

*(Nine other members of Andover CARES signed this letter.)*

## Time for ACT II

**Editor, *Townsman:***

Between October 2000 and January 2002 students from the Greater Lawrence Technical School, under the supervision of their instructors, built the first permanently affordable, owner-occupied home in Andover on Haverhill Street. Students from the school have built a market rate house in Methuen or Lawrence almost every year for more than 20 years, but the house on Haverhill Street was their first in Andover. Until a local developer donated a buildable lot to Andover Community Trust, the cost of land prevented the school from undertaking a project in town.

This house, which began as a partnership between Andover Community Trust and the Greater Lawrence Technical School, grew into a community effort. Local engineers and attorneys donated services. Local businesses, including Doyle Lumber, Arrow Floor, C&K Appliance and White Street Paint sold supplies just above cost. The Stevens Foundation, Andover Bank, the Webster Family Foundation, the Smith Purdon Fund and UNICO, plus many individuals, donated funds to purchase building materials. The town waived building and utility connection fees to help keep the cost of construction as low as possible. Andover Paving and Bateson Enterprises also donated services. This house not only meets all building codes for energy efficiency, it is also the first home built by students from a technical school in Massachusetts to meet Energy Star standards.

Wherever we have turned to ask for support, the response has been yes. Thank you to everyone who has been part of that Haverhill Street success. This home was sold with a deed restriction to keep it permanently affordable. It is a community asset and will continue to benefit an income-eligible household even when it is resold.

Now we need another buildable lot to develop Andover's second permanently affordable, owner-occupied home. Please vote to approve Article 25 at Town Meeting and authorize the selectmen to establish conditions for the transfer of the town-owned tax title lot at the end of Heather Drive for the purpose of building one permanently affordable home.

**Susan Stott**
**Robandy Road**
**President**
**Andover Community Trust**

## I'm OK with fields in my backyard

**Editor, *Townsman:***

Having lived in West Andover all my life I have seen and witnessed an enormous change to the area: a cornfield transformed into a church, woods transformed into highways, and pastures into house lots. It is called progress, and guess what, more children.

By voting for Articles 45, 46, and 47 the town will receive revenue from a small industrial site and most of all the children and young adults will get playing fields that are desperately needed. These fields would be maintained by Andover Soccer and Andover Little League with no revenue from the town. Some feel that the youth organizations do not have the resources or the know-how to maintain fields. Well, they are wrong. Andover Little League has been operating and maintaining its half of Deyermond Field successfully since 1992. Every project at the field has been completely funded by the Little League.

Everyone is welcome to observe the fields that we at the Little League are now maintaining. I am sure that people in other parts of town living near playing fields realize the benefit of new fields. Voting for these articles will take some of the burden off their areas. I look forward to having an industrial park off Route 133 and playing fields off Haggetts Pond Road, where I live.

**Ted Witman**
**195 Haggetts Pond Road**

## Fields deal will change area

**Editor, *Townsman:***

Residents of west Andover have voiced concern about the prospective development of an apartment complex on River Road and a proposed industrial complex by Yvon Cormier on property currently zoned residential. Quite frankly, I do not see what all the brouhaha is about.

I am a life-long resident of Andover and was raised in the western part of town, at one time considered "the sticks." It wasn't unusual to wander the wilderness for hours without meeting another. Since then, the developers have been gracious enough to reduce the rural breadth of the western sector, and are willing to reduce it even more.

Presently, I reside on North Street flanked by apartment and industrial complexes. Being so closely situated, I have first-hand knowledge of the experiences our neighbors down the road will be able to look forward to.

To them I say, at present your neighborhood is relatively quiet, only occasionally the silence broken by a passing automobile. Soon, the development will begin. Plopped down in your front yard... a 140-unit apartment complex on a mere nine acres, with potential for another industrial complex as well. Are you excited yet?

The silence and serenity will soon diminish, replaced by the music of development. At 5 a.m. you will hear the beautiful sound of automobiles flying along. Shortly thereafter, the gleeful enthusiasm of hundreds of children awaiting the flurry of early-morning buses. Not to mention those awaiting public transportation, who are so gracious as to stand in your driveway singing and talking to themselves as they wait.

Fear not, however, it gets better. In time, as the area continues to develop, the "New Hampshireites" will grace your neighborhoods during rush hour. Rather than staying on Interstate-93, they discover new short cuts to their places of employment on River Road, 133, and near Ballardvale. Fear not, the speed limits will be increased to accommodate. You will no longer have to be concerned about being stuck behind someone meandering at a mere 30 mph. The sky is the limit. Just think of the fun you will have maneuvering in and out of your driveway, watching countless fender benders, and listening to the reverberation of trucks and emergency vehicles as they pass by your home. Unfortunately, they don't blast their sirens and horns late night. Don't be discouraged. You'll have all the youngsters from the complexes flocking to the roadside at night to hang out. They'll be certain to ensure the silence doesn't persist too long. They'll be happy to play in the road, howling their cursed linguistic overtones late into the evening, long enough to sing you to sleep, provided you go to bed before 1 a.m.

Well, I hope I have you all excited. You will never have to put up with suburbia again. Nor will you have to be concerned with high property values. The developers are more than happy to see the market value of your home drop $100,000 - or more. Don't look at the reduction as tax relief, however. You'll have opportunity to improve the lives of all the apartment dwellers with increased funding of schools, paying for area improvements, and more.

Cormier proposes giving us a few new fields in exchange for opening a mere can of worms. My, how exciting. Where will it end? With an industrial complex in every neighborhood? Why doesn't Cormier simply build an industrial complex on the first fairway at Andover Country Club? That way, only a handful of residents will be impacted rather than hundreds.

**Mark Vens**
**123 North St.**

## We need fields

**Editor, *Townsman:***

As most Andover residents know, there is a critical shortage of playing fields for the children of our town. Never before has this deficit been more apparent than this spring, when we have had to try and find enough field space to accommodate 2000 soccer players and the ever increasing lacrosse, baseball, softball and ultimate-frisbee programs. The fields that we currently have are overburdened and will very quickly begin to show signs of this overuse. Rather than playing on nice green turf seen in our neighboring communities, our children will be forced to play on muddy, rocky surfaces. Due to this tremendous demand, the fields will never be afforded the opportunity of being rested, so that they may be replenished and renewed. Fields that were seeded last fall and should be sprouting healthy seedlings this spring, are being trampled with cleated feet, preventing them from ever maturing into rich, green grass.

This year we have an opportunity to change all this. Article 45 calls for the rezoning of a parcel of land on the Tewksbury town line from residential to industrial. This will allow for the construction of two office buildings as an extension to an existing office park by the Tewksbury Holiday Inn. In exchange for support of this article, the developer will give 15 acres of land to the Andover Soccer Association and Andover Little League. The ASA only agreed to support this article after thoughtful consideration of all the implications of the rezoning issue. We walked the sites, studied maps of the affected areas, and drove through the surrounding neighbor hoods. There are no direct abutters to the proposed office park or fields. Furthermore, this proposal will not cost the taxpayers anything. In fact, the town of Andover will receive $500,000 per year in additional tax revenue from this project! The planning board also reviewed this article and voted to support it because it is a good deal.

The town has told the ASA that it will not have access to the fields at the new schools due to the demand and growth of other town programs such as lacrosse. Without additional fields, the ASA may have to turn away prospective players, because we will not have the field space to accommodate the ever-growing population. As an organization that prides itself on being an inclusive program, this would be devastating to us.

I urge everyone to become informed about this great plan. The agreement signed between Yvon Cormier Construction Corp., Andover Soccer Association and Andover Little League, as well as maps of the area and other information, are available on the ASA web site at <www.andoversoccer.org>. We will be hosting a walking tour of the area at 4 p.m. on Sunday, April 28. Those interested in participating in this should plan to meet in the rear parking lot to the right of the Tewksbury Holiday Inn. I am confident that when people know all the facts, they'll vote yes.

**Bonnie Spurr**
**President, ASA**
**43 Lucerne Drive**

## CPA at 1 percent

**Editor, *Townsman:***

I have followed the CPA's progress ever since it first appeared on the scene. The final version has some problems, but its advantages to Andover far outweigh them. Many Bay Circuit communities have already adopted it, and our neighbor North Andover may soon benefit from its provisions in a major acquisition to protect its water supply. Some Bay Circuit communities have rejected it, but they will probably be sorry they did.

Andover should adopt the CPA at 1 percent for these reasons:

1. We need a variety of tools to protect land. Many of our outstanding open-space properties have received funds from the Mass. Community Self-Help Program. Like the CPA, Self-Help supplements local tax dollars through matching state funds. Unlike Self-Help, the CPA leaves project selection solely in the hands of local communities. However, Self-Help funding spreads the financial impact over a longer term - future generations absorb their share of the costs. Self-Help projects often work in conjunction with our conservation bond fund, which allows our conservation commission to negotiate efficiently with prospective sellers. We need a variety of land-use planning tools.

2. It's highly likely (though not formally stated) that adoption of the CPA will be a litmus test from the state's point of view in judging a community's worthiness for other funding programs; i.e. towns that don't adopt will lose points. From my work with the Bay Circuit, I have already heard public-agency officials informally talk in this vein, as well as at least one major private environmental funder.

3. We should adopt at 1 percent because all expenditures in these economic times must stress conservatism. We all have different priorities for how and how much to spend. That's understandable, but no one program should bear the brunt of the budget cutting,

*Continued on page 45*

# Sports

**AHS Roundup**

# Another ninth-inning rally for Andover softball

**By Rick Harrison**

It seems like the Andover High girls varsity softball team has a guardian angel.

After a pair of close, low-scoring wins to open the season, the Lady Warriors remained undefeated with an improbable come-from-behind extra-inning victory over Notre Dame Academy of Tyngsboro.

Trailing 5-0, 7-1 and 8-5 at various times, AHS came within one strike of losing before rallying for three runs with two outs in the bottom of the seventh to tie it.

The locals finally won the NDA game, 9-8, by once again rallying with two down in the ninth to score the deciding run.

"It sure seems like someone is watching over us," said head coach Steph Ragucci. "It must be Alex (Miliotis)."

Alex would have been an honorary member of the softball team this year had she not passed away from leukemia last month.

"The team has an unspoken bond with her," added Ragucci, who wears a "Alex T-shirt" under her regular jersey at every game. "A couple of the girls looked up (at the sky) after we beat Notre Dame. Something special was going on for us to win the way we did."



PHOTO BY TIM JEAN

**In earlier action, Katie Haugh is congratulated by Andrea Manners after winning her first game.**

## SOFTBALL

The exciting win over visiting Notre Dame in the Merrimack Valley Conference opener boosted the Lady Warriors to 3-0 overall, with two victories by one run and the other by two runs.

"Everyone is working hard and we've had a little luck," said coach Ragucci. "Our first three games could have gone either way — but we're finding ways to win.

"We won the first two because we didn't make mistakes, we played good defense and Katie (Haugh) threw strikes.

"Against Notre Dame we didn't start out strong. They always seem to give us trouble. We made some mental and physical mistakes and Katie didn't have her best stuff," said Ragucci.

"But the kids didn't quit. It was a great comeback and we found a way again."

Prior to that game the Lady Warriors posted a 3-2 non-league triumph over North Reading.

**Schedule**

Andover hosted Everett in a non-leaguer yesterday, after Townsman presstime, and the locals play MVC rival Tewksbury (2-1) tomorrow at the Livingston Street complex in Tewksbury (2 p.m.).

**Andover 9**
**Notre Dame Academy 8**
**(9 innings)**

This one looked hopeless as NDA, which had beaten Andover six straight times since an 8-7 AHS win on May 11, 1998, grabbed a 5-0 lead in the fourth.

The locals got on the board in the bottom of the fourth when Andrea Manners and Emily Farmer walked, and Manners eventually scored on a passed ball.

Notre Dame led 7-1 before the Lady Warriors made it interesting with four runs in the fifth.

Lauren Vieira walked, Jess Leider beat out a bunt single and Jackie Collins turned a fake slash-bunt into a two-run single.

Manners reached on an outfield error to rescue Collins, and Joan Moffitt followed with an RBI single to right.

NDA, now 9-2 overall against Andover since joining the league in 1997, appeared to have another win locked up when it entered the seventh with an 8-5 lead.

But, with two outs and Andrea Manners aboard (single), lefty batter Farmer drilled the second pitch to the opposite field and legged out a two-run homer to the gap in left-center.

Meagan Merinder tied it 8-8 moments later when she lined a 2-2 pitch to right-center for a solo homer.

Katie Haugh retired the Lancers without incident in the eighth and ninth, and in the bottom of the ninth Farmer reached on a two-out error.

Merinder then lashed what would have been her second homer of the game down the right field line, but she settled for a triple because when Farmer crossed the plate the game was over.

Merinder led the winners' assault with three hits, a near-cycle single, triple and homer, while leadoff batter Leider had two hits.

Adding a safety each were Manners, who scored three runs, Collins, Moffitt, Farmer and Kara Spang.

Kristen McNiff had a single, double and triple for NDA while Kristin Bowes (double), Lara Parquette (double, two RBI) and Christen DesBois (RBI) had two safeties each.

Katie Haugh pitched nine innings of 11-hit ball with four strikeouts and three walks.

**Andover 3**
**North Reading 2**

Winning pitcher Katie Haugh scattered seven hits and escaped a bases-loaded seventh-inning jam, and the Lady Warriors scored three times in the top of the fourth to nip the host Hornets.

Trailing 1-0 in the fourth, AHS quickly took the lead when Emily Farmer walked and junior Kerrie Dargan belted a two-run homer to left-center that split the gap and kept rolling.

Sophomore Meagan Merinder followed with an opposite-field triple down the line in right, and she raced across with the eventual winning run on a passed ball.

Trailing by a run in the bottom of the seventh, North Reading loaded the bases on a single, walk and one-out infield error.

But Haugh, who fanned four and walked three, induced the next batter to slap a grounder to third baseman Andrea Manners who fired home to get the force at the plate.

The next batter popped out to catcher Kara Spang to end the threat and the game.

"It was stressful in the seventh inning — especially with a young team," said coach Ragucci. "But they hit the ball to the right people (Manners and Spang) and we pulled it out."

Centerfielder Jess Leider took extra bases away from a Hornets' batter with a nice running catch in the fifth inning, and Farmer played a strong defensive game at first base.

Dana Medaglio and Leider contributed a single each for the winners.

## OUTDOOR TRACK

Stephanie Casper once again placed first in two events, and the undefeated Andover High girls track team rode its superior depth to a 75-69 Merrimack Valley Conference Division 1 dual-meet squeeze past previously-unbeaten host Lowell at Cawley Stadium.

AHS had only seven firsts, compared to 10 for Lowell, but the Lady Warriors made up the difference with an 11-4 edge in second places which translates to 33-12 in points.

AHS won the meet without multiple-event standout Natasha Camilo.

The AHS boys continued to search for their first win after powerful Lowell, undefeated in both indoor and outdoor meets this school year, rolled to a 103-42 triumph.

**Schedule**

The locals hosted the MVC Relays yesterday, after Townsman presstime, and Saturday they will compete at the Tewksbury Girls and Haverhill Boys Invitational Meets (10 a.m.).

The next dual meet is April 24 when the Tewksbury girls invade Lovely Field.

**Andover girls 75**
**Lowell 69**

Stephanie Casper chalked up 13 more points with victories in the triple jump (34'2") and 400 meters (61.4) to go with a second in the long jump.

Other winners for Andover were Katie Gustin (100-meter hurdles, 16.15), sophomore long jumper Amanda Carlson, freshman miler Michelle Pirro (5:45.2), 300-meter intermediate hurdler Katie Cail (48.7) and freshman Brittany Moriarty (800 meters, 2:30.0).

Carlson completed her own 11-point afternoon with a pair of seconds in the 100-meter and 200-meter dashes.

Cail added a second in the triple jump and third in the 100 meters for nine points.

Other runners-up were Amy Palmieri (800 meters), miler Caitlin Hamer, two-miler Leslie Willey, high jumper Carolyn Berberian, pole vaulter Alyson Fortier, Ashley Faulk (javelin) and Jamie Singelais (discus).

Placing third were two-miler Jazzy Dingler, 100-meter hurdler Caitlin Murphy, high jumper Corrine Welch, Monica Ortiz (javelin), Valerie Berlinghieri (discus) and Fortier (300 hurdles).

Lowell kept it close by sweeping the shot put and winning both relays.

Nicole Thurston placed first in the high jump (4'8") and javelin throw (103'9") for the Red Raiders, while Katie Brodeur also won twice in the shot put (33'4") and discus (91'3").

**Lowell 103**
**Andover boys 42**

The good news was Capt. Bruce Brown returned to competition and won the 100-meter dash in 11.1.

The bad news was the Golden Warriors managed only four other firsts as Lowell rolled.

Other victors were Andy Pfeil (javelin throw, 142'7"), Taylor Hender (800 meters, 2:11.2), sophomore miler Ryan Durkin (4:43.0) and the 4x400 relay (3:56.7).

The lone second-place finishers were two-miler Phil Shaw, 110-meter high hurdler Vin Errico and Capt. Mike Donahue (200 meters).

Errico added a third in the 300-meter intermediate hurdles, and other thirds went to pole vauler Jason Durant and Marc Barnaby (discus).

Lowell was led by versatile Jeff Meehan with three victories in the high jump (5'10"), 110-meter hurdles (15.35) and 300-meter hur-

*Continued on page 42*

# Volleyball record spikes upward

■ ROUNDUP

*Continued from page 41*

dles (39.8).

Justin Robinson placed first in the shot put (51'0") and discus (129'3") tosses, and Claudius Zorokong was a double winner in the long jump (20'6") and triple jump (39'8").

## BOYS LACROSSE

The Andover High boys lacrosse team improved its Merrimack Valley Conference record to 3-0 with a 12-7 victory over Lowell.

**Schedule**

AHS hosts Lexington this afternoon (Thursday) at 1:30, and Saturday morning the locals travel north to head coach Wayne Puglisi's alma mater for a non-league inter-state battle at Londonderry, N.H. High (10 a.m.).

**Andover 12**
**Lowell 7**

The Golden Warriors took charge early, racing to a 6-1 first-quarter lead, and the Merrimack Valley Conference rivals then traded goals the rest of the way at the Shawsheen Field.

"It was nice to get that early cushion," said coach Puglisi. "After that we were able to rotate a lot of players into the lineup."

Troy Lieberman and Brendan Smith led the assault with three goals each, while Nick Stamas registered two goals, two assists and Toby Cohen one goal, two assists.

Other marksmen with a goal apiece were Aaron Dynes, Oliver Gregory and Adam Edelstein.

Capt. Chris Callison set up two goals and Smith one, while goaltenders Alex Gostanian (first half, eight saves) and Peter Loring (six saves) split the duties and combined to make 14 stops.

## BOYS VOLLEYBALL

The Andover High boys varsity volleyball team hit spring vacation week on a high, improving to 4-2 overall and 3-2 in Merrimack Valley Conference play following consecutive 2-0 sweeps of Methuen and Billerica.

**Schedule**

The Golden Warriors, who do not play over vacation, return to the court next week with a home match against Lowell on Monday (4 p.m.), at Dracut on Wednesday (4 p.m.) and home versus Haverhill on Friday (6 p.m.).

**Andover 2**
**Methuen 0**

The Golden Warriors overcame 5-0 and 7-4 deficits in the second game to complete a 15-7, 15-10 Merrimack Valley Conference sweep of the host Rangers.

"We passed and served very well," said AHS coach George Sullivan. "Both teams were hot and cold with some nice rallies and other slow stretches."

Scott Johnson led all Andover hitters with 16-for-21 and seven kills, while Cameron Day went 7-for-8 with four kills and Elliot Perkins 8-for-8 with one kill.

Stu Smilowitz and David Hsu were both 4-for-5 with two kills and George Lewis finished 3-for-5.

Andover made only one serving error as Shawn Furey went 16-for-16, Smilowitz 10-for-10, Steve Gerstein 8-for-8 with two aces, Johnson 6-for-6, Hsu 5-for-5 and Lewis 3-for-4.

**JV victories**

The AHS junior varsity won the prelim, 2-1, with game scores of 15-1, 12-15 and 15-4.

Mike Alvarez was 7-for-9 hitting, with four kills, and 8-for-8 serving. Dan Jun was 7-for-8 serving and set well, while Ryan Donahue had seven aces in the third game.

**Andover 2**
**Billerica 0**

AHS was in control throughout the match which produced convincing 15-6 and 15-5 victories.

"We hit the ball hard and they had trouble handling the returns," said coach Sullivan.

Steve Johnson was 10-for-13 hitting, with four kills, and 4-for-5 serving.

Elliot Perkins finished 9-for-10 hitting, with two kills, and 13-for-14 serving with a season-high six aces.

Cameron Day went 6-for-9 hitting (one kill), Stu Smilowitz 4-for-5 hitting and 2-for-3 serving, and Shawn Furey 8-for-9 serving.

David Hsu had two aces and a perfect 9-for-9 serving, Steve Gerstein was 5-for-7 serving, and Gerstein, Hsu and Andy Ahern were all 2-for-3 hitting.

Coach Dennis Aikman's junior varsity squad reached the break with a 3-2 record, subduing Billerica 2-0 by 15-8 and 15-11 scores in the prelim.

Playing well for the victors were Mike Alvarez, 6-for-7 hitting, 11-for-12 serving, one ace, one kill), Jake Kleinman (5-for-5 hitting, two kills, 5-for-7 serving), Andy Ahern (4-for-6 hitting, three kills) and Rana Brahma (6-for-7 serving).

## BOYS TENNIS

Injuries continued to plague the Andover High boys tennis team, which split its last two pre-vacation matches with a 4-1 Merrimack Valley Conference victory over Methuen and a 5-0 non-league loss to perennial state power Concord-Carlisle.

**Schedule**

Andover is idle this week and returns to the court next Monday afternoon at Billerica (3:30 p.m.).

By that time the hobbled locals should be close to 100 percent healthy.

The Golden Warriors continue their "road trip" with away matches next Wednesday at Lawrence and Friday at Chelmsford (both 3:30).

**Andover 4**
**Methuen 1**

The Golden Warriors swept the doubles in impressive fashion, Alex Cline and Will Chen blitzing Tomas Kupke and Brian Riopelle 6-0, 6-0 while Dan Rubin and Nick Culver galloped past James Hardy and Jamie Sansaewang 6-1, 6-2.

The locals also won at second and third singles, with sweeps by Avi Lasser (6-4, 6-1) and Nick Vaccaro (7-5, 6-4) over Methuen's Jeff Melanson and Han Troung.

The Rangers picked up their point at first singles when AHS Capt. Andrew Ong was forced to retire after he sprained an ankle in the opening set against Kevin Riopelle. The rivals were tied 2-2 at the time.

Andover was also missing its top two singles players with injuries, Andy Chiaraluce nursing a sore back and Jason Lynn hobbled by a nagging knee problem.

**Concord-Carlisle 5**
**Andover 0**

It's unfortunate the locals were hurting and forced to battle undefeated host Concord-Carlisle (4-0) without injured singles players and team Capts. Andy Chiaraluce, Jason Lynn and Andrew Ong.

Second doubles was the most competitive match of the day as Nick Culver and Dan Rubin worked hard before the C-C duo of Peter Leopold and Ben Knox took a 6-4, 6-3 win.

Coby Zyskind and Steve Barry, No. 1 doubles for the Patriots, took the measure of Andover's Will Chen and Max Chystakov 6-2, 6-2.

Andover's three singles were overmatched by Concord-Carlisle's veteran trio of Phil Charm, Adam Raffa and Mark Berajawala.

Charm was a 6-0, 6-0 winner over Avi Lasser, Raffa handcuffed Alex Cline 6-1, 6-0 and Berajawala upended Nick Vaccaro 6-1, 6-0.

## BASEBALL

The Andover High varsity baseball team opened the season with four straight non-league losses — three of them by one- or two-run margins.

The Golden Warriors were beaten 12-10 by Revere and 15-1 by Central Mass. Division 1 power Leominster in games 24 hours apart at Aumais Field. The locals then dropped a pair of close decisions to south shore powers Brockton, 3-1, and New Bedford, 2-1, at the third annual Merrimack Valley/Big Three Baseball Showcase at Chelmsford High.

Players returned to wooden bats at the Baseball Showcase, getting ready for next spring when wood will replace aluminum permanently.

In the 12-10 loss to Revere, sophomore Joel Keefe and Brian Daley led the 11-hit attack with three safeties each.

Keefe also scored three runs, while leadoff batter Ajay Sisodia and Chris Hanlon both had a hit and scored twice. Keefe, Daley and Sean Smith drove in two runs apiece for AHS.

# Sports shorts

### Golf Tournament for youth charities

The eighth annual Comedy Classic Golf Tournament is scheduled for Monday, May 6 at Andover Country Club.

Tee times are 7:30 a.m. and 1:30 p.m., with dinner at 6 p.m. and a comedy show to follow at 7:30.

Proceeds will benefit Alex's Team, Hoops For Hope, the Andover Youth Foundation and Andover Junior Football.

Alex's Team benefits medical research in memory of Alexandra Miliotis.

The Andover Youth Foundation's mission is to build a Youth Center in town.

Andover Junior Football includes 250 girls and boys, ages 9-14 years, in this its 42nd year of operation.

Hoops For Hope provides after-school programming and builds recreational facilities for inner-city children.

On the links, cost is $600 per foursome for 18 holes of golf or $1,000 per foursome for 36 holes.

There is also a 36-hole individual "Ironman Special" package which costs $275 per person.

Individual cost for 18 holes is $150 per person.

All packages include breakfast, lunch, dinner and the comedy show.

Hole sponsorships are available for $100 per hole.

For non-golfers, individual dinner/show tickets are $50 or $400 for a table of eight.

Interested golfers can register on-line at <www.hoopsforhopeinc.com>. For more information call 978-470-8136.

Founded in 1993, in part by longtime Andover resident and youth sports leader Jim Arnold, Hoops for Hope provides after-school programming and builds recreational facilities for inner-city children.

HFH works closely with the Lawrence Police Department and Lawrence Housing Authority to bring inner-city children together with police officers, community leaders, volunteers and multi-cultural peers.

After-school programs include computer-based newspaper, film editing, web page development and movie making as well as softball and baseball instruction.

Dave Bettencourt, who currently coaches the Lawrence High varsity baseball team and directed Andover High to back-to-back State Division 1 championships in 1991 and 1992, and his staff head the instruction.

Hoops for Hope also runs a summer basketball league that draws teams from throughout the eastern Massachusetts and southern New Hampshire areas.

For more information on Hoops for Hope write to P.O. Box 375, Andover, Ma. 01810, call 978-686-0044 or 978-470-8136, fax 978-475-1390, email <arnold375@aol.com> or visit the Web site at www.hoopsforhopeinc.com.

The Hoops for Hope gym is located at the Community Center, 580 Haverhill Street in Lawrence.

### Warrior Baseball Camp

The ninth annual Andover Warrior Summer Baseball School will run in three sessions, July 1-3, July 8-12 and July 15-19 at the Andover West Middle School field complex.

The camp is for youngsters ages 7-15 years.

Daily sessions will run from 9 a.m. to 2 p.m. Highlights include drill stations for specific fundamentals and drills for various skills.

All participants must have updated physical exam and immunization forms.

Further information is available by calling Ken Maglio at 978-623-8709 or e-mail either <ken.maglio@verizon.net> or <www.Andover Warriors.net>.

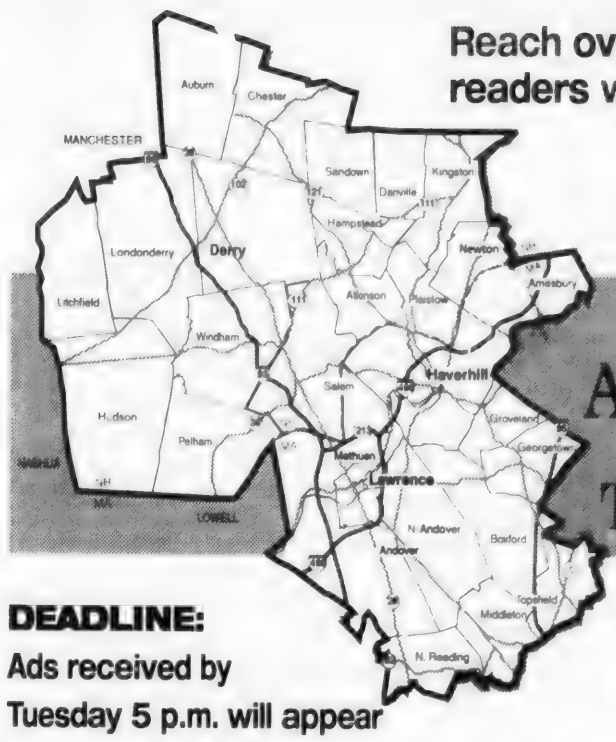
### New Baseball League

A new local team is forming in the Andover/North Andover area to compete in the Greater Boston Men's Senior Baseball League this summer.

The MSBL, for players over 30, is entering its 12th year of existence.

You must be age 30 by July 1, 2002 to participate. Softball converts are welcome.

Those interested should contact Dave Brown at 978-794-2037 or at <dbthedj@mediaone.net> for more information.




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**LEGAL NOTICE**
**NOTICE OF PUBLIC HEARING**
**AT&T COMCAST CORP./AT&T CORP.**
**APPLICATION FOR CHANGE OF CONTROL OF THE CABLE TELEVISION LICENSE**

In accordance with M.G.L. Chapter 166A, Section 7 and 207 CMR 4.01 et. seq., a public hearing will be held on the application for change of control of the existing cable television license for the Town of Andover from AT&T Corp. to AT&T Comcast Corp. AT&T Comcast Corp.'s application for change of control is available for public inspection during regular business hours at Town Hall and at the Massachusetts Cable Television Division at One South Station, 4th Floor, Boston, MA 02110. The issuing authority has been asked to consider the desirability of approving the proposed change of control based on the managerial, technical, financial and legal ability of AT&T Comcast Corp. to operate the cable system pursuant to AT&T Corp's existing license. The hearing will be held at 5:00 p.m. Thursday, April 25, 2002 in the Board of Selectmen's Meeting Room, 3rd Floor, Town Offices, 36 Bartlet Street, Andover, MA. Residents and municipal officials are invited to attend.
April 18, 2002

**Commonwealth Of Massachusetts**
**The Trial Court**
**Probate**
**And Family Court Department**
**ESSEX Division**
**Docket No. 02P0736EP1**

In the ESTATE OF CHARLES J. LUNDERGAN AKA CHARLES J. LUNDERGAN, SR.
Late of ANDOVER
In the County of ESSEX
Date of Death
February 17,2002

**NOTICE OF PETITION FOR PROBATE OF WILL**

To all persons interested in the above captioned estate, a petition has been presented praying that the last will of said decedent be proved and allowed, and that ROBERT M. LUNDERGAN OF RAYMOND in the State of NEW HAMPSHIRE be appointed executor, named in the will to serve without surety.

IF YOU DESIRE TO OBJECT THERETO, YOU OR YOUR ATTORNEY MUST FILE A WRITTEN APPEARANCE IN SAID COURT AT SALEM, ON OR BEFORE TEN O'CLOCK IN THE FORENOON (10:00 AM) ON **MAY 13, 2002.**

In addition you must file a written affidavit of objections to the petition, stating the specific facts and grounds upon which the objection is based, within thirty (30) days after the return day (or such other time as the court, on motion with notice to the petitioner, may allow) in accordance with Probate Rule 16.

WITNESS, HON. JOHN C. STEVENS, III ESQUIRE, First Justice of said Court at SALEM this day, April 10, 2002.

Pamela Casey O'Brien
Register of Probate Court

From the Law Offices of:
Robert H. Minasian, Esq.
MINASIAN & MINASIAN
420 Common Street
Lawrence, MA 01841
978-682-5560
April 18, 2002

**Commonwealth Of Massachusetts**
**The Trial Court**
**Probate**
**And Family Court Department**
**ESSEX Division**
**Docket No. 02P0441EP1**

In the ESTATE OF SAM KRIKORIAN AKA SARKIS KRIKORIAN
Late of ANDOVER
In the County of ESSEX
Date of Death
April 1, 2001

**NOTICE OF PETITION FOR PROBATE OF WILL**

To all persons interested in the above captioned estate, a petition has been presented praying that the last will of said decedent be proved and allowed, and that RICHARD G. ASOIAN of ANDOVER in the County of ESSEX be appointed executor, named in the will to serve without surety. BEVERLY A. SHAW, the other executor named in said will, having declined to serve.

IF YOU DESIRE TO OBJECT THERETO, YOU OR YOUR ATTORNEY MUST FILE A WRITTEN APPEARANCE IN SAID COURT AT SALEM, ON OR BEFORE TEN O'CLOCK IN THE FORENOON (10:00 AM) ON **MAY 6, 2002.**

In addition you must file a written affidavit of objections to the petition, stating the specific facts and grounds upon which the objection is based, within thirty (30) days after the return day (or such other time as the court, on motion with notice to the petitioner, may allow) in accordance with Probate Rule 16.

WITNESS, HON. JOHN C. STEVENS, III ESQUIRE, First Justice of said Court at SALEM this day, March 29, 2002.

Pamela Casey O'Brien
Register of Probate Court
April 18, 2002

**TOWN OF ANDOVER**
**BOARD OF APPEALS**

Notice is hereby given that a public hearing will be convened on Thursday, May 2, 2002, at 8:00 p.m., in Memorial Hall of the Memorial Hall Library, Elm Square, pursuant to an Order of Remand issued on February 4, 2002 by the Housing Appeals Committee directing the Board of Appeals to conduct further proceedings on the application of Ballardvale Crossing, LLC, for a Comprehensive Permit under MGL chapter 40B, Sections 20-23 (The Anti-Snob Zoning Act). The application would allow development of 68 residential condominium units along with associated driveways and parking areas on a 5.7-acre parcel of land located at 12 and 18 Dale Street, being more particularly identified as Lots 9B, 13 and 15 on Assessor's Map 138. The application was originally submitted on February 1, 2001 for approval of 72 residential condominium units. Following a hearing convened on March 28, 2001 and closed on September 4, 2001, approval was given for development of 68 residential units with conditions, and the applicant filed an appeal. Under the Order of Remand the Board of Appeals will reconsider conditions associated with: (1) The Mill Building Issue; (2) Lapse of Permit; and (3) Subsequent Approvals. All materials relating to this matter may be examined in the Board of Appeals office between the hours of 8:30 a.m., and 4:30 p.m., Monday through Friday.

BOARD OF APPEALS
Daniel S. Casper, Esq., Chairman
April 18 & 25, 2002

**LEGAL NOTICE**
**MORTGAGEE'S SALE OF REAL ESTATE**

By virtue of and in execution of the Power of Sale contained in a certain mortgage given by Robert Lottatore and Patricia Lottatorre to Option One Mortgage Corporation, dated December 23, 1999 and recorded with the Essex County (Northern District) Registry of Deeds in Book 5647, Page 212 of which mortgage Wells Fargo Bank Minnesota, National Association, FKA Norwest Bank Minnesota, National Association, as Trustee, without recourse is the present holder by assignment, for breach of conditions of said mortgage and for the purpose of foreclosing the same, the mortgaged premises located at 3 Pond View Place AKA 3 Pondview Place, Andover, Massachusetts will be sold at a Public Auction at 11:00 A.M. on May 9, 2002, at the mortgaged premises, more particularly described below, all and singular the premises described in said mortgage, to wit:

The land in Andover, Essex County, Massachusetts, together with the buildings thereon, situated at and known as 3 Pond View Place, being Lot No. 2, being a portion of the land on a plan of land entitled, "Subdivision and Acceptance Plan Pond View Place", Subdivider: William H. & Carol Strout: Engineer Merrimack Engineering Services, Inc., Address: 66 Park St., Andover, Mass. 01810; Scale 1" =40', Date: November 12 1982, being Plan No. 9091 and recorded with Essex North District Registry of Deeds on March 23, 1983; said Lot containing 30,050 square feet of land according to said plan, together with the right to use, pass and repass over the private ways as shown on said plan, and to use said roads for all purposes for which such roads are commonly used in the Town of Andover.

Said premises are conveyed subject to and together with the benefit of a Sewer Easement recorded with said Registry of Deeds in Book 2921, Page 83.

The premises will be sold subject to any and all unpaid taxes and other municipal assessments and liens, and subject to prior liens or other enforceable encumbrances of record entitled to precedence over this mortgage, and subject to and with the benefit of all easements, restrictions, reservations and condition of record and subject to all tenancies and/or rights of parties in possession.

Terms of the Sale: Cash, cashier's or certified check in the sum of $5,000.00 as a deposit must be shown at the time and place of the sale in order to qualify as a bidder (the mortgage holder and its designee(s) are exempt from this requirement); high bidder to sign written Memorandum of Sale upon acceptance of bid, balance of purchase price payable in cash or current funds in thirty (30) days from the date of the sale at the offices of mortgagee's attorney, Korde & Associates, 201 Chelmsford Street, Chelmsford, MA 01824-2307, c/o Sanjit S. Korde or such other time as may be designated by mortgagee.

Other terms to be announced at the sale.

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present holder of said mortgage, by its attorney

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April 11, 18 & 25, 2002

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# BUSINESS PROFILES




## Elm Street Automotive

**Elm Street Automotive** is celebrating their 5st anniversary meeting Andover's needs for 24-hour road service and towing, AAA towing, and auto and light truck repair. Owner Ron Abraham reminds us that now is the time to bring our vehicles in for preventive maintenance. "With rising fuel costs, tighter and tighter emission and safety standards for state inspections and increased spring and summer driving, you need to do this in order to insure safety, economy and mechanical soundness."

**Elm Street Automotive** provides complete computer diagnostics and repair of foreign and domestic autos and light trucks. Their specialties include brakes, front end and tune up services. This is a good time to schedule air conditioning service and repairs. **Elm Street Automotive** uses the latest technology for diagnostics and repair of all makes and models as well as for safe recycling of antifreeze.

**Elm Street Automotive** is offering a Spring Service Special: $39.95 for lube, oil and filter (up to 5 quarts, most vehicles), free front end, brake, cooling, and safety inspections. Please call for an appointment.

**Elm Street Automotive** tow trucks are a familiar sight on Andover's streets, providing 24-hour emergency towing and road service. In addition to their colorful conventional tow trucks, they also have three flatbed trucks available for four wheel and all-wheel drive vehicles.

Owner Ron Abraham wants to remind his customers that Dennis Deschamp, formerly of Dennis' Auto Repair Service, is now associated with **Elm Street Automotive**. Dennis invites his customers and friends to join him at **Elm Street Automotive** for the same service, quality, and satisfaction they have received from him over the years.

**Elm Street Automotive** is located in Andover at 9 Lupine Road, near the train station. Shop hours are Mon.- Fri. 7a.m. 6p.m., for convenient commuter drop-off and pick-up. Call anytime for towing and road service. Telephone (978) 475-5873.

Roxie and Sheba send greetings to all their friends. Please come in and visit.

*Joan Browne 4/18/02*

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# LETTERS

**■ CPA AT 1 PERCENT**

*Continued from page 40*

whether it's schools, playing fields, housing, open space, or senior services. In difficult times we need to pull together, not play one constituency against another.

4. If we do adopt the CPA it would be a mistake to consider this a replacement for the conservation bond fund. Regular appropriations for this fund have enabled us to match development growth with open-space protection and kept us a "green community." Over the years, public opinion tests have consistently shown this to be the one priority that most folks buy into - even as they differ on the details.

We should vote to adopt the Community Preservation Act at 1 percent and continue to maintain a prudent balance in our conservation bond fund.

**Alan F. French**
**17 Moreland Road**

## Youth sports are key to healthy body, mind

**Editor, *Townsman:***

Declaring that "physical fitness is not only one of the most important keys to a healthy body, it is the basis of dynamic and creative intellectual activity," President John F. Kennedy launched the President's Commission on Physical Fitness in 1963 and revolutionized the way Americans approach their daily lives. Jogging, swimming and tennis became the rage for adults, and physical-education classes became mandatory in our public schools.

Andover's youth-sports movement is a direct descendant of President Kennedy's initiative. In our town, about 2,000 children play soccer, 1,200 play baseball, 400 play hockey, 300 play football, and 350 play lacrosse. In addition, baseball and soccer have special divisions for children with disabilities. Universal participation in youth sports is a vital component of our way of life, and sets Andover apart from other towns.

Unfortunately, however, our culture of inclusion faces grave danger. Andover is growing, and additional children will deservingly seek to occupy our playing fields. But our fields are already saturated with young bodies during every available hour of after-school daylight. There is no room for additional participation, and our next field management action will necessarily require limiting the number of children who can participate in youth sports.

The passage of Articles 45 and 46 will bring two new "travel" sized soccer fields, a full-sized baseball field, and a large grassy area for practices of all kinds. More importantly, it will continue us to allow every Andover child to play the sport of his or her choice.

As Andover property owners ourselves, we understand and respect the concerns of those who live near the area affected by the zoning change. They have a right to protect their substantial real-estate investments and the integrity of their neighborhoods. We acknowledge that this project will have an impact on their neighborhoods; indeed, every building project affects the surrounding area. We agree that this project must be the subject of intense public planning and scrutiny.

But we respectfully ask that our concerns be considered as well.

For years, we have warned that the failure to plan for new playing fields would culminate in the crisis we now face. It is now highly unlikely that there will be any new playing fields in the foreseeable future if Articles 45 and 46 do not pass at this Town Meeting.

Given Andover's economic priorities, the town understandably can't spend money to build new fields. Moreover, none of our youth sports organizations has the $5 million it would take to buy 15 acres of land in Andover, and the likelihood that someone will donate $5 million to Andover's youth sports organizations or transfer 15 acres of buildable land without any benefit in return is extremely low.

Simply put, after years of trying we are running out of options, and our kids are running out of time. Our critics offer criticism but no solutions.

Articles 45 and 46 will result in new fields and will not cost the Andover taxpayers a single penny. In fact, the rezoning will generate about $500,000 in additional annual tax revenue. Moreover, the area to be rezoned is already bordered on three sides by the Holiday Inn, a Massachusetts Electric power easement and the intersection of Routes 133 and 495. The athletic fields would form the final border. As our Planning Board recently recognized, the impact on the surrounding area would be relatively small considering that something will eventually be built there anyway.

**Peter M. Malaguti**
**18 Noel Road**
**President**
**Andover Little League**

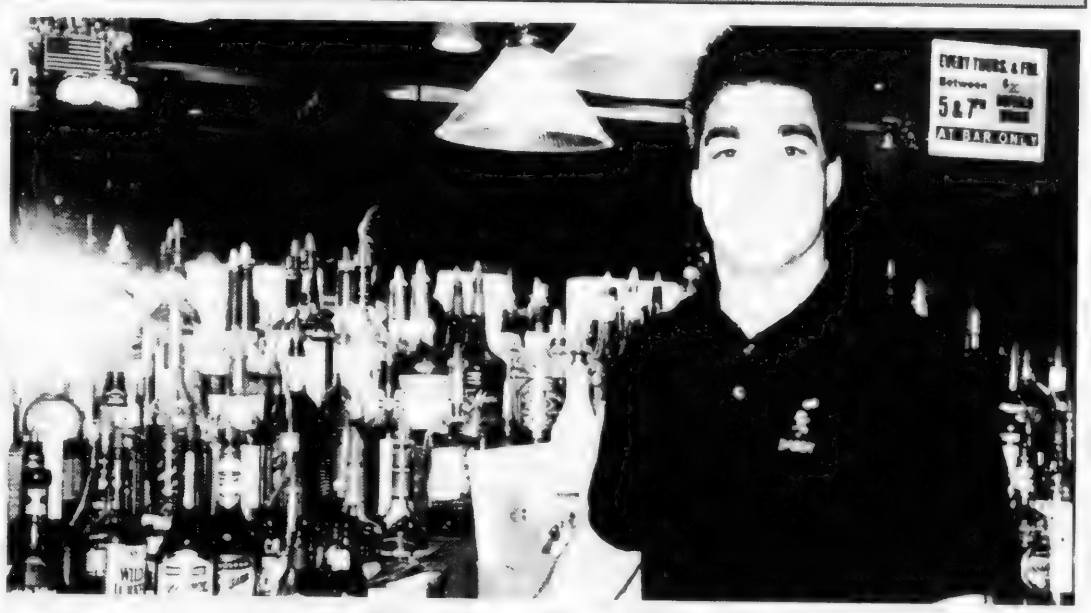
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# BUSINESS PROFILES



Chef-Owner Jimmy Tringale

## Culpeppers Pub & Grill

**Culpeppers Pub & Grill** is the real thing. Patrons can choose from its generous offering of 6 beers on tap and 18 kinds of bottled beer, as well as mixed drinks. The extensive menu includes an impressive selection of specialties from the grill and smoker, and a lot more, all at reasonable prices. Customers can enjoy the sociability of the bar or the privacy of a table. The pub also has Keno, a pool table, and a 52 inch TV tuned to sports for the enjoyment of its customers

Located over the Willows Racquet Club on Rte. 114, **Culpeppers** has been a North Andover institution for over 15 years. Jimmy Tringale, along with his partners Tom and Ron Rossi, has owned and operated the restaurant for 4 years now. With over 11 years of experience in the food and beverage business, Jimmy loves to develop new specialties. He now offers pulled pork, smoked brisket, smoked half chicken, and baby back ribs, all cooked to perfection in his smoker. His recently introduced Fajitas continue to be a huge hit. The number one seller at **Culpeppers** is the 8 oz charbroiled burger prepared from fresh lean ground beef with a variety of mouthwatering garnishes. The charbroiled steaks and chicken, also prepared in a variety of styles, feature 16OZ. NY strip steak and choice chicken breasts. The menu includes lighter fare such as pasta dishes, sandwiches, soups, and salads. The chefs have a delicate touch with the seafood, whether preparing scallops, haddock, or a choice piece of tuna, salmon, or swordfish. The appetizers are in a class by themselves with 20-cent buffalo wings a big attraction at the bar from 5-7p.m. on Thursday and Friday.

**Culpeppers** is available for private functions and provides in-house catering. Full menu take out is available.

**Culpeppers Pub & Grill** is located at 815 Turnpike St. (Rte. 114), North Andover, above the Willows Racquet Club, with an outside entrance. Hours are Mon.-Sat. 11:30a.m.-midnight. Closed Sun. until football. Telephone (978) 794-1100.

*Joan Browne 4/18/02*

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# BUSINESS PROFILES



## Clifford Jewelers

**Clifford Jewelers** is having its Semi Annual Storewide Sale with savings of 20 to 50 percent off every item in stock.

Very popular for Mother's Day, **Clifford Jewelers** offers the Original Mother's Basket. Born of the Nantucket Basket, this handcrafted basket is designed with a stone for each flower representing a child's birth month.

**Clifford Jewelers** is an authorized Swiss Army dealer and carries the complete line of watches. They also carry Tissot Swiss watches, featuring sapphire crystals and water-resistant pieces for men and women.

The most popular items this season are the two-tone earrings, bracelets, and necklaces. These pieces are made in white and yellow gold or sterling silver with gold. **Clifford Jewelers** also carries the very popular "Cape Cod" style bracelet in sterling silver with 14K gold in assorted sizes, with matching necklace, rings and earrings.

Just in time for Communions and Confirmations, **Clifford Jewelers** has a wide variety of crosses, medals, and rosary beads in 14K white and yellow gold and sterling silver. Customers can also view an extensive selection of charms and charm bracelets, both in 14K gold and in sterling silver.

Clifford Jewelers is located in Messina's Plaza, at 109 Main St., North Andover, (978) 682-4653. The Custom and Repair workshop is located in Salem, NH, at 64 N. Broadway (Rte.28) across from Dodge Grain, (603) 894-5755. Call for hours.

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# *HELP US SAVE ANDOVER'S HISTORIC HOMES*



*Circa 1740*

## Historic overlay article #38
## Tuesday April 23

- **Allows for relocation of an historically significant house that would otherwise be lost to demolition.**
- **Neighbors cannot be negatively affected (public hearings required)**
- **Neighbors have the right to be heard**
- **Historic overlay is not an historic district- No restriction will be added to existing properties**
- **Relocated house can only be accessed from a public road**
- **Relocated house must adhere to side and rear setbacks**
- **Over site by the Preservation Commission will assure the historic character is unchanged**
- **Only Andover's historic houses will be eligible**
- **Historic structure cannot be an accessory building, a barn or a carriage house**
- **Must have an approved septic design by the Board of Health if not on town sewer**

## *WE NEED YOUR VOTE*

Paid for by Friends of Historic Preservation, 264 Andover Street, Andover, MA. 01810

**978-475-5300**
**Puts You In The Townsman CLASSIFIEDS**

# 2-10
## Announcements

### 2 Legal Services

**Bankruptcy?**
A FREE CONSULTATION
978-686-0108 Atty. Mark Fara

CRIMINAL RECORDS SEALED
Atty. Patrick Shanley MA & NH
Call 978-937-2121

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### 7 Entertainment

PONIES FOR HIRE - Birthdays, civic functions, picnics, barbecues & more! An afternoon of fun. Dependable. Great rates. Insured. 207-

### 9 Special Notices

**Advertise .. It Works**
Your ad placed here puts you in touch with thousands of interested readers. Call the Classified Advertising Dept. at 978-475-5300. Deadline for placing an ad is Tuesday at noon. Monday edition deadline for Letters to the Editor is at noon.

CLASSIFIEDS BY E-MAIL... Now you can place your classified ads at your convenience. The Andover Townsman, Town Crossings, covers new address, mapped. @andovertownsman.com. Send your classifieds 24 hours a day. We do the rest.

FOR MORE INFORMATION and assistance regarding the investigation of opportunities, business opportunities and work at home opportunities, Town Crossings suggests readers to contact the Better Business Bureau, Inc., 20 Park Plaza, Suite 820, Boston, MA 02116-4404.

# 11-17
## Financial

### 12 Business Opportunities

**NOTICE**
Some advertisements running in this category may require an investment.

AN OPPORTUNITY TO WORK FROM HOME part/full time. Go to: www.homebizforu.com 888-208-8088

★ ATTENTION ★ Serious people to work from home. $25-$75/Hr. Part/Full time. Mail Order/Internet. Call 800-724-3918

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HERBAL LIFE INDEPENDENT DISTRIBUTOR. Call for product or business opportunity 978-794-1844 or 800-658-2441

**LOSE Weight**
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888-208-8097

### 13 Business Wanted

DESIGNER Items Collecting Dust? Call me to consign your fabulous items. Looking for near mint Gucci, Fendes, Hermes, Vuitton, Rolexes, etc. 978-975-5257

### 15B Mortgages

**CASH**
Mixed use properties + purchases. On the spot approval in most cases. Close within 5 days. We lend money when others won't! FHA A through D credit! Hablamos Espano. Ask for Gena. MB 2440 NH 8595. Portsmouth Mortgage, 137 Lafayette Rd., Hampton Falls, NH 888-353-7439

**Integrity Mortgage**
Great Rates & Commercial Loans too! Call Bill 603-548-9?4

**Zero Down Payment**
Call Vivian at Homestead 800-449-6?4 Ext. MA MB-0206

# 18-24
## Instructions

### 20 Private Tutoring

ACCREDITED EDUCATIONAL THERAPIST elementary, adult. Phonics, reading comprehension, writing, composition, handwriting, math. SSAT, SAT Myriam Smith, M.S.Ed. Orton Bingham certified 978-685-?

ACE MATH TUTOR 20+ years teaching experience. Math Ph.D. Will tutor all levels. Middle School through College. Call 978-475-4265 eves.

CERTIFIED & EXPERIENCED teacher will tutor math, science and study skills in your home. 978-689-45?

COMPUTERS DON'T BYTE. Personalized instruction. Your pace, your place. Beginners welcome. Priscilla 978-470-3??

ENGLISH as a second language tutor. Improve English for work, school & life. Call 978-409-?00

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Instruction in your home or office. Also do installation & set up. 603-498-2108

**First Run**
TUTOR AVAILABLE all levels, many subjects. High School get help for end of year finals. Elementary improve reading & math skills. Call 978-688-6882

### 21 Music & Dancing

DRUM LESSONS in the convenience of your home with experienced drum instructor. Berkley Graduate. Reasonable rates. 603-421-2870. www.johnmedeirosir.com

GUITAR TEACHER ACCEPTING NEW STUDENTS. 25 years experience, music degree. All ages, levels, styles. Guitar rentals available. Bass lessons available. Your house or mine. For more information contact John 978-975-0335

LESTUDIO DE BALLET 978-470-1381 2 Dundee Park Andover. Ballet classes for adults and children.

### 22 Instruction Miscellaneous

**Real Estate License Crash Course**
Real estate salesperson certification in TWO DAYS. May 1 & 2. 24 hr. course ABC Real Estate Training Institute 978-373-2859

# 26-50
## Real Estate For Sale

### 27 Commercial Property

HUDSON, NH- Sale or Lease 18,000± free standing industrial building. Very hi-cube, outside storage and parking. Will subdivide. The Samia Companies 1-?83-1024 ext 219

N. ANDOVER- Office condos for sale or lease. Starting at $129,900 or $1600/month. Flagship Commercial real Estate 978-686-2

### 30 Businesses For Sale

BUYER FOR Small but profitable Nursing Agency located in Merrimack Valley. Established clients. Serious inquiries only. Write to: PO Box ? Haverhill MA 0183

CONVENIENCE STORE DEL- South Lawrence location. Includes all machinery & stock. Ask about the FREE rent. $56,500. Call for info 978-687-???

**For Sale Restaurant**
in Plaza Broadway, Lawrence. Call for details 978-685-9??

**GIFT SHOP $22,900**
or reasonable offer. Great Bradford location 978-808-9???

### Houses For Sale

### 31B Haverhill/Bradford

BY OWNER We maintained 2 family home, beautiful wood floors, short walk to commuter rail & bus. $225,000. 978-373-26??

### 31C Lawrence

INVESTOR'S DELIGHT 2 units, 3-4 bedrooms each w/ separate utilities, 4 garages + carparking, 2 stores, great income. Sells $?? Swan Realty 978-688-232?

### 31D Methuen

E. METHUEN- Duplex with added buildings & parking, residential or business. Write to: Ad # M-00000, Eagle-Tribune, P.O. Box 100, Lawrence, MA 01842

STONECLEAVE VILLAGE desirable 2 bedroom end unit, 1.5 bath, 1st floor washer/dryer hookup, full walk out basement with family room, gas heat, large attic with 3rd bedroom potential, low condo fee. $194,900 contact owners 978-557-5455

**THINK SPRING! Move In Condition**
3 bedroom home with updates galore! Private oversized lot with pool in Marsh School District. Easy access to 495..... $288,000 Maria Smith ReNet 508-845-9974

WATERFRONT
Home under construction on Merrimack River. 2 minutes from 193 and I-495.....$324,900
Call 978-372-8565

### 31F Atkinson Hampstead NH

**BIG ISLAND POND YEARROUND**
Hampstead. Waterview/access across the street. Custom contemporary. 3 bedrooms, 2 baths. Featuring wraparound deck, sliders, french doors, balcony off of master, hardwood floors, 2 fireplaces, finished walk-out basement. Deeded rights to lake access & sandy beach. Enjoy boating, fishing & yearround recreation. Abuts conservation land & town hiking/snowmobiling trails $342,000 603-329-7393

COLONIAL-26X38 with 16x24 family room, 2 car under, inground pool, hardwood and ceramic floors, formal dining, 2 fireplaces, crown molding, cathedral ceiling plus sky lights in master and family room. 3rd floor walk-up, on cul-de-sac in subdivision. ..... $342,900
Help-U-Sell Bingham-Nazzaro
603-329-4455

WATERFRONT
Sunset Lake - Hampstead
New year round home under construction. 15 minutes to 193 or I-495. Asking $479,900. 978-372-8565

### 31G Derry, Londonderry NH

EVERY Residential Listing in N.H. on-line with addresses www.TheCastleForYou.com Prudential Verani Realty

### 31GA Plaistow NH

SPACIOUS 3+ bedroom, 2 bath, 2 car garage, finished basement (possible inlaw), nice quiet neighborhood. New roof, furnace, electric service, water pump, new generator hookup, new dry well, also new kitchen countertop with tile. $229,900 Call owner, 603-382-766?

### 31H Salem, NH

ROCK POND DEVELOPERS
New 5200 sq.ft. Victorian $625,000
Appraised value of $685,000. We have others homes! 603-898-8104

### 31K Other NH Towns

DANVILLE 2400 sq. ft. contemporary oversized, 2 car garage, 3 bedrooms, 2.75 bath, hardwood in living room, dining room, kitchen and foyer). Spacious fireplaced family room. 1st floor laundry. Den/office. Finished basement with storage. $294,900 Call 603-382-728?

KINGSTON- Beautiful appointed executive home 4 bedroom Colonial 3100 sq.ft. with attached vault ceiling family room built-in bookcases, stone and granite hearth, raid fireplace, 2x26 deck, hardwood floors with cherry trim, architect molding inside and out, farmer porch, 2 car attached garage with high ceilings. Private setting. $398,300
Help-U-Sell Bingham-Nazzaro
603-329-4455

KINGSTON, N.H.- Beautiful 9 room Colonial on 4.5 acres, 2.5 baths, hardwood floors, tiled kitchen and baths, 3 season room and much, much more. Reduced to $379,000

The Real Estate Specialists
For info call 1-888-700-8523

### 32 Condos Townhomes

ATKINSON - Waterwheel Estates 3 bedroom plus loft townhouse end unit, 1 car attached garage, open concept living/dining room, 1st floor master, country kitchen, spiral stairs to loft with skylights, 3 room finished lower level, central air, deck ..... $199,900
Help-U-Sell Bingham-Nazzaro
603-329-4455

DERRY for sale by owner. 2 bedroom, 1.5 bath condex on cul-de-sac. New carpets throughout. Fully applianced kitchen, gas heat, no condo fee..... $120,000 603-437-5768

LAWRENCE/METHUEN LINE. One bedroom Condo. Top floor with balcony. Heat & hot water included in condo fee. $59,000. Call..... 978-884-3845

### 34 Mobile Homes

SALEM MANUFACTURED HOMES
603-898-2144

**Zealand Mobile Home Park**
SEABROOK, NH
Brand new skyline 14X70 - 2 bedrooms/2baths/appliances....$89,500

**Tisdale Park**
SALEM, NH
2000 Skyline 14x70. 2 bedrooms, 2 baths, excellent condition $105,000
1996 Skyline 14x60. 2 bedrooms, 1 bath, appliances ..... $89,500

**Northshore Community**
MERRIMAC, MA
1968 Richardson 12x60. 2 bedrooms, appliances, 1 bath. $49,500

**Mobile Courts**
SALEM, NH
1987 Holiday 12x32. 1 bedroom, 1 bath, shed..... $35,000

**First Run**
1999 BRECKENRIDGE Park Model SB44. 9x24 3-season Durobilt sunroom. Located in 4-season adult campground. $24,995 or best. Call 603-378-0894.

### 36 Lots/Acreage

ANDOVER - 1+ acre desirable wooded lot near Ballardvale. No wetlands, level lot. $250,000. Call owner 978-475-1069

BUILDERS INTERESTED in residential land (A&B) in Methuen, MA. Write: Ad # M-00000, c/o Eagle Tribune, PO Box 100, Lawrence, MA 01842

FOUR LOTS available in Salem, NH. Autumn Woods Rd. Town water & septic design for 2800 sq.ft. $125,000+. Call 603-870-8?36

Franconia Notch, N.H.
5 MINUTES TO CANNON MOUNTAIN
9.20 acres $49,900
90% owner financing. Perfect location near Cannon Mountain, Mittersill & Bridal Veil Falls. Views, privacy. Call Now toll free 1-877-640-LAND - 7 days or www.northernacres.com

OSSIPEE NH - 47 acres. Views of surrounding hills. 600 feet of paved road frontage. Cleared driveway and building area. Possible financing with substantial down payment. $47,500 Call owner 603-539-2205

### 39 Wanted Real Estate

CONSIDER Donating Your Estate or term to a Special Needs School. Write PO Box 945, Andover, MA for information.

**NEED TO SELL YOUR HOUSE FAST?**
Honest investor buys houses for cash
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www.alternativesinrealty.com

### 40 Wanted Lots, Land

NEWLY married couple seeks exceptional 2-3 acre piece of land to build dream home in N. MA. Call Cori 978-764-299?

# 51-75
## Rentals

### 52 Houses for Rent

ANDOVER-3 bedroom home. Hardwood floors, finished basement, attached garage. Located near Andover Country Club. Short or long term rental. $2150/mo. 978-475-?102

ANDOVER: Pristine split, 7/3/2.5, 2 car garage, great yard, $2300, available 4/15/02
ERA The Webster Group
978-470-1999

ANDOVER Sanborn School/New school district 3 bedroom Ranch, 2 stall garage, 1.75 baths, 2 fireplaces, large yard, 1 mile from 93/495 $2750/mo lease 978-475-4783

ATKINSON, NH-2 bedrooms, very large living space, A/C, Washer/Dryer hook-up, Deck. $1750 + utilities, 1 year lease +, 1st, last, + Security. Call 603-362-4065

NO. ANDOVER LEASE - Newer 8 room Colonial, 4 bedroom, 2.5 bath, 2 car garage. Acre+ lot. No pets. $2800 per month. Call 978-777-5072

NORTH Tewksbury 3 bedroom, 2 Bath ranch with attached 1 car garage. Fireplace, jennaire barbeque, large familyroom, wet/dry bar, hardwood floors. Near 495/93. $2,000/mo. plus utilities. Call 978-851-6888.

SALEM NH 3 bedroom Ranch with hardwood floors. Nice yard in family neighborhood. $1300a mo. + utilities. Call 603-894-6300.

### 53 Condos Townhomes

ANDOVER CLEAN 1 bedroom condo, close to highway, commuter rail, pool, parking, ready for June 1, 2002. $1150/Mo., Heat & hot water included, 1st, last & half security required. 978-688-7611

DERRY- Fieldstone Terrace. Bright 2 bedroom, kitchen, living & dining room, pool, deck, storage, coin washer/dryer, water included. $975/Mo. 603-620-0366

HAVERHILL-Brickett Hill 3 bedroom, 2 bath end-unit townhouse with attached garage. Newer carpet and paint, central air, walk-up attic, full walk-out basement. First, last, security and 1 yr. lease required. Utilities not included. No pets. Ready immediately. Rent $1,800 per/month. 978-372-9023.

LONDONDERRY 2 bedroom Executive condo NEAR AIRPORT. 1st floor, furnished or unfurnished applianced, fireplace, porch, yard. Small pet ok. $1100. Bunny @ Choice RE 603-867-4033

### 53A Duplex Rental

LONDONDERRY 2 bedroom Duplex. Oil heat, garage, large private wooded lot. $1,050 + security. Leave message 603-425-5362

## APARTMENTS

### 55A Andover

**A Great Place To Call Home!**
Attractive 1 & 2 bedroom apartments situated on Merrimack River, close to 93/495. Spacious modern and fully appliances. Clubhouse, pool, tennis courts & fitness center. No Pets. Open Mon-Sat 10-6, Sun. 12-5

One Bedroom starting at $1,190
"Call for our Specials"
RIVERVIEW COMMONS
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978-685-0552

CORCORAN MANAGEMENT COMPANY

ANDOVER 2 bedroom condo in town location. $1000 available immediately. ERA The Webster Group 978-470-1999

ANDOVER: 1 bedroom condo @ Washington Park, 2nd floor unit $1000 available 4/15
ERA The Webster Group
978-470-1999

ANDOVER, 2 bedroom duplex townhouse. Pristine, near 93 & downtown. $1375/month. No pets 978-688-6222 or 508-760-1888

ANDOVER AREA
Introducing
**Avalon Oaks West**
A brand new apartment community located in Wilmington. Amenities include resort-style pool & spa, fitness center, clubhouse, walk-in closets, full-size washer & dryer, private decks. Close to MBTA rail & easy access to I-93 & 495

Rents starting at ..... $1,469
**888-680-9072**
www.avalonoakswest.com
Financed by MHFA

ANDOVER CENTER High St., Sunny 2nd floor 1 bedroom, beautiful wide pine floors, fireplaced living room, off street parking. $775 plus. 978-475-2455

ANDOVER - Intown, 2 bedroom home with garage. Nice residential area. No utilities. No pets. $1600/month. 978-475-0033

ANDOVER: In-town, spacious unit 7/4/2, central A/C, great location. $1800, available immediately.
ERA The Webster Group
978-470-1999

AT 228 Andover St.- 3 large rooms, appliances, ready now! Walk to Boston Train, parking, no pets. $875+ 978-687-3443

THREE ROOMS, 1 Bedroom apartment close to town, available 5/1. $800/month plus utilities. 781-944-8962

TWO FAMILY newly remodeled, new appliances, granite counter tops, laundry, parking. $1550 no utilities, $1700 with utilities. 978-794-9534

### 55B Haverhill/Bradford

BRADFORD-Available 6/1, completely renovated 2 bedroom, 2 story townhouse in quiet 5 unit building. New floors, walls, carpeting, cabinet kitchen with dishwasher, big walk in closet, laundry in basement. Off street parking, efficient gas heat, no pets. $750, 1st, last, $300 deposit. Owner 781-631-9975

CONVENIENT LOCATION - 1 bedroom $850; Studio $675; newly renovated. ALL utilities. Call 978-373-4800.

HAVERHILL-2nd floor, 1 bedroom studio, off street parking, on-site laundry. $650 includes electricity, hot water & gas 978-521-5720

HAVERHILL- Quiet neighborhood, 1st floor, 2 bedroom, 1 bath, close to Rt. 495. Redecorated, Jacuzzi, washer/dryer, off street parking. $995/Mo. lease no utilities, no pets, non smoking. Call 603-893-8950

HAVERHILL Nice Quiet 1 bedroom, near 495, separate utilities. 1st/last/security. No smoking/pets. $650/mo. 978-372-6002

NORTHSIDE 2 bedroom, new carpet with heat/hot water $1,025. 3 BEDROOM, 2 baths, patio. Heat/hot water included. $1350. 978-373-3024 x13

THREE BEDROOMS Townhouse style. Available May 1st. $1200/mo. no utilities. Call 978-521-2812

TWO LARGE BEDROOM Downtown historic district, newly painted an carpeted. $1100 plus utilities.
TWO BEDROOM, 5 room in Bradford. Completely remodeled, new kitchen, bath, and windows. Etc. $1100 plus utilities. 978-373-3024 x13

1 BEDROOM $650 & up
2 BEDROOM $800 +
3 BEDROOM $1100 & up
R.E. 781-944-8533

### 55C Lawrence-North

SUNNY 4 Room Dutch Flat. Owner occupied. Parking. No pets. No utilities. Call 978-273-9444

### 55D Lawrence-South

ANDOVER LINE- 3 bedroom, private parking, yard, no pets, near 495. $1200/Mo., no utilities, 1st, last & security. 978-725-6013

ANDOVER LINE - Bright, clean, spacious, 2 bedrooms, hardwood, porches, nice area. $995. 1st, last, half deposit. 617-247-8484

FIVE ROOM, 3 bedroom, 3rd floor, off street parking, 1st, last and half security. No pets, no utility. $1000 Call 978-685-1295

### 55E Methuen

BEAUTIFUL LOCATION! Good area to 495 & 93. 1 bedroom, full kitchen, washer/dryer, living room & den. $1100 a month. 1st & security. Call 978-683-2711.

ONE BEDROOM, 2nd floor, utilities and appliances included, off street parking. Quiet area. Off 495. $900/mo. Call 978-659-0082

ONE BEDROOM heated, 2nd floor, parking. Close to 93 & 495. 1st & last month. Owner occupied. $850. Call 978-681-8630

**First Run**
SUNNY 3 room, 1 bedroom, 3rd floor, eat-in kitchen. 64 Plymouth St., Great Location. $750/mo., + utilities. Available 5/15. 978-687-7458

THREE BEDROOM- 1st floor in 2 family. Near 93, washer dryer hook-ups and cellar storage. No utilities available May 1st. $1000 plus security 978-683-4682

### 55F North Andover

ANDOVER, N. - Two 3 bedroom units available 05/01. $1400 & $1600.
ERA The Webster Group
978-470-1999

A THREE BEDROOM- hardwood floors in owner occupied house. Hook-ups & parking. 1st floor. $1395 month. Call 978-682-1825.

AVAILABLE May 1st. 1 bedroom. Quiet downtown area. Off street parking. No utilities. No pets. $900/mo. Call 978-363-2460

LARGE, SUNNY One Bedroom, off-street parking, hardwood floors, nice neighborhood. $875 plus utilities. Call 978-683-3834.

NEWLY Renovated 3 bedroom apartment with washer and dryer. $1200 a month. 1st, last & security deposit. 5/1 978-689-2738

ONE bedroom, 1st floor, 2 family. Plenty of off-street parking. Owner occupied. Own washer/dryer. No pets. No smoking. 1st, last, security. Huge yard. Walking distance to downtown. Half mile from 495. Available May 1st. $900. 978-686-7450.

**First Run**
SPACIOUS 7 room in 2 family home across from Merrimack College. 3 bedrooms, 3 full baths, washer & dryer, dishwasher, pool. Lots of parking. $2500 per month includes heat, electric & water. Prudential Howe & Doherty Realtors, 978-475-5100 x 265

THE FLATLEY COMPANY
**Royal Crest Estates**
NORTH ANDOVER MA
- Spacious 2 bedroom & oversize closets
- Gated community
- Fitness center, clubhouse,
- Walk to shopping area
- 100 landscaped acres

Rents start at $1,487
**978-682-7200**

### 55G Salem NH

LONDONDERRY - Near exit 4, immaculate 1 bedroom Condo, many updates, new carpet, paint. Parking, storage shed. No pets, no smokers. $800/mo. no utilities. 1 year lease 603-893-5726

SALEM NH, Near 93, 1 bedroom condo's. Clean and quiet. 1 bedrooms start at $875. No pets. Includes heat & hot water, 1 year lease. Call ..... 603-893-5726.

TWO BEDROOM CONDO.
LANCELOT COURT.
$1000 includes utilities.
Available May 1. Call 978-372-8888

**WOW!**
1 & 3 bedroom modern apartments. Residential setting. Salem, NH. 978-475-1902.

### 55H Derry NH

COZY 1 bedroom all utilities included, convenient to 193, no pets. $695 monthly. PATER REAL MANAGEMENT 603-437-0771

DERRY Contemporary Studio. Air, laundry/storage, skylights. $650 & up monthly. PATER R.E. MGMT. 603-437-0771

### 55K Other MA Towns

ONE bedroom, very large & beautiful & sunny in No. Newksbury near 495. Owner occupied. No smoking. $1050+, lease. Available 6/1. 978-851-2907.

### 55M Wanted/ Apartment to Rent

**WANTED TO RENT!!**
Large apartment with 3 to 4 bedrooms or house in Methuen. Call 978-373-9580 or 978-807-9190.

### 56 Vacation Places

BELL & REGIS
Hampton & Salisbury
Oceanfront 2-5 bedroom & Units avnilable weekly. 978-688-0354

CAPE COD FALMOUTH, MA July 12-19, 1 bedroom condo with Jacuzzi on the ocean. Indoor/outdoor pool & health club. $2000 978-352-8474

GOLF, SWIMMING, TENNIS. lake front Condo on Eastman Lake, Grantham, NH. $1500/week plus deposit. Call 978-352-7653

HAMPTON BEACH - MODERN 3 ROOM, 1 BEDROOM SUITES, MANY FEATURES. Rent Weekly/Nightly. (603)929-0685.

HAMPTON, NH 3 bedroom oceanfront home available June 1st-14th $1100 per week. Also available Aug. 24-30 $2200. Call 603-890-5432

NAPLES, FL - On golf course!
**Lely Resort**
3 bedroom house, 2 full baths, beautiful décor, pool 978-658-0050

**OCEANFRONT**
Beautiful Seabrook/Salisbury. 3 bedroom. Call 978-975-4001.

OCEANFRONT SALISBURY. Beautifully furnished, 3 bedroom, 2 bath condo. Plenty of parking. Call ..... 978-465-0011

**SALISBURY BEACH**
2 & 3 bedroom units. June-Aug. Tom Saab Assocs. 978-683-6699

SALISBURY BEACH - Available June 22nd. 2 bedroom, south end. Steps to ocean. $695/week Call Ellie@ C-21 Heritage&Harbor 978-462-0830 x29

**First Run**
SALISBURY BEACH Oceanside Home. Sleeps 6 plus, parking, $850/week.
Call .....603-401-0269

### 56A Winter Rentals

BEAUTIFUL 1, 2 & 3 bedroom apartments on the ocean. Seabrook /Salisbury. Call 978-975-4001.

HAMPTON, NH 3 bedroom ocean front, furnished. Available Sept. through April $2200. No pets. 603-890-5432

### 57 Commercial Property

ANDOVER CENTER Main St., New second floor office space, 400 square feet, heat included. $446. 978-475-7302

APPROXIMATELY 800 sq. ft. for commercial use. Located within Nathan Frye Complex where Railroad St. meets North Main St. Call Vicky 603-634-4089

## AVAILABLE 5/13!!

Ward Hill 1500 sq. ft. warehouse storage only. $800 per month includes utilities.
Call Sandi 978-374-4468.

BANK BRANCH FOR LEASE Andover Center approximately 2100 sq. ft., 1st floor, ample parking, built in vault. Call 978-475-9796

## Haverhill 1,000 sq.ft.

INDUSTRIAL SPACE - $5.50 per sq.ft. gross. 978-372-0055

## Haverhill $5.50 sq.ft.

1st floor. Loading dock, parking. 8,000 sq.ft. ALSO Available: 10,000 sq.ft. Call 978-372-0055

LAWRENCE 16,000 sq. ft. ground level space. 14' height on Rte. 28 $4.75 per sq. ft. triple net. Call 978-372-5296

LAWRENCE- 5000 sq. ft. 3 phase electric, dock height, $775/Mo.

## Call 978-372-5296

PELHAM, NH - RETAIL STORE. Quarter Mile Over Mass. Border High Traffic 1000 Sq. Ft. 603-890-3196

## Route 125 Haverhill

on the PLAISTOW Line. 5,385 sq. ft. for lease. Prime restaurant/office. Call Owner 603-329-4097.

## WARD HILL INDUSTRIAL PARK

39,000 sq. ft. Free standing building, almost new, heavy loading, heavy electric, move in condition. $7.95/sq. ft. nnn 978-372-0055

### 59 Offices To Rent

ANDOVER CENTER - Approximately 1,000 sq.ft. Parking available Windows. Lease required. Call 978-475-9796

ANDOVER CENTER Office & Retail Locations. Singles & suites, sizes from 150 sq.ft. - 5000 sq.ft. subdividable .978-475-8732

ANDOVER, NO. - Jefferson Park Rt. 114. Full service individual offices. $295-up. High speed internet connection. 978-685-5440 www.officesuites.com

HAVERHILL - Downtown, beautifully appointed 1200 sq.ft. + Office & R&D space in completely updated and renovated building. Steps from train station. Expansion possibilities. THE SAMIA COMPANIES, 617-783-1024, x219

LAWRENCE - near 495/93 Office space in mill building. 500 sq. ft. $500 a month. Includes heat & electricity. Ample parking in safe area. Small & larger spaces available. Call Joe 617-908-3764.

MAIN ST-700 sq. ft. $1100/month. Includes utilities. 3 offices and reception area. Flagship Commercial RE 978-686-2111

METHUEN, New, 160 sq. ft. office. Ample parking. Convenient to Rte. 93. $350 per month includes utilities. Call 978-689-4414

NEW OFFICE SPACE FOR LEASE 1000 sq. ft. at $12 per sq. ft. 2 miles from Rte. 93 off Rte. 113 in Dracut. Flexible lease. Call Kathy or Chuck 978-275-9800

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1 room office, parking.....$400/mo.
Private environment 978-682-2320

ONE ELM SQUARE/ANDOVER CENTER. Newly renovated office space for individual professional offices. Furnished or unfurnished. Phone and support services available. Great location with ample parking. Call (978) 470-0200 Ask for Patti.

### 65 Rooms For Rent

A+ Clean, Quiet Rooms.On site manager. Free cable. $85/week & up. Deacy House 978-975-5103 Windsor House. 978-686-8980

**First Run**

LARGE FURNISHED ROOM in quiet neighborhood near downtown Andover for person with car. Kitchen privileges, parking. Call 978-546-2775

### 66 Furnished Rooms & Apartments

METHUEN - BEAUTIFUL ONE BEDROOM IN EXCELLENT LOCATION. CLOSE TO 495. CALL 978-683-2711.

### 68 Roommates/ Housing to Share

**First Run**

HAVERHILL- Beautiful home in Riverside. Off street parking, private quarters on separate floors, non-smokers. $700/Mo. all inclusive . Call 978-618-0993

METHUEN- Female seeks same Near highways, 2nd floor, utilities included, off street parking, no smoking, $500 978-738-9698

NON SMOKER, no pets, will have place to self often $550/month plus 1/ 2 utilities 978-373-2562

One room for rent-In Brand New Townhouse. $575/mo 1st, last & security plus proper ID required. 781-405-6786

PLAISTOW, NH to share, 6 room apartment, 1/2 baths, parking, $475 includes all, plus $250 security. 603-382-3940

PROFESSIONAL FEMALE seeking same to share room in Andover. Prefer bilingual in Chinese but not necessary. Right off Commuter Rail. $675 a month. Heat and hot water included Parking space included. Near Andover shopping area & Banks. 1st come - 1st serve. $50 off 1st months rent. Call 978-247-6078, email lxlee@hotmail.com.

# 76-100

### Help Wanted

### 83 Professional

## Communications Specialist

Be part of a great team. Promote and attend Girl Scout activities. Recruit, train and manage volunteers as public relations managers. Produce written communications, such as parent and volunteer newsletters, summer brochures and community newsletters. Submit letter of resume to: Nancy Hartmann, Director, Development & Communications, Girl Scouts of Spar & Spindle Council, 1740 Turnpike St., No. Andover, MA 01845, Fax: 978-688-1846, email: nhartmann@ssgsc.org EOE COMMITTED TO DIVERSITY

## Director, Elder Services

The North Andover Council on Aging, 120R Main Street, North Andover, MA 01845 is accepting applications for a Director. 37.5 hours per week, Degree in Gerontology, Social Work or related field, 5 or more years experience. Send resume to Kathlen Gorman, Compensation $44,207 to $57,785

## ELECTRICAL DESIGN ENGINEER

2-5 yr. experience. Commercial, Industrial, Laboratory & municipal Projects. Send resume to Ronald W. Buia, Inc., 360 Merrimack St., Lawrence, MA 01843 or e-mail: rwbuia@oem.net

## ★Mortgage Loan★ Officer

The top mortgage banking company in the Merrimack Valley since 1986 has an opening available for a top producing experienced loan originator with the desire to earn in excess of $500,000 as a realistic and achievable goal in a pleasant and professional team oriented office environment. Company benefits include; Blue Cross Blue Shield, Dental, Vision Care Disability and Life, 401k, Profit sharing and more. Interstate Mortgage Corp. has the best in house, experienced support team and leading edge technology in the industry to help you achieve all of your goals, including 24 hour, On-line, Rate Lock Protection, Underwriting and Pipeline Management with a highly visible long term reputation of making loans happen for thousands of homebuyers in Mass. and New Hampshire. If you think you have what it takes to qualify for this rare opportunity, fax your resume to human resources in confidence to 978-688-1476 or email to iobinfo@interate.com

Advertise your classified line ad HERE
Call us at 978-475-5300 to place yours today.

SUNDAY NURSERY SUPERVISOR - 3 hr./wk. July & Aug. off. Experienced in early child care, CPR and first aid. North Parish No. Andover. Call 978-687-7948.

TOPSFIELD BASED FIRM seeking inside person to job share. Customer service and sales support for professional field sales organization. Computer experience needed. 3 days/week, 8:30-5:00. 978-887-9767 or sales@frassociates-ne.com

### 85 Medical

## DENTAL ASSISTANT

Part time. Experience preferred but will train. Call 978-688-472

## DENTAL FRONT DESK

Andover Pediatric seeks self motivated caring individual with great communication skills and attention to detail. Good computer/business skills & customer service experience preferred. Contact Dawna 978-474-0082

## DENTAL HYGIENIST

Full time / Part time
Great opportunity to work in the finest dental environment imaginable. Be associated with a staff of researchers and teachers. Fax resume: 978-975-7788

## DENTAL HYGIENIST

Our family dental practice needs a new addition to our hygiene team. If you are looking for a full/part time position in a quality, caring general practice you've found us. Excellent pay and benefits. Join our multi-practitioner hygiene staff with flexibility in hours.
Please call..... 603-432-0794

## DENTAL HYGIENIST

Part time. Great salary plus benefits. Call Haverhill Dental Associates 978-372-8669

## Dental Receptionist

Dracut office looking for organized, flexible receptionist. Days, evenings. Experience a plus. Call 978-957-4747 or fax resume 978-957-5662

## FRONT DESK PERSON FOR DENTAL OFFICE

Experience Preferred.
Send resume to: AD# M-19624 Eagle-Tribune, P.O. Box 100 Lawrence, MA 01842

## HYGIENIST

Dr. Charles Burliss seeks a professional, caring, dedicated individual to deliver quality periodontal therapy to our patients in our Salem, NH office. Wonderful office! FT or PT-competitive salary. 603-898-1961

## HYGIENIST

Needed part-time for busy Methuen dental office. Excellent salary and benefits. Fax resume at 978-683-1874 or call 978-682-0396 to schedule interview.

## NURSE/MA

Needed for busy family practice 30+ hours. Experience required. Please send resume attn Julie Michael Romanowsky, MD, 61 Range Rd., Windham NH 0308

### 87 Business

## Bookkeeper/ Secretary

Seeking full time for successful energy company. Bookkeeper with secretarial skills in the Andover area. Computer savvy w/ Quickbooks a must. Competitive salary with benefits. Please fax or email resume to 603-666-0[illegible] vickelanna@msn.com

## Immediate Opening for Paralegal $$Top Salary$$

Busy downtown Andover law office looking for experienced Paralegal concentrating in family law and personal injury. Experience required. Extensive client contact and independence. Excellent writing and organizational skills a must. Highest salary and benefits for qualified applicants. Fax resumes 978-475-6070 or email to Jameslawoff@aol.com

LAW OFFICE seeking FT or PT

## SECRETARIES

Legal experience preferred. Excellent writing skills required. Send resume to: 302 Broadway, Methuen MA 01844

PART TIME-Admin. Assist. for busy top-producing realtor. Flexible hours, tech skill a must. R. E. experience a plus. Fax resume to 978-686-6071 or e-mail to kcyrier@andoverliving.com

### 89 Trades/Industrial

## Auto Body Tech

With Experience and own tools
Call Steve's Auto Body
Hampstead, NH 603-329-677[illegible]

## Auto Mechanic

Busy independent repair garage looking for self motivated individual who is reliable, honest, and interested in doing quality, thorough, mechanical work. No technical or diagnostic ability necessary, but must be willing to train in company quality procedures. We will train in unfamiliar areas. Pay and benefits negotiable. 978-688-6167 leave message

## AUTOMOTIVE FRONT END ALIGNMENT TECH

Latest equipment, excellent wage and benefit package. Apply Freedom Tire 160 South Broadway, Lawrence, MA

CARPENTER OR HELPER to build additions and porches Transportation a must 603-898-5276

## CARPENTRY HELP

Wanted for storage shed company. Inside year round work With overtime. Call 978-689-4414

## CDL-B DRIVERS

Full or part time, all local deliveries, competitive wages, great benefits. Come grow with us! Apply in person.

CYR LUMBER CO.
39 Rte 28, Windham NH

## ENERGY CONSERVATION

No experience necessary. Seeking motivated m/f able to problem solve who loves challenges. Must be willing to learn and advance with rewarding growing company. $10-$20/hour. 603-329-5953

## Experienced Glazier

Excellent benefits.
Medical, holiday and vacation.
Immediate start.
NORTHLITE GLASS 603-432-3277

## Finished Carpenter

2 years continuous experience. Aggressive, growth potential. Pay commensurate with experience. Call Bill 603-496-3706

## FRAMER

Minimum 8 years experience
Knowledge in framing siding & roofing. $19/hour to start
Own transportation
Call 617-640-2394 or 781-279-190[illegible]

## HVAC - Commercial Service Technicians

2 plus years experience to join our growing team. Vacation, sick pay, medical. Company paid retirement plan. Company van 73162,2047@compuserve.com Call 978-851-5954 Fax 978-851-7272

## INVENTORY CONTROL PERSON

Computer skills a must.
HVAC experience a plus, but not necessary. Please call 978-689-0224 or fax: 978-682-3270

## Landscaping Help

HANCOCK LANDSCAPING
GOOD PAY. 978-521-0000

## Licensed Electricians

Excellent pay, benefits, health, 401K, profit sharing, vacation. Experience preferred
Call 1-800-258-7557 Amesbury

## Licensed Plumbers & Drain Cleaners

Call 978-372-6763

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MECHANIC needed with experience. Must have own tools. Competitive salary. Call 978-659-0002 or 978-376-0067.

## MECHANIC WANTED

Experience necessary. Good pay & benefits. 8-5 Monday-Friday. Call Mike at Haverhill Street Getty 978-687-9204.

## PAINTERS

Experienced. Interior/Exterior Call 5-7pm only, 978-475-5641

## PAINTERS

Needed. Experience and transportation a must. Year round, full time work. Excellent benefits, with vacation pay. Call 603-898-4598

## Painters Wanted

Experienced, responsible & have transportation. Call 978-664-54

PLUMBERS (Licensed) Sheet Metal Mechanic prevailing wage immediate openings. Phone 978-687-3083

## ROOFERS

Top pay experienced residential roofer. Year round work. Position available immediately. Leave message at 978-474-9124

## TREE CLIMBER

Experienced. Must have drivers license. Call Kevin 978-373-779

### 91 Sales

## Route Sales

Standard Coffee Service is looking for an experienced route sales/service person in the area to service and grow an existing coffee route.

WE OFFER
Guaranteed starting salary, complete product training, vehicle, paid vacations and a great benefits package.

APPLICANTS MUST
Be bondable, have minimum three years experience in route sales/retail management and an excellent driving record.
If you are aggressive, outgoing, enjoy route sales & looking for a solid, secure career opportunity, fax resume 781-821-4620 or call 781-856-5167.

### 93 General

## A Painting Career Opportunity!

New local office of National Painting Company seeks Job Site Supervisors to paint and manage a crew on residential repaints. Painting skill essential, will train for supervisory role. Career Opportunity with long term potential. Only career people need apply.
Call 1-800-778-9865 ext. 937

## ATTENTION

WINDOW CLEANING COMPANY seeks experienced and inexperienced help for immediate employment. Top pay for right people. Advancement opportunities available. 603-893-7162

## AUTOMOTIVE TECH

Outstanding earnings potential. No weekends. Busy, well equipped shop, has openings for an honest, self motivated tech.

## ASE Certification a plus

Call 978-687-9010

## AVON !!

TO BUY OR SELL MLM OPTION. 1-800-258-8815

BI WEEKLY DELIVERY DRIVER - No sales, no collections, no CDL required. Ideal for mothers and others with daytime hours available. Super easy fun PT work. Use your own vehicle to deliver free publications to local businesses. Plaistow, Haverhill, Lawrence, Salem NH areas. Valid driver's license, insurance and reliable vehicle required. To apply leave message for Mr. Handlon today 603-564-2900 Mon - Fri. 10am - 5pm.

## CASHIER

Full service cafeteria in Andover seeks a 3rd shift cashier. Must be flexible in hours and extremely responsible. 3rd shift pay differential with competitive benefits. Call 978-749-7836

## CHAUFFEURS

BLACK TIE LIMOUSINE is expanding and has full and part time Chauffeur positions available. If you have a good driving record and enjoy working with people in a professional atmosphere, Black Tie Limousine would like to speak to you. Offering structured or flexible hours with potential income of $10 to $15 per hour are some of the many pluses.
Call today 1-800-624-9990.

## COOK, FULL-TIME

Mornings, experienced. Sammy J's in Salem NH. Call Jamie 603-894-5395; after noon 978-469-1828

## COOK

needed FT for an assisted living facility in Haverhill. Must be professional minded. Competitive pay & great benefit package. Call Nick 978-521-7050 or fax resume to 978-521-7067

## COOK WAITSTAFF

Restaurant Help Needed @ Trattoria Amalfi Restaurant located in Salem, NH. 385A South Broadway. Call 603-893-5773 also applications accepted at Restaurant

## COOK with DELI Experience

6:00am - 2:30pm, Mon.-Fri. Call 978-749-1509 to apply

## Crosby's Marketplace

FULL TIME
Grocery Night Crew
Only 4 day work week! Competitive wages, insurance, vacation & more! Apply to: Tim Melvin 62 Central St. Georgetown, MA 978-352-2

DISHWASHER
COOK'S HELPER
Full or part time.
Apply in person: AL'S PLACE 25 Primrose St Haverhill MA

DOOR PERSONS for busy comedy club. Apply: Comedy Palace Grille 93 River Rd. Andover. Excellent pay $9-$14 hr.

## DRIVER/DELIVERY

Wood flooring, FT/PT, 2 + valid license Salem, NH 603-894-0082

## DUNKIN DONUTS NO. ANDOVER

Full Time Counter Help, 6am noon. Apply at 982 Osgood St. Route 125 next to Texaco station or call Lisa at 978-688-9962

## FIRE PROTECTION COMPANY

Alarms, sprinklers, extinguishers, looking for entry level or experienced people. Call 603-635-8429

## Food Service Staff

Seeking PT cook, PT food servers, for an assisted living facility in Andover. Flexible hours, & competitive pay. Rhondalyn @ 978-475-4225

## FRONT DESK HELP

All Shifts for busy motel. Experience helpful but will train. Apply in person between 8am-4pm. Park View Inn, 109 S Broadway (Rte. 28), Salem NH

HAIR DRESSER
Full or part time in well established full service salon. Benefits & education. Call 978-682-7406

ICE CREAM TRUCK DRIVER for your local area. Earn up to $700 per week doing a fun job. 603-423-9299. Call Monday-Saturday 9AM-2PM
AG Ice Cream.

## Ice-Cream Truck Drivers/Servers

To drive good humor ice-cream truck in your neighborhood. Some money needed. 978-521-0386

## KITCHEN DESIGNER

Experienced Kitchen designer/Sales opening in New England kitchen and Bath in Londonderry, NH. 20/20 Experience a must. Excellent working environment... Please call 603-421-0203 ask for Ginnette

## KITCHEN DESIGNER/SALES

Award winning design firm is opening it's fourth location in Londonderry, NH Servicing both new construction and remodeling. Need additional experienced kitchen designers. Must have minimum of 3 years experience and knowledge of 20/20

Please contact: Mel Hebert
General Manager
(603)228-3986 or fax resume to (603)228-9168 or e-mail to Distinctive8000@aol.com

## Distinctive Kitchens designs by Steenbeke & Sons

## Kitchen Helpers

Needed for Indian restaurant on Rte 28 in Salem, NH. Call Raymond 603-894-4800

## Kitchen Utility Position

The North Andover Country Club. Position encompasses all aspects of food preparation and service for all cold food items. Maintains the dishroom. Performs a variety of task in the preparation of food services. Competitive wages. Wed-Sun 2-10 pm. Chef Mike at 978-687-7414

## Landscapers Needed

North Reading-based company seeks full-time Landscapers. Must have 2+ years experience & transportation. Rick 978-927-5190

LANDSCAPE
## TEAM LEADER

2+ years mowing experience. License and transportation needed. Great pay, benefits & equipment. Matt @ Forever Green @978-409-9823

## LANDSCAPING

Maintenance & Construction help needed full time. Paid holidays and vacation. Experience necessary. Call 603-382-7708

## Laundra-Mat Attendant

Part-time positions available day and night hours. Apply in person to State Line Laundra-Mat, Rte 28, Haverhill. Located behind Pizzeria Uno

## First Run
## LEAD SET-UP PERSON

Northern MA turf equipment dealer seeking a lead equipment set-up person. This person will be assembling new equipment for delivery. Also overseeing 1 to 2 people. Please e-mail resume to joeflynn@sowtellebros.com or fax to 978-683-9198

## LIFE GUARDS

FULL/PART-TIME. Some weekends required. Call 978-686-4800

## LINE PERSON

PART/FULL TIME.
Call 978-682-6299

## First Run
## Logging & Skidder

positions. Valid driver's license required. Good pay. Year round work. 603-635-3470 after 6:30pm

Looking for skilled
## Maintenance

& Assistant Maintenance Personnel. Good wages and benefits. Call 978-373-3024 x 16

## MOTOR COACH OPERATOR (CDL-B)

with air break and passenger endorsement needed for commuter runs & charters. Must have clean drivers record. If interested please call The Coach Co., ask for Carol @ 603-382-6623

## First Run
## Off Premise Catering Managers

looking for team players with knowledge of front & back of the house operations. Call Don Robey at Clambake Charlie's 603-329-8000 ext. 16.

## PAINTERS

FOR new construction, must have experience & transportation. Call Pacini & Sons Painting 978-851-9865

Princess House, Tupperware & Pampered Chef!
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Ann Marie 978-366-0430
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## PRODUCTION MANAGER

with several years experience. Candidate must have experience with rotational process and good knowledge of Spanish language.

## Mechanics

with knowledge in welding/fabricating. Two years experience a must. Please send resumes to Ad #M-20085 c/o Eagle Tribune, PO Box 100, Lawrence, MA 01842

## P/T Night Cleaners & Full-time Janitor

Boston Coffee Cake located at 45 Oxford Ave., Haverhill MA 01835 looking for Part-time night cleaners and full-time janitor to clean wholesale bakery.
Good pay. Call 978-521-4640 or fax 978-521-2806.

## R. BARTLETT LANDSCAPING

looking for laborers to do landscaping work. 978-373-7322

## Receptionist/ Secretary

for small family business. 30 hours. Please call 978-475-3804

## ROOFERS ★EXPERIENCED★

needed for all phases of commercial roofing. Top wages and retirement benefits available. Year round work. Start immediately. Call 978-670-9090

## RT. 133 GETTY INC.

E. Main St., Georgetown, MA has attendants Up to $10/hr with incentives

Salem Athletic Club PT Summer Membership Sales Position. Nights and weekends a must. Call Ellen ..... 603-893-8612

## SHIRT PRESSOR

Wanted for dry cleaner. Steady employment. Experience required. Excellent salary & benefits. Health coverage, pension plan, paid vacations & holidays. Contact Ed Butler at 978-475-1564 or 978-475-1253

SITE & UTILITY CONTRACTOR SEEKS an experienced loader, Dozer & excavator operator with CMIC hoisting License. Experience in road, site development & utility installation required. Demolition experience a plus! Fax resume to 978-475-7177 or call 978-475-8153.

## STORAGE USA

One of the leaders in the self-storage industry is seeking full time resident and non-resident managers in the northern Mass. area for customer oriented retail/rental associates. Candidates must possess computer and phone skills. Competitive salary and benefit package including health, dental, vision and 401(k). Send resume: Storage USA, 143 Lafayette Rd., Salisbury, MA 01952 or fax to 978-462-4658 or email michelle.vargo@sus.com.

## SURVEYORS

Well established So. NH Civil Engineering and Land Surveying Firm seeks to fill the following staff openings:

## Licensed Land Surveyor

for office position, duties to include registry research, client representation, appearance before municipal boards.

## Crew Chief

with experience in all aspects of land development.
We offer fully paid health insurance, life insurance, and LTD benefits in addition to excellent wages. Please send resume to MPEA, LLC, 93 E. Pearl Street, Nashua, NH, Attn: Jeila Darrow.

## TOW TRUCK DRIVER

Experienced Driver needed for the a used car business in the Derry area ASAP 603-235-5076

## TRUCK DRIVERS NEEDED

Must have MA. driver's license & current copy of driving record. Must have, or willing to get medical driving card. Schedule is 4 day work week, to include at least 1 weekend day, and must be willing to work flexible schedule as needed. Must be dependable and have a good working attitude. Salary negotiable. Apply in person or fax resume to: Empire Linen Service
685 Lawrence St.,
Lowell Ma 01853
978-446-2050; fax 978-459-3798

## Turf Services/ Operations Manager

Northern MA Turf and service contractor, seeks FT highly motivated, detail oriented person. Experience in the Golf course industry very helpful. Excellent people skills a must. Responsibilities include staff and equipment management, and to ensure all commitments to customers are met. Benefits, company vehicle, and training. Wages & bonuses commensurate with experience and performance. Email: Jim Favreau @ jfav@sbiturf.com or fax your resume to Jim @ 978-683-9198

VETERINARY Technician for a small animal hospital in Methuen MA. Experienced. Apply in person 15 Lowell St. Methuen or fax resume to 978-686-6607 or phone 978-685-8031.

WINDOW INSTALLER Helper. Some experience. Reliable & responsible. Must have driver's license & own transportation. Call Scott 603-553-4880 leave message.

### 95 Part Time

RIVERSIDE CLEANERS in Derry, N.H. Part time Mon. - Fri. mornings, must be 18 years or older. 603-432-9762

### 97 Work Wanted

HIGH SCHOOL SENIOR is looking for summer Nanny job, has many references, working at SHED right now. Please call Jenny @ 978-470-8566

### 99A Child Care Provider Wanted

EXPERIENCED and loving part-time nanny wanted, four days a week, for boy 3.5 years & girl 1 year, in our Andover home. Some driving required in our vehicle. English-speaking, non-smokers only. References required. Excellent pay. 978-623-0083

## Experienced Nanny

Good references, to care for 3 year old boy and 6 year old girl in Salem, NH area. Must have own transportation, be willing to cook, and do light housekeeping. $9-$12/hour, 35-40 hours/week. Call evenings 603-890-3336

NO ANDOVER nurturing & experienced nanny needed to care for 18 mo. old twins. Mon's. & Wed's. References. 978-975-0560.

## POSITION REOPENED !!!!!!!

FOR part-time Nanny/ babysitter. 3 month old boy in Andover home. 3-4 hr./per day, Mon.- Fri. Please call Beth at 617-319-6429

### 99B Child Care Providers Licensed

A KID'S PLACE openings available for children 2 mos. & older. Nurturing & structured environment. Meals included. Summer openings too. Catherine 978-988-9643 license #196427

ANNIE'S NANNIES has FT/PT and summer Nannies available for placement. License #6089. Contact Sue at 978-683-6081

Advertise your classified line ad HERE
Call us at 978-475-5300 to place yours today.

A TEWKSBURY MOM has child care openings for 12 mos. and up. Meals / snacks included. Many fun activities. Quiet neighborhood, fenced yard on dead end street. Minutes from 495/93. License #201124. Call 978-851-2150.

CERTIFIED TEACHER has openings in So. Lawrence, off Andover St. (nice area). Lic. #201726. Call 978-687-3387

CHILDCARE openings for all ages. Licensed daycare provider with 17 years experience. Centrally located between 495 & 93. References available. #194321 Please Call ..... 978-975-2402

PETER RABBIT DAY CARE has full and part time openings for toddlers. Meals and snacks included. Please call Gail 978-470-8070.

### 99C Child Care Providers Non-Licensed

ALL CHILDCARE PROVIDERS IN MASSACHUSETTS ARE REQUIRED TO BE LICENSED. Only NH Childcare Providers May Be Licensed Or Non-Licensed

# 101-148 Merchandise

### 102 Articles for Sale

## A Stunning Diamond

Bridal Ring Set, 2 piece, 6 prong marquise diamond, 14K white gold. 3.21 carats total weight. Appraised over $18,000, asking $15,000. Call 603-434-3854

## Attention Dealers

BIG LOT: of Flea Market, Antique, EBay, old brass items and more. Bring pickup truck! $300 cash. Call 603-890-9922

BASEBALL and other sports cards. Box lots for sale. Call Joe in Salem, NH. 603-893-9444 after 6 pm for details.

## BEATLE MANIA

Tickets (2) Paul McCartney April 19, Fleet Center. Section 329 Row 9 Seats 6+7 $300. 978-682-8436

## First Run

BIANCHI CAMPIONE BICYCLE 59 cm, with advocet 45 computer, Celeste color in very mint condition. Asking $750 978-685-8258

CARPETING PLUSH/LOW PILE, 17.5 X 13.5, WALL TO WALL, NEVER USED, LIKE NEW. $500/BEST. 603-893-2106

## First Run

DINING ROOM SET with 4 cane back chairs, expandable leaf. $375. Call before 9 PM 978-686-9837 leave message.

DINING TABLE, Maple, buttermilk, 4 chairs, brand new $250. 4x8 landscape trailer. Used 1 year $250 firm. Call 978-374-5972

DISNEY BEACH VACATION
6 nights in great hotel.
Sacrifice for $199
For details call 413-263-3972

## EVENHEAT KILN

17.5X18 deep, new heating elements, needs cord. $550. 603-426-5291

French Provincial Bedroom set - full size canopy bed, night stand, triple mirrored dresser, desk w/hutch & chair $900. 978-521-9754

MEDITERRANEAN Credenza/ grill doors plus matching server with white marble. Won't fit in new house $350/best 978-686-9837

## PIANO

Used - Ideal for a beginner. Best Offer. 978-470-1488.

POSTER BED, cherry wood, dresser/mirror $1000; Ethan Allen maple dining room table/2 leafs, 2 captains/4 mates chairs $500. 603-537-9733

PRO SHOP irons - Daiwi, 3 to wedge with senior graphite shafts and grips. Like new. $195. Call ..... 978-374-4964

RUG, Heriz Carpets new, 15x12, bold multi-colors with navy border, a $7500 value for $3750. Leah 978-475-9345

SADDLE - Thorowgood Dressage 17.5 wide w/leathers & adjustable billets. Black synthetic. Great shape. $100! Call 978-346-9300

SOFA, ETHAN ALLEN 90-inch length, blue and white pattern, loose cushions. Call 978-475-9572.

## Swimming Pool

Warehouse Sale! Factory leftovers on all above ground pools. Many pools to choose from. All pools must go. For example 19 x 31 pool with deck, fence & filter, only $1,180. Installation extra. Will finance.
Call now for FREE backyard survey.
1-800-752-9000.

## First Run

TENT - 2 room dome, Sears Hillary, sleeps 6-8+ gazebo, used once $150/best. Computer E-Machine, $150/best. 978-738-9646

TICKETS (2) for Paul McCartney concert for 4/19 Fleet Center. Great seats. Club Section #113, Row C. Seats #11 & 12. Best offer. Starting at $350. for the pair. Call 603-930-4044 or 603-437-6666.

TICKETS(2)Paul McCartney @ Fleet Center. Fri. 4/19 @8 pm. Good Seats! $165/ea. 603-642-6934 10:30 am - 10 pm leave message.

TICKETS-

## Red Sox

6 Box Seats together, Box 93RR for 7 games. $35/each. Call for details, 978-239-4314 or email ticketstoday@aol.com

## 1000 Giant Elastic Bands

6' - 10' long for moving and storage industry $450/all. 603-890-9922

### 102A Free Articles

DO YOU HAVE an item or items that you no longer need, but that would be useful to someone else, something you'd be willing to give away if someone would come get it? For instance, boxes, storm windows, a child's bicycle, cardboard boxes, an old set of dishes, you can list your items in the Andover Townsman's "Recycle" column (FREE of charge!) It's a way to clean up your place while acknowledging the world is running our of landfill space. Simply write us listing your recyclables and we'll print them in the paper. No phone calls please

NO PHONE CALLS PLEASE
(Sorry
Recycle Does Not
Include Pets Or Animals)

### 103 Household Goods

BED King or Full Size. Brand name. Xtra plush. Mattress/ box/ frame New Still in plastic. Cost $1400; Sell King $475; Full $300 can deliver 603-431-2897.

BED Queen - black iron canopy. Orthopedic. Mattress/box/frame. New - still in plastic. Cost $1195; Sell $375 can deliver 603-433-6026

BEDROOM SET 4 piece, queen size, 3 years old. $900. Glider & ottoman, perfect condition $200 603-432-4659

BEDROOM SET- 8 piece cherry wood, women's dresser with mirror, men's chest, bed, complete with 2 night stands. Never open - still in boxes. Cost $6200; sacrifice $2000. Armoire available. Call 603-433-8464

BEDROOM SET PINE with desk and chair, bureau, corner piece with hutch & mirror. Honey colored. $350. 603-893-5778

BEDROOM SET - Queen size by Lea; long bureau with mirrored top, tall bureau, nightstand, headboard, all golden brown, complete with boxsprings $350/best. Call 603-887-3413.

BRAND NEW Sharp microwave oven $60, fitness Flyer, good condition $50, Kitchen Table (wood) with bench $100 Call Vin Eves. 978-521-4493

DINING ROOM set cherry wood. Double pedestal table. 8 upholstered Queen Anne chairs. Lighted hutch/buffet. New - still in boxes. Was $7800; sell $1950. Call 603-433-6026.

## DINING ROOM SET

Warm, rich 14 piece cherry wood, all hand carved with dove tail draws. 8 chairs, 96" double pedestal table, lighted china & buffet. Never opening. Cost $10,900. Sacrifice $2500. Sideboard/Server free $325. Call 603-433-6504.

HOT TUB/SPA - 2002 model, 5 person, 30 jets. Full warranty. New, still in wrapper. Cost $6200, sell $3700. 603-235-5218

LIVING ROOM SET - Natuzzi leather, buttercream, 2 piece. Like new. Paid $2800, selling for $1500. Call 603-434-3500

LIVING ROOM SET - Natuzzi leather, buttercream, ottoman. Like new. Selling for $300. Will deliver. Call 603-434-3500

LIVING ROOM SET - Sofa, loveseat, recliner, 2 end tables and an entertainment center. Asking $200. Call 978-725-3353.

LIVING ROOM SET

## This Is a Classic

Italian Provincial. 4 piece. Mint condition. $1,050 or best offer. Call after 5pm 978-373-9558.

LOVESEAT camel back floral $275; 3 piece bistro, glass/gray metal $175; Gateleg table, green top, black legs $100. 978-681-9622

## MOVING SALE:

2 matching couches, green faux leather with arc to them $100/pair; 2 matching couches one with sleeper, zig zag design in spring colors $200/pair; washer dryer set Kenmore $100 pair. 603-896-6827 or cell 603-234-0459

MOVING SALE Cabot House white camel back sofa. Excellent condition. $200. Teak dining room table with inlaid ceramic tile 5' plus 2 18" leafs, plus 4 cushioned chairs, & glass front hutch, excellent condition, $1000. Call 978-475-8003

## NICE & COLD!!

UPRIGHT FREEZER - The Right Plan Commercial Freezer. Energy efficient. $200 or best offer. 603-893-4628

SOFA THIS END UP $150; Oversized chair $50; futon chair $35. All good condition. Best offer. Cash & carry. Call 978-373-9755

TWO Complete Winnie-the-pooh twin bed sets including sheets & lamp. Almost New. $25/set. $10 for the lamp. 603-421-1911

WASHER $125 ~ Dryer $125
Refrigerator $150 ~ Electric Stove $125. All run great
Will Deliver. COD 978-970-0333

WASHER $125 & ELECTRIC DRYER $95 both heavy duty, large capacity. Located in Plaistow, NH 603-498-4192

WICKER SLEEPER SOFA matching chair, end table, great for sunroom. $350/best. Call 603-434-0599

### 104 Antiques/Collectibles

STARTING LINE UP FIGURES FOR ALL 4 SPORTS. Excellent condition. Total 400. $1500 Call 603-898-5070

### 106 Bicycles/Mopeds

MOUNTAIN BIKE - Gary Fisher Big Sur, 27 speed. Excellent condition. Paid $900 Will sell for $450. Specialized Fat Boy excellent condition $125. 603-635-2867

### 108 Boats & Accessories

ALUMACRAFT, 15' with 50hp Johnson Evinrude motor, runs good, $1495.
Ask for Mike @ 978-374-4993

## First Run

BAYLINER CUDDY CABIN, 19' 1989, WITH 120HP, FORCE ENGINE, 1991. $4900. CALL RON @ 978-363-5764 (Newbury, MA)

BOSTON WHALER 14' look alike with 25 HP Mariner, trolling motor & trailer. Needs a little Tender Loving Care. Runs good $2000 or best offer 781-760-6651

CRUISE CRAFT 21' fiberglass with cuddy, 90 HP Johnson and trailer. Ready to go, excellent condition. $3995. 603-893-8887

1977 GRADY WHITE, 20 FT. Great boat for the right person. Trailer included. Needs motor. $2000. Call 978-521-9335 after 6pm.

1999 YAMAHA GPX800 - Lots of extras. Very low hrs. 1.5 yrs left on factory warranty. Trailer & equipment $5200/best 978-360-9257

### 112 Office Equipment

COMMERCIAL Toshiba Copier multiple copier & sorter. Black & white. 26 sheets a minutes. 2.5 yrs old, sold for $10,000; like new Wonderful buy. $1900. 978-688-6391

### 114 Computer/Software

COMPUTER MONITOR Dell 15" flat screen monitor, brand new, never been opened. Paid $449, asking $400. 603-437-1514

DELL LAPTOP 133MHZ 32 RAM modem, running Windows 98, Word, & internet ready. $150. 603-898-4984

### 123B Garage/Yard Sales

## First Run

ANDOVER, 173 Lowell St., Sunday 4/21, 9:30-11:30. Books, Christmas village houses, other items, dining room table with 4 chairs.

ANDOVER, 24 Wild Rose Dr. Sat., April 20th 9-1. Multi family, rain or shine. Designer chairs, accessories, electronics, etc

**First Run**

ANDOVER, 49 1/2 Elm St., Sunday 4/21 8-3. The last hurrah! Moving sale, everything must go! No early birds.

ANDOVER- 97 Argilla Rd., Sat 4/20, 8:30 am-4 pm YARD SALE. EVERYTHING MUST GO! Furniture, A/C, household goods, large & small toys & brand name clothes Rain Date Sun. 4/2

ANDOVER

**Articles Left From Your Garage Sale?**

For as little as $3.50, you can list them in our "Articles for Sale" section and reach over 8000 readers. Call 978-475-5300 for details

ANDOVER - Garage Sale, SAT 7-3. Cherry office furniture, couch, tables, rugs, toys, house wares, more. Exit 42 off 93, follow signs to 3 Germano Way 978 474 9185

ANDOVER: Moving/Yard Sale Sunday April 21, 9am-2pm 5 Wildrose Dr. Toys, crib, baby/children's items, lawn mower, household items, garden supplies, albums, records & other collectibles. No early birds please.

ANDOVER -Yard Sale, 75 Shawsheen Rd., SAT. 4/20 8-12. Antiques,old tin, furniture, stroller, playpen, household items

HAVERHILL, Consentino School, 685 Washington St., May 4th, 9-3. Table space available at this huge flea market. For more information call Linda Callahan 978-374-6710

N. ANDOVER-Moving sale. Sat, 4/20 8am-2pm. Teak furniture, Maytag washer dryer, TV's VCRs, clothes, lots of household items, books & more. 1701 Salem St.-at the intersection of Salem & Ingalls St. No early birds!

NO. ANDOVER-

**Garage/Attic/Estate Sale!** SOME COLLECTIONS

32 Christian Way, (Salem St., to Foster St., to Bridges Lane), Saturdays Starting 4/20; watch for dates. 11 am-3 pm. 978-828-5413

## 125 Garden Supplies

HEMLOCK MULCH Order now for Spring delivery & services. PARKS Fencing & Landscaping Call 603-437-4978

**LOAM**

Screened or unscreened. $15/yard Call 978-375-7001

TOP QUALITY SCREENED FARM LOOM - $14.00 per yard. Sand, stone and fill. Delivery available. Call 603-626-6605.

WHEELHORSE 16hp, 8 speed has mower, snow blower & chains. $1500/best.

**Ready For Anything!**

Call 978-681-7827

## 129 Machinery & Tools

LAWN TRACTOR by White 14.5 HP, 38" cut, mulcher, dual bagger, 5 years old, excellent condition. $750/best offer 603-434-9241

TABLE SAW
Makita 10" with stand
Used once. $225
603-635-2861

## 131 Musical Instruments

ELECTRIC GUITAR Fender Stratocaster. Black, white pick guard. Like new with hard shell case $245. Call 603-898-5075

MAHOGANY Colored Spinnet Piano. Manufactured by Everett Piano Company For Steinard of Boston, very good condition. $700 978-475-2624

PIANO- Baldwin, Queen Anne Style with cherry wood $700/best. Call evenings after 7 PM at 978-346-8743

**PIANO IMPORTS**

Kawai 5'4" Baby Grand.... $9,500
Yamaha 52" Console Piano $3,995
978-374-5674 Open 8am-8pm daily
Showroom located at
241 Winter St (Rte 97) Haverhill

UPRIGHT PIANO - Gul Bransen, dark mahogany, good condition Needs tuning. You move it $75/best. 978-682-8954

## 137 Swimming Pools/Supplies

POOL HEATER- Teledyne Laars Series I, natural gas hookup 125,000BTU, also propane kit. $300 firm. 978-469-9707

## 139 Wanted to Buy

ANTIQUES - Anything old - marbletop, walnut, grape and Rose carved furniture, glass, china, silver, jewelry, clocks, prints, frames, guns, coins, furniture, etc. William F. Graham, Jr., 420 Water Street, Haverhill, MA 978-374-8031 will call to look.

**CASH!**

ANTIQUE, vintage jewelry. Leave name & number at 978-975-5748

★★ANTIQUES WANTED★★
From your attic, cellar or barn fair prices given for one item or more. Call 978-686-7443

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**WE PAY $$$$**

For old coins, currency gold or silver coins, mint/proof sets, silver certificates. Call 978-474-0482 Free estimates.

#1 BUYER IN the area will pay top dollar for 1 item, or entire estate. Queen's Falcon Antiques 841 Main Street Tewksbury 978-863-0044

# 149-150
## Pets & Livestock

## 149A Dogs-Cats-Pets

AMERICAN BULLDOG 3 years old All shot up to date Neutered Crate trained with outside kennel & crate. $100 to a good home Call 978-374-0549 days only

BEAUTIFUL AKC Lab pups. OFA approved, 1st shots, wormed, health certificates, parents on premises, many references. Taking deposits, ready 5/4, blacks & yellows $500, chocolates $600 603-679-9821

BLACK LAB PUPPY. 12 week old male, first shots. Playful & energetic Metal crate included $125. Call 978-258-3006

CLAWS & PAWS Specializing in the best care for your pets after daily walks when you are at work, or away. Excellent references. Bonded & insured Call Amy 978-372-7190 978-475-0

DOG & CAT CARE in your home. Quality Petsitting,exercise TLC a specialty. Bonded. References. Call Nancy Prentiss, GREAT EX-PET-ATIONS of Andover 978-749-8016.

GERMAN SHEPHERD 5 neutered male, AKC registered, loves people needs room to run $350. 978-685-8940

GOLDEN RETRIEVER Puppies AKC $650 male, $700 female. Vet checked, 1st shots. Good to go 5/20/02 Call 717-764-4696

HOUSEWORK PLUS- Pet Care (daily & overnight). Dog walks Schedule for summer vacations now. Insured/bonded 978-376-1097

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SIBERIAN HUSKY - 9 months old. Male, Grey/black/white. Has certificate of Pedigree $600. Call 978-372-4386

## 149C Boarding/Services

GASTON FARM in Boxford offers a full range of equestrian services including Boarding, Lessons, Training, Pony Parties, Showing and Sales. Excellent care, daily turnout, indoor and out door facilities. Partial leases also available. Please call 978-62-5302 or 978-352-9740

# 151-225
## Services/Repairs

## 151 Health & Beauty

IF YOU BEEN WANTING A Manicure Or Pedicure But Can't Get Out, Let Me Come To You Or In My Home. Manicure $10, Pedicure $10, Licensed Nail Tech, Kelly Agnello 978-374-3241

## 153A Accounting

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## 161 Other Business Services

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HOUSEWORK PLUS
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## 167B Windows/Doors

CASCADE Replacement Windows Company Get rid of those leaky hard to open windows Call for hassle free estimate! 603-88 [illegible]

# HELP WANTED

**Phillips Academy ANDOVER**

## DANCE ACCOMPANIST

A musician is needed to work with the dance faculty to provide musical accompaniment for two modern classes weekly for a total of 5 hours per week for 24 weeks a year based on a trimester system. The accompanist must understand the structure of both disciplines and be able to play the appropriate style music to enhance the educational experience of the students while maintaining the proper pace to the class. It is preferable that the applicant has experience playing both piano and percussion for dance classes. The accompanist will work closely with both the ballet and modern instructors where good communication skills are essential. *Qualification Requirements:* In addition to the qualifications described above, the applicant must be available 2 afternoons a week between 3:00p.m. and 6:00p.m. excluding Wednesdays. The applicant must be able to walk up two flights of stairs and communicate well in English. Please send a resume by Friday, April 26, 2002 to Director of Personnel, Phillips Academy, 180 Main Street, Andover, MA 01810.

www.andover.edu EOE

CAREER OPPORTUNITY

**The Eagle-Tribune.**

## GRAPHIC DESIGNER

Resumes are now being accepted for a full-time Graphic Designer to work in our fast-paced Creative Production Services Department

Solid design sense, computer production skills and being a team player with good communication skills are required. Attention to detail, good spelling and grammar are necessary. Experience in QuarkXPress 3.32, Adobe Photoshop 5.0, and Illustrator 7.0 is a must. We are looking for a person who can work efficiently, accurately and is able to juggle projects to meet daily deadlines

Full-time benefits package includes: health, dental and life insurance, long and short term disability, 401(k) plan, profit sharing, paid vacations and holidays.

Please mail or e-mail resume and cover letter to
Laurie D'Amore, Director of Human Resources,
The Eagle-Tribune, P.O. Box 100, Lawrence, MA 01842-0100;
human_resources@eagletribune.com

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at Hartney Greymont for several reasons including:

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- Value driven organization.
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• Currently seeking Arborist & Landscape Installers •

***For more information call, Hartney Greymont in Andover at 978-475-5411 or email: TREES@HARTNEY.COM***

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## Editor

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We are currently accepting resumes for the position of Editor of Town Crossings, a weekly newspaper serving the communities of North Andover and Boxford.

Responsibilities include story development, photo assignment, editing, headline writing, layout and some reporting. News writing and some editing experience a must. Familiarity with Macintosh computers is required. Knowledge of QuarkXpress and Photoshop are helpful.

Full-time benefits package includes: health, dental and life insurance, long- and short-term disability, 401(k) plan, profit sharing, paid vacations and holidays.

**Please mail or e-mail resume and cover letter to: Laurie D'Amore, Assistant Director of Human Resources, The Eagle-Tribune, PO Box 100, Lawrence, MA 01842-0100; human_resources@eagletribune.com**

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CAREER OPPORTUNITY

**The Eagle-Tribune.**

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Opportunity for Advancement

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**Excellent Starting Salary ($8/hr. plus commissions)**
**Top Sales Reps earn in excess of $15 per hour!**
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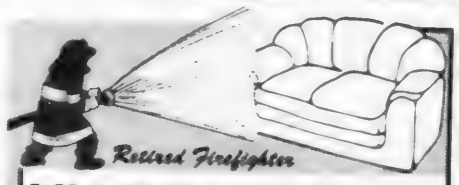

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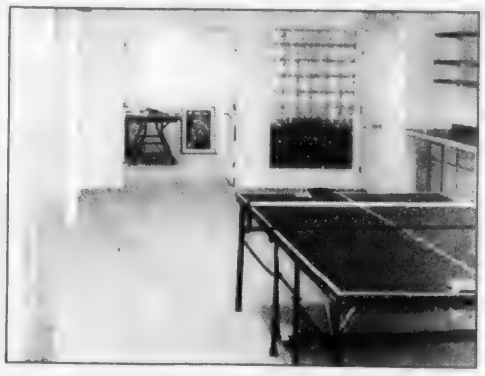
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CHEVY 1993 W/T 1500, 8' bed, new brakes, new muffler, good tires. No rust. Runs great! High miles. $2495. 603-548-5944

CHEVY TAHOE 1997 120K miles, 4 WD, CD, 2 tone paint, runs well, looks great, $12,500 call 603-483-2618

DODGE DAKOTA pick up 1992 71K, V6, 2 wheel drive, standard, 8' bed liner/cover, tool box, power steering, air, sliding rear window, CB, AM/FM cassette, good condition, $3500 978-794-3986

FORD 1994 RANGER Extended Cab XLT, 2 wheel drive, cap, V6, air, automatic, 70k miles $2000 Call 978-682-8312

FORD F-150 1987 Pick-up. Many new parts $2500 978-807-9173

Great Work Vehicle!

GMC 1988 Sierra 1500 Pickup 64K, 305 V8, 2 wheel drive, short bed, with liner, auto. Needs brake line $ 500 978-469-9727

MAZDA B2200 LE 1991 w/ Truck, has A/C, runs very w/ good shape, high mileage, ...ing $1500 603-425-2080 Call fr... AM-2 PM

Silverado '97 4x4-Supercab F... loaded, lots of extras including bedliner & cap! Showroom con... dition. 22,600 miles. Recently re-tired! $19,500 978-683-0143

TOYOTA 4X4 pick up 1988, 5 speed, flat bed body. $995

603-475-2115

UD 1200C LANDSCAPE TRUCK 2000-145 HP, 4 cylinder diese... 5 speed manual, stake body with electric dump and tarp. 3,665 miles, mint condition! ..... $25,000 603-362-4650 7am-5pm Mike

## 230A 4x4s / SUVs

CHEVY K10 Silverado 1984 - Looks clean, runs smooth. 23K miles. 8 ft. bed. Extra parts $3000/best. Call days 978-689-20...

DODGE 2000 Durango SLT 4X... V8, auto alarm system. Excellent condition. Only 18k miles must sell $17,495 603-432-7579

FORD EXPEDITION XLT 19... great mileage, very good condition, a/c, alarm, CD, power locks/windows. $23,000/best. Call Andre 978-688-2376 978-397-45...

FORD EXPEDITION XLT 4x... Loaded Black leather 3rd seat Front, rear A/C, 6 dis... CD, 75K $16,500 603-437-690...

FORD F350, 4X4, 1997, Fully Loaded, with plow, 63... excellent condition, $18,00... CALL GARY AT 603-898-32...

GEO TRACKER 1995 - 4X4 Convertible. MUST SEL... Excellent shape. $2995 Call 603-432-8111

GMC 1989 ¾ ton, 5.7 V8, 8' bed with 9' Fisher plow. Au... matic. Looks & runs good. $29... Call 978-686-120...

GMC 1991 5.7 Extended ... Power everything, high mileage... Runs and looks good. $3900 Call 978-685-5713

GMC JIMMY 1994-70,000 mile... power windows, power door locks, CD player. $5000 978-372-8101 ask for Steve

GRAND Cherokee 1999 - silver leather, loaded, 4 WD, sunroof

Perfect Condition

$17,200. Call 978-532-1931

JEEP 1995 Wrangler, 6 cylinder 5 speed, hard & soft tops. Beautiful car! Asking $8888 or best offer 603-880-0195

JEEP CHEROKEE SPORT 19... 4X4, 6 cylinder, 4L, 5 speed, 90K, A/C, new clutch & tires, great condition, well maintained, $4900 Call 978-689-57...

JEEP GRAND CHEROKEE LAREDO 1997 V8, 4X4 auto... cellent condition, many added... munity sound, CD a/k, $99... Call 508-864-8464

JEEP Grand Cherokee Laredo 1995 - V6, 4X4, immaculate condition, power windows, locks, mirrors, A/C, stereo, 107K miles, $5900/best. Call .....978-683-0...

NISSAN Pathfinder 1992, 4 cyl, automatic, A/C, Power windows & locks, cassette, red, new Michelin Tires, 118K well maintained, $3800/best. 603-772-5428

## 231 Vans

CHEVY Hi-top conversion ...er 1995. Leather, TV, tow package, 55K miles, excellent condition $9995 603-893-0876

CHEVY ONE TON 1985 good running condition, new rebuilt motor, good tires. $2200
978-685-6145

DODGE 2000 CARAVAN Excellent condition. Approximately 29,000 miles. Keyless entry. Remote start. Alarm system. Am/fm CD. Asking $11,500.
Call 978-685-3765.

FORD 1990 E-350 Super Club Wagon, automatic, 8 passenger seating runs good $2900 Please call 603-458-1549 603-560-4348

FORD 1998 Winastar 68K miles, power steering, a/c, power locks/windows. VERY, VERY CLEAN. $9500 or best offer
978-475-7779

FORD 1998 Winaster GL Ve... power windows, locks, mirrors, dual A/C remote starter, dealer serviced with records, excellent condition, 49K miles $9995
Ca... 603-458-5...

FORD 1996 WINDSTAR - all... all power, V-6, A/C, Tinted w... dows, 91K miles. Excellent ... dition. $3900. Call 603-886-85...

FORD 97 WINDSTAR 96K, excellent condition Glass seats, fully loaded. Front & rear air/heat. $4500/best. 603-434-449...

FORD WINDSTAR 1995 power windows/locks, dual a/c, full op... tions, alarm, excellent condi... $3950 or best. 978-387-4206

FORD WINDSTAR GL ... 3.8L, loaded, 83K, new transmis... sion, alarm/starter, dual A/C, very clean. $5900 978-975-1378

FORD Windstar GL 1998 - ... loaded, 55K miles, dual A/C, ... heat, privacy glass. $8900 or best offer. Call.....978-649-2...

GMC 99 SAFARI - automatic, 6 cylinder, full power, seats, ... High highway mileage. Like new. $5695. 978-687-2282

MERCURY 99 Villager ... loaded, factory alarm, 7 passenger 4 door 55k white/grey Great condition. $13,500 978-682-4508

NISSAN Quest 94' GXE - 125K V6, 1 owner, garaged, leather captain chairs, moonroof, power, A/C, new tires, battery, timing belt. $8000. 603-898-6604

## 232 Motorcycles/Accessories

FLHTC 996 - HER TAGE soft tail, Vance Hines exhaust S & S carb, chrome rear floor boards 2 tone paint $15,500 603-893-5845

HARLEY 1987 1200 Sportster, all high performance, clean and fast. $6000. Call after 5pm 978-687-9852

HARLEY 1997 883 Sportser, 2100 miles, forward shifting controls screaming eagle pipes, Mustang seat, some chrome, many extras. $7500. 603-895-6031

HARLEY DAVIDSON, 1997 FXSTC Custom, soft tail, too much to list. Must sell $13,500 best offer. Mike 603-458-1666

Harley Davidsons

2001 FX DX TSPORT 1600 Miles Mint condition with all factory options $16,000/best. 82 FX WideGlide, lots of extra chrome $10,000. Call 603-362-455...

HARLEY FLH 1973 Metallic blue mint condition, completely redone. Retro 50's look. Lots of chrome $9,700/best 978-372-67...

HD SPORTSTER 1000XLH-1983 30K miles. Black and Chrome $4500 603-437-8871 or emails wesolowski@vermillion-inc.com

HONDA 2000 750 Shadow, black 4K miles,extras.$4595.603-893-5268

Hurry, won't last!!

HONDA 550 1975 4 CYLINDER GREAT SHAPE NEEDS TUNE-UP $600 AS IS. CALL 603-437-0242

HONDA GOLDWING 1100 1980 26K miles, many extras including light bar, great condition $3500 978-372-8185

HONDA SHADOW AERO 2000

HURRY WON'T LAST

MINT, MINT

Only 500 miles, 1100 CC. $7500 603-898-7814

HONDA VLX 600 SHADOW 1999. 200+ miles windshield, backrest low rider $4195 Helmet, new jacket and boots also available 603-642-6415

Buy Old Motorcycles Mopeds & Scooters 603-225-7421

Cash Paid!

SUZUKI 2001 GSF600 Bandit, Blue, under 2000 miles, mint condition, with helmet. $5300 or best offer. 978-372-7923

SUZUKI Intruder 800, excellent condition, under 7,000 original miles, dark blue. Asking $3200
978-374-1723

SUZUKI RF600R 1996. Excellent condition with about 12,700K Red with two matching SHOEI helmets, Yoshi Pipe, brand new DUNLOP tires, disk brake lock and bike cover. $4000/best
978-557-5546 ask for David

YAMAHA RG 2001 - Hardly used, blue and white, custom Yoshi exhaust, 3500 miles. Excellent condition. $6900. 978-265-7320

YAMAHA VIRAGO, XV535S, 1997, LESS 3000 MILES, EXCELLENT CONDITION, $3200/BEST. CALL 603-434-2536

YAMAHA VIRAGO XV750-750cc 1994 Green, Corbin seat, passenger seat with back rest-bag rack, leather saddle bags, leather tank panel with pocket, windshield, light bar, engine guards, 17,425miles $3,650/best Call 978-689-0476 Bruce

1999 HARLEY DAVIDSON Ultra Classic Trike, 2000 Leeman kit ...000 miles. Intercom, CB, lots of extras. $29,900. 603-437-6042

'75 HARLEY

HARLEY- 1975 Sportster Custom. Many new parts, fully restored. Many extras, runs great!
978-685-4455

## 236 Heavy Equipment

AUTO CAR Tri-axle 1975, 300 Cummings with 8 speed LL, 18 fronts, 46 rears, runs good, works daily, $15,500/best. Ask for Kevin 978-686-4935 or 978-390-8141

## 238A Recreational Vehicles

FLEETWOOD SOUTHWIND 1998

TOP OF THE LINE!

Class A, 32 foot with slide-out. V-10 Gas engine, 31,000 miles. Lots of extras including, windows, awnings and transferable warranty. Owners were Non smoking with no animals. $60,000 Call 603-898-1786

## 238C Campers for Sale/Rent

CHEVY DAMON HORNET '92 Motor Home, Class C, 22' sleeps 5, fully self contained with generator with only 69.5 hours used, V-8 350 motor, 57,400 miles. $15,295/best 603-886-5030

FLEETWOOD Bounder 1997 32 Class A motor home. 21K miles, hydraulic level & jack, non smokers & no pets, excellent condition. $45,000 or best reasonable offer. 978-851-3758

JAYCO EAGLE 1997- Sleeps 7.

LIKE BRAND NEW!

Includes lots extras! $3500
Call 603-437-6548

VIKING 1987 pop-up camper for sale. Great shape. New fridge and tank. 3 burner stove, sink, heater. $1800/best. 603-566-7418

WINABAGO BRAVE 1973 for sale 21 ft. Must see. $4000/best.

603-566-7418

'984 PULL CAMPER - 24', must see. Sleeps 6. Full bath, kitchen, awning with screen room & rain panels $4500. Call 603-893-4025

## 239 Trailers for Sale/Rent

SO MANY USES!

LOWBOY TAG ALONG 99 5X8 15" single wheels custom open trailer with steel mesh ramp, 2 Delta aluminum tool boxes. Multiple uses. $1100 978-376-152...

TRAILER 1989, 26', full rear bath, new fridge, trailer like new, $5900/best
CALL 603-898-353...

## 245 Auto Parts/Accessories

MICHELIN MXV4 ENERGY 19570R14 tires set of 4. Less than 500 miles. Retails $600 1st $395 takes them. 978-686-7250

## 247 Garages & Storage

UPPER TOWER HILL - Corner of Pearl & Linden. $70 per month. Storage only! New roof. Call 603-898-2540


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| (3) **15 Year Fixed** | **5.75** +2 pts | **6.16** |
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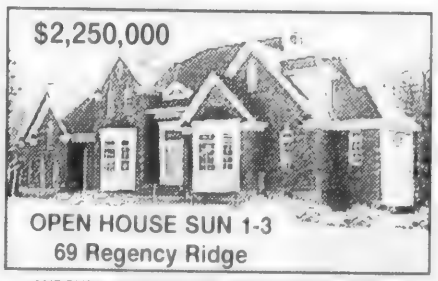
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Rates as of 4/16/2002. Subject to change. (1) Loan amounts to $252,700 with minimum 3% down. (2) Loan amounts to $150,000 to $750,000 with as little as 5% down. Interest rate subject to change after initial period. (3) Loan amounts to $350,000 with minimum 20% down, 30 year term, interest rate subject to change after initial period. (4) Loan amounts to $350,000 with minimum 5% down, 30 year term, interest rate subject to change after initial period.

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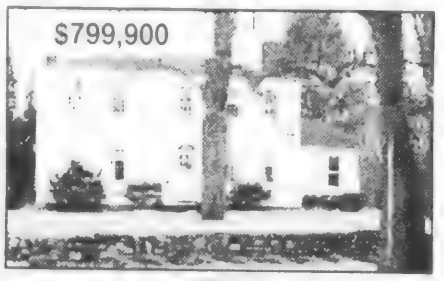

ANDOVER, EXCEPTIONAL NEW CONSTRUCTION!
Wynwood built home at Regency Ridge
Exemplifies grandeur throughout
Spectacular entrepens to palatial foyer
1st flr mst w/gas FP & sitting area
1 spac BR on the 2nd floor ~ 5900 liv area
Another listing by J. B. Doherty x212
jbdoherty@andoverliving.com $2,250,000



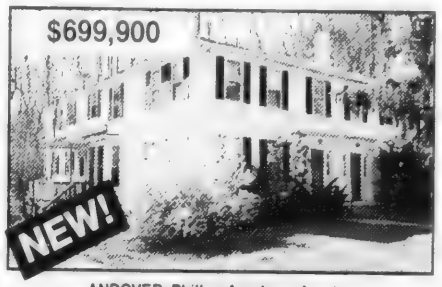

ANDOVER, Phillips Academy!
Intown updated Greek Revival
designer kitchen ~ top of line appls
2 porches
12 rooms ~ 6 BR
Another listing by Doug Howe x229
dhowe@andoverliving.com $1,690,000



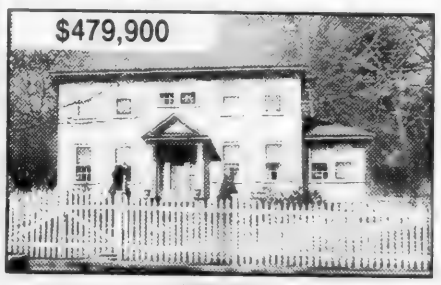

ANDOVER, Andover Country Club!
Contemporary Colonial built by Ray Cormier
Another listing by Lora Brown Horsley x201
lhorsley@andoverliving.com $929,900




ANDOVER!
Flint Corliss Circa 1809!
Another listing by Deb Moore x238
dmoore@andoverliving.com $799,900




ANDOVER, Phillips Academy Area!
Intown Multi Family Opportunity
Legal six unit building
all town services ~ close to 125/93
Acre plus lot
detached garage
Another listing by Doug Howe x229
dhowe@andoverliving.com $699,900




ANDOVER!
Solid CE Colonial with charm & character
8/3/2.5 ~ 2 car detached ~ corner lot
front to back fireplaced living rm
New kit appliances & granite tops
Walk up attic ~ Full bsmnt ~ fenced yard
Another listing by Chris Doherty x230
cdoherty@andoverliving.com $479,900



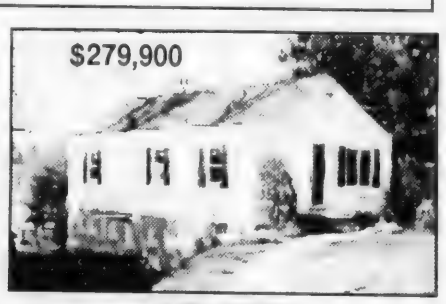

ANDOVER, land!
Prime Location ~ 3 wooded lots
Overlooks AVIS land & Baker's Meadow
Public road, water & sewer
Superb setting ~ Minutes to town
89 acre, $420K and 1.11 acres, $445K
Two listings by Chris Doherty x230
cdoherty@andoverliving.com




NORTH ANDOVER!
Spectacular 4.6 acre lot
Rolling wooded & open spaced land
Possibilities of expanding or building new
Ador 6 rm/3 BR Ranch ~ screened porch
long driveway & det garage ~ Call for details
Another listing by Chris Doherty x230
cdoherty@andoverliving.com $369,900




NORTH ANDOVER!
Picture Perfect Cape ~ Must see!
Liv rm w/Fir to ceil FP opens to deck
oversized deck views pool & terrific yard
7 rms ~ 3 BR ~ young heat sys & roof
Lg comfortable kitchen with high ceilings
Another listing by Nick Geranios x204
ngeranios@andoverliving.com $289,900




NORTH ANDOVER!
A little gem in a great location!
5 rm, 2 bdrm ranch ~ Open concept
Completely updated w/new kit & bath
HW flrs ~ Partially fin LL w/FamRm
Walk-out basement ~ Brick patio ~ Nice yard
Another listing by Cyndy DeMont x235
cdemont@andoverliving.com $279,900




ANDOVER, 1st Ad!
Charming home within walking
distance to town & schools!
7 rooms ~ 3 bedrooms ~ enclosed porch
Generous size eat-in kit ~ LR ~ DR
Nice yard for outdoor enjoyment
Another new listing by Jack Hewitt x228
jhewitt@andoverliving.com $$244,900

## fine homes



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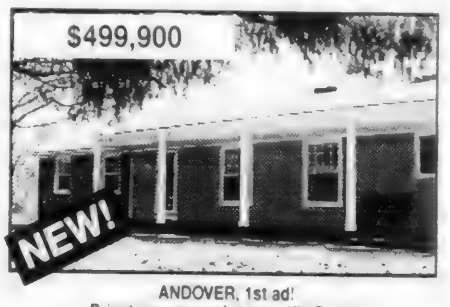
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NORTH ANDOVER, 1st ad!
North Andover Estates
Immaculate, young, 8 rm Colonial




ANDOVER, 1st ad!
Private gorgeous lot ~ terrific Ranch
skylit kitchen with cathedral ceiling
step down three season sunroom
updated heating system, roof & garage doors
central air ~ new windows ~ 7 3/2.5
Another new listing by Nick Geranios x204
ngeranios@andoverliving.com ~ $449,900




ANDOVER, 1st ad!
Fabulous Colonial ~ South School District
Set on large level wooded lot
vinyl siding ~ light and bright
walk-up attic ~ ceiling fans ~ freshly painted
Minutes to Rt 93 and 495
7 rm ~ 3 lg. BR ~ 2.5 BA ~ 2 car garage
Another New listing by Cheri Apelian x234
capelian@andoverliving.com $399,900

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Debra Drake


Valerie Duffield


Coletta Fanuele


Cheryl Foster


Terri Goodridge


Dorothy Hardock


Debby Hughes


Norma Hyder


$324,900

**NORTH ANDOVER - Library Area!** New to Market! Norman Rockwell should have painted this darling 3 Bedroom, 2 full bath Colonial. Hardwood floors, fireplace built-ins, newer kitchen, deck, and fenced-in yard. A short stroll to town and across the street from new Thompson Elementary School!
Call Carla Burns x143.


$547,900

**NORTH ANDOVER - New Price!** 9/4/2.5 Colonial off Old Town Center. Immaculate, move-in condition. Freshly painted. Hardwood floors, dentil molding, and 2 fireplaces. Four season sunroom w/vaulted ceilings & skylights. Granite counter oak kitchen, and lower level exercise room.
Call Sheila Stupka x166.


$339,900

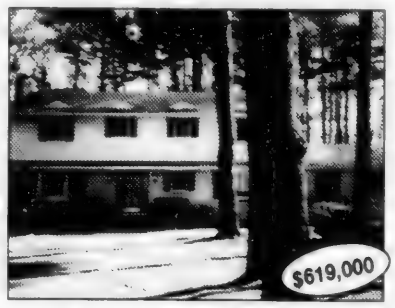
**NORTH ANDOVER - 8/4/2** recently renovated Dutch Colonial near Old Center. Front/back fp'd LR, oak center island Kit, cheerful sunroom & hardwood floors. 2 car garage and in-ground pool complete with cabana & patio.
Call Valerie Duffield x128.


$689,900

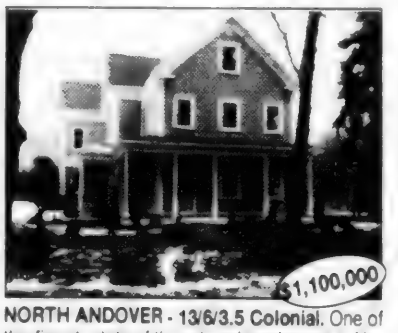
**ANDOVER - 11/4/2.5 Tudor** at end of cul-de-sac, and abuts Harold Parker State Forest. High beamed ceilings & fp LR. Library, formal DR, center island kitchen which opens to breakfast room w/gazebo ceiling. Finished lower level w sliders to patio. Air, and new septic!
Call Elke Kappeler x170


$749,900

**ANDOVER - Exciting custom Contemporary** in prime Sunset Rock location, close to Pike & Phillips Academy! This special home offers a stunning LR w/fp & wet bar, updated maple KIT w/granite, gorgeous sunroom overlooking heated Gunite pool, huge FR, private setting in one of Andover's finest locations.
Call Mary O'Donoghue x151


$619,000

**NORTH ANDOVER - 9/4/2.5 pristine Colonial.** Anderson windows, hardwood floors, updated kitchen w/center island, breakfast bar & Corian counters. Fireplaced FR w/built-ins, master bedroom features sliders to balcony which overlooks private wooded lot.
Call Arlene Santangelo x161.


$1,100,000

**NORTH ANDOVER - 13/6/3.5 Colonial.** One of the finest, state of the art, unique homes in No. Andover! 1 mile from Old Town Center. 85 ft Farmers porch, 2nd & 3rd flr. Balcony, roof deck & beautiful level 1.45 acre lot. Granite KIT, 4 zone top of the line heating & a/c system, hdwd flrs, security & much more!
Call Sheila Stupka x166.


$842,500

**NORTH ANDOVER - 9/4/2.5 Abbott Village** Colonial built by Paul St. Hilaire. Gourmet, red birch Kitchen, stone fp'd Family room, 1st floor LIB w/custom cabinets and French doors. Master suite w/fp. 3 car garage, central air/vac & many upgrades.
Call EJ Perdigao x154.


$179,900

**NORTH ANDOVER - Completely updated** 2nd floor condo at Heritage Green! New windows, bath, carpeting, painting & more. Pets allowed!
Call Cheryl foster x136.


$739,900

**NORTH ANDOVER - 9/4/2.5 classic Colonial** in New Castle Estates. Formal fp'd LR, hdwd flr. DR, oversized KIT w/updated appliances. Front/back fp'd FR, and 1st flr. Study. Central air/vac, sprinklers, alarm & more!
Call John Cusack x141


$1,545,000

**ANDOVER - A custom quality home** in the Phillips Academy area. It is superbly crafted by one of Andover's top builders and radiates old world charm. The nearly one acre lot is level and sunny. The backyard is bordered by mature trees for privacy. This 10 room home features an open feeling with traditional finishes. It offers 4 bedrooms, 3 full baths and 2 half baths with an option for a 3rd flr. bedroom suite.
Call Elke Kappeler x170.


$769,900

**NORTH ANDOVER - 10/4/2.5 Colonial** set in a great neighborhood close to Annie Sargent School. C/air, sprinkler sy, hdwd flrs, large KIT w/GE appliances. Kitchen opens to oversized porch. formal LR w/fp opens into office w/built-ins. 1st flr. FR w/fp, lower level playroom, exercise & 1/2 bath. 2 car garage & more!
Call Val Roberts x157.


Rick Imprescia


Joan Johnson


Elke Kappeler


Heidi Kilcoyne


Carol Kathios Mejail


Mary McAlary


Jerelyn Murphy


Gretchen Noyes


Margaret O'Connor


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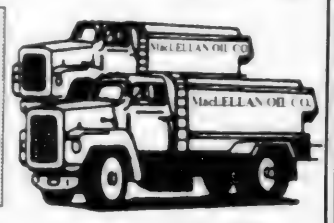



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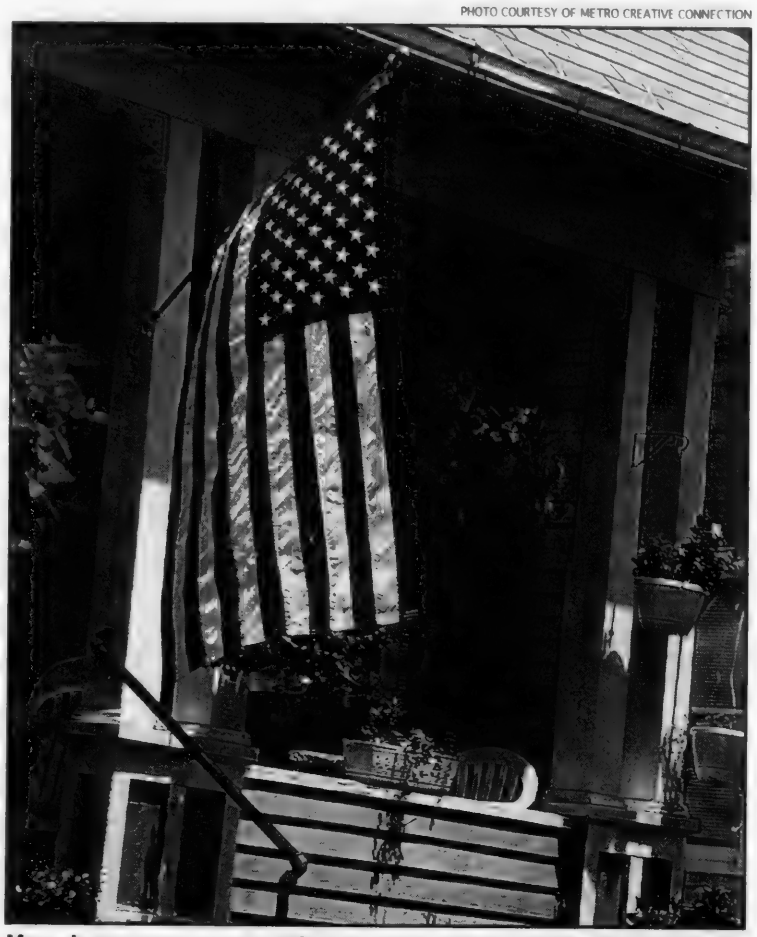
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REAL ESTATE 2002

# When does refinancing your home make sense?

**By Sue Tabb**

PHOTO COURTESY OF METRO CREATIVE CONNECTION



**Many homeowners are opting to make improvements by choosing a cash-out refinancing plan – pulling equity out of their home.**

A good number of people had the presence of mind to take advantage of the low interest rates offered during the course of the past year and refinance their homes; now, even as rates have leveled out, consumers continue to take a serious look at refinancing options.

As the real estate market heats up and prices continue to rise, many homeowners are opting to stay put, and are instead making improvements to their existing property by choosing a cash-out refinancing plan – pulling some of the equity out of their home.

Dick Diodati, a mortgage originator from Lawrence Savings Bank in North Andover, says deciding whether refinancing makes sense for you really depends on a number of factors. How significantly has the interest rate dropped with respect to your current rate? Will you be extending the term (length) of your mortgage by a considerable amount? Has your income increased enough to support a higher monthly mortgage payment and still allow you to live comfortably? If you choose the cash-out option, what will the money be used for – college tuition, home improvements, credit card debt?

These are all questions that will be answered differently, depending on the homeowner's unique situation and perspective. With regard to credit card debt, for example, Mr. Diodati says that if a consumer has $1,000 in credit card bills per month, by refinancing with a dramatically lower rate, they may be able to keep their mortgage payment the same or only increase it slightly but rid themselves entirely of credit card debt.

However, while many people may choose the cash-out option, the biggest consideration, according to Mr. Diodati, continues to be the amount of money the consumer can save each month.

"If someone has a 30-year mortgage now and is going to save $50 a month to go back to a 30-year mortgage, they may not bother. But, if they can save a little bit of money or (keep their monthly payment) the same but decrease the term from 30 years down to 20 years, they can save a huge amount of money in interest over a 10-year period," says Mr. Diodati. "You are building up equity quicker in the property with a shorter term because more money is going toward your principal rather than interest."

The other consideration is what type of loan works best for your situation. There is much talk of the "no points/no closing costs" loan because it doesn't require the consumer to pay anything up front. In this type of loan, a lender essentially pays a premium to a mortgage company or bank to do a transaction at a certain rate. While this interest rate will be slightly higher than a cost-related mortgage (with points), the break even is immediate.

But, are there situations when it make sense to pay a cost-related mortgage? According to Mr. Diodati, you may want to consider getting a lower interest rate by paying points if you are planning on staying in the property long-term. Since the average time to break even (or recover your loan costs) for a two-point rate is four to six years, you will not realize any savings unless you stay in the property at least that long. Mr. Diodati illustrates with this example: zero-point rate of 7 1/8 percent on a $100,000 mortgage is $674 a month; two-point rate of 6 3/4 percent

*Continued on page 5A*


REAL ESTATE 2002

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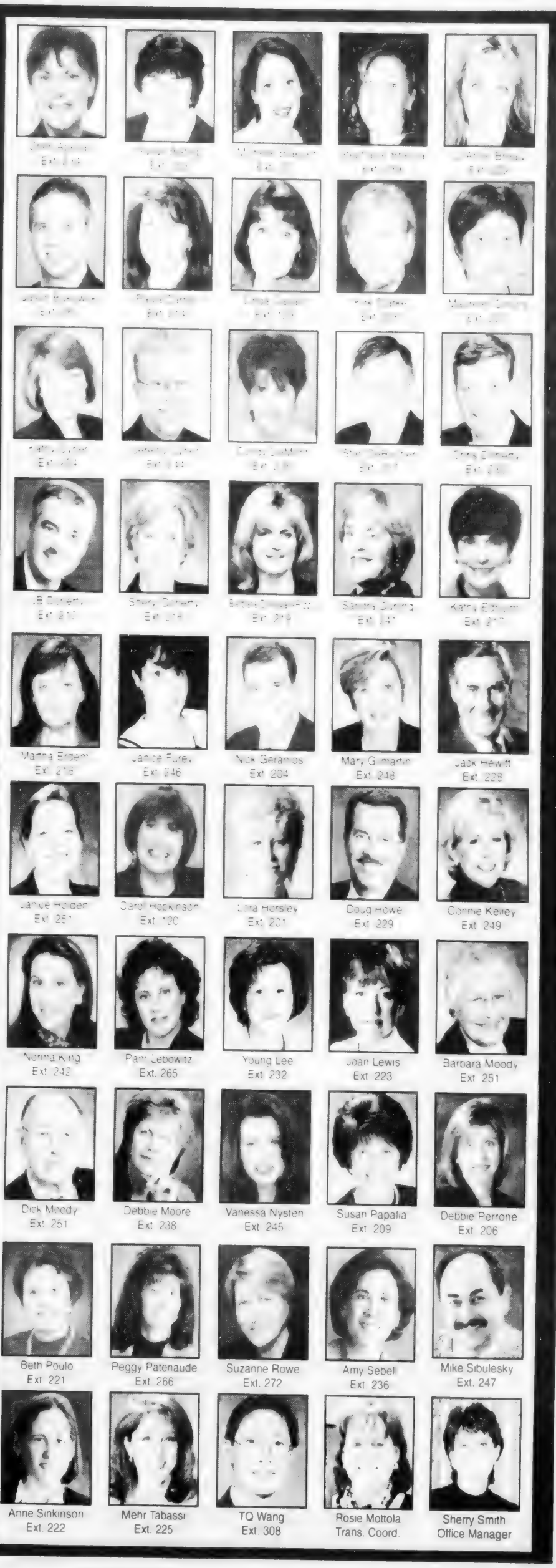
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# Repent and save: 'Seven debtly sins' aren't forgiving

By Chandra Orr
*Copley News Service*

Everyone knows the basics behind reducing debt. Budget your money, pay off higher interest rate credit cards first and always pay the minimum due on any loan or credit card.

But, staying motivated and sticking with your debt-reduction battle plan is sometimes the trickiest part.

Placing too many rules and restrictions on your spending habits could backfire on your plan to reduce your debt, but tailoring your money mindset to avoid these Seven Debtly Sins, from Jason Anthony and Karl Cluck, the authors of "Debt-Free By 30: Practical Advice For the Young, Broke and Upwardly Mobile," should provide all the incentive and instruction you need to revolutionize the way you think about your finances.

**1. Hoping tomorrow's income will pay today's debt**

Most people get in trouble when they count on that next big raise to pay off their debt, according to Mr. Anthony and Mr. Cluck.

"For most of us, as we make more money we suddenly find we 'need' more and more things to keep us happy," they write. "It's simply human nature to spend what we make."

If your standard of living follows your income, what's the solution? Don't count on those future increases in salary to pay off what you owe now. Focus on the present and deal with that extra income when you get it.

**2. Immediate gratification**

"There are as many reasons for compulsive spending as there are excuses," Mr. Anthony and Mr. Cluck write. "Some people crave the false sense of empowerment shopping provides. Others use it to relieve boredom. Still others view it as a harmless vice and laughingly shrug it off as 'retail therapy,' a quick fix that ultimately can turn out to be seriously bad medicine."

No one wants to live the life of a miser, but recognizing the difference between necessity and impulse will help you squirrel away those extra cents needed to make a dent in the debt pile.

**3. Keeping up with the Joneses**

Trying to keep up with your peers' spending habits, which may be unhealthy and have them in debt up to their eyes, will cause you to make serious financial blunders you may regret for years to come, Mr. Anthony and Mr. Cluck say. The ones to watch out for, though, are your friends, who may become "debt enablers."

"By complimenting you on your latest extravagant acquisition and great taste, they unwittingly encourage financially destructive behavior," they write.

Stop the cycle of trying to live up to others' spending brackets and standards by not giving in to that competitive urge. Decide if you really need an expensive indulgence or if you're just interested in it because your friend has one or because your peers will flatter you on your recent acquisition.

**4. Being 'too busy' to think about money**

"When we tell ourselves, 'I'm too busy living my life to deal with money,' something does not compute. We all make time for what's important to us," Mr. Anthony and Mr. Cluck write. "You're not too busy to manage your own money."

Setting a goal of getting out of debt and making that your top priority will help you focus on your finances. Once you make getting out of debt your No. 1 priority, you will become very conscious of every dollar you spend, the authors say.

**5. Waste**

"We unnecessarily waste money because we're too lazy or afraid to sit down and consider better ways to use our money. Money we've worked hard for. Money that could be making more money. Money that, once gone, never comes back," Mr. Anthony and Mr. Cluck write.

People waste money on everything from CDs they only listen to once to paying someone else to groom their dogs, a job they could learn to do themselves, the authors say. By considering alternatives, getting creative and learning new skills everyone can save money in places that might not seem obvious at first.

"You would be shocked at how easy it is to shake money out of your daily routine," the authors write. "The money's there – you just have to know where to find it."

**6. Failure to set goals**

Not working toward a goal spells jeopardy for the debtor, Mr. Anthony and Mr. Cluck write. Goals get obscured by a mountain of debt and, as the pile grows out of control, frustration mounts. Once frustration enters the picture, it becomes all too easy to lose hope and go on a shopping binge from which you may never recover.

Set goals for how much you want to send to each creditor each month and how much extraneous spending you want to cut from your budget. Also, set a date to be debt-free and focus on the end result, the authors suggest.

**7. Being ruled by your social life**

"Most of us would probably self-implode without fun in our lives, but if the money you spend pursuing the good life is wreaking havoc with your finances, then you're defeating the whole purpose of leisure time anyway," Mr. Anthony and Mr. Cluck write.

Instead of breaking your budget, find creative alternatives to your usual leisure activities, suggest the authors. Try community education classes instead of high-priced lessons or dinner parties with friends instead of a night out on the town.

"The challenge here is not to cut out play time, but to determine if too much of your income is going to leisure, and then find equally satisfying ways to spend less."

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**Most people get in financial trouble when they count on that next big raise to pay off their debt.**

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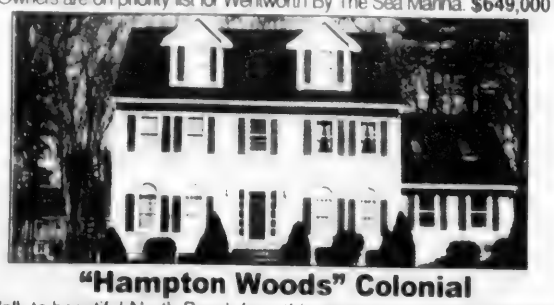
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# REAL ESTATE 2002

## ■ REFINANCING

*Continued from page 2A*

on the same amount is $649 a month. The difference is $25 per month and if you paid out $2,000 in points, it would take you almost seven years to recover your loan costs before you started realizing the savings. So, this scenario only makes sense if you are planning to stay in the home for more than six years.

"If the free interest rate (no points/no closing costs rate) is lower than the one they currently have and they don't have a problem spending 45 minutes with someone, it's worth it," says Rick Roda, president of First Andover Mortgage Corporation in North Andover. "If you can save $25 a month, why wouldn't you do it?"

Mr. Roda says that, while he believes that any savings is worth it when you're not paying for the loan, it is by and large a personal preference.

"I've had people do it (refinance) for as little as $14 a month, and others who won't do it unless they can save at least $300, for example," says Mr. Roda. "The average everyday working person, if you can save $25 or $30 a month, is happy with it."

Mr. Roda calls mortgage companies the efficiency model because they can change as quickly as the market changes, which can be on a daily or even hourly basis. As a result, the customer is able to take advantage of a very competitive rate.

"Mortgage companies will work for you by watching the mortgage rates," says Mr. Roda. "I can put someone in my database with a targeted interest rate and we'll watch it for them; if it (the targeted rate) becomes available, we can call the customer and lock it in and close within 30 days."

And, the process has become so streamlined that there is little time or effort needed on the customer's part. The paperwork is generally just an application, an appraisal and some income-related forms. The entire procedure, including the closing, can take as little as an hour, according to Mr. Roda.

"We will come to your home and take your application and get the paperwork we need. If you make it easy enough for people and hassle-free, then people will do it – that's part of the challenge," Mr. Roda says.

Mr. Roda has two important tips for homeowners who may be considering refinancing either now or at some time in the future. First, he recommends that you shop around so you can take advantage of the very competitive market that currently exists. Secondly, choose a company that you are not only comfortable with, but that you can build a relationship with.

"A rule of thumb is that if the percentage point is dropping a full percent (from your current rate) and you can reduce the term of your mortgage without increasing your monthly payment, then why not do it?" says Mr. Diodati.


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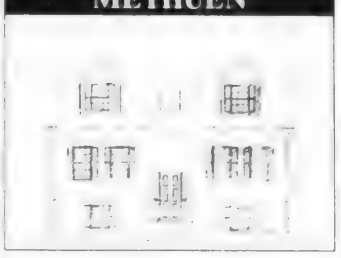
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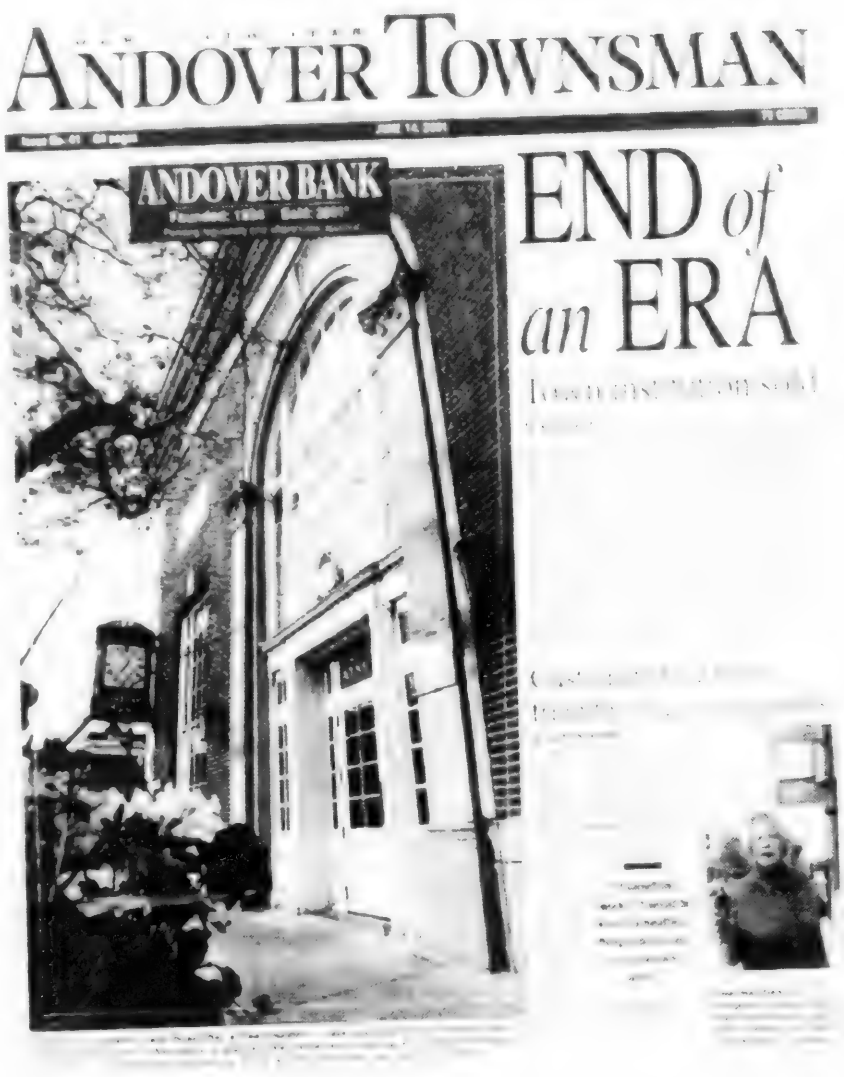
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REAL ESTATE 2002

# Bright ideas about outdoor lighting

ILLUSTRATION COURTESY OF NAPSA



Choosing the right bulbs can shed new light on outdoor entertaining.

(NAPSA) – During the warmer months, a lot more time is spent outdoors, particularly after the sun sets. But many people ignore an important part of their landscaping – lighting.

Lighting works as a multi-dimensional tool that can increase safety, highlight foliage and gardens, liven up a walkway and even keep bugs at bay. The following outdoor lighting tips may help maximize the look and safety of your yard.

• Light pathways and driveways by focusing the light toward the ground, so your guests will have a clear path to the festivities. Illuminating the actual surface increases safety and aesthetics.

• True to their name, bugs are an annoying summertime reality. To keep bugs away from an outdoor gathering, try using a compact yellow fluorescent bulb. For example, some bulbs filter out the blue light to which bugs are attracted. When used in conjunction with a standard incandescent bulb placed away from where people are gathering, bugs will be drawn toward the whiter light to leave you and your guests pest-free.

• For increased security, direct halogen floodlights from the yard toward your home to clearly light all windows and doors, thereby eliminating dark areas where people can lurk.

• Try using halogen light bulbs, in post lanterns. With a whiter, brighter light that lasts two years, these bulbs will add sparkle and brilliance to your front yard.

• For a typical yard tree, place lights close to the base of the trunk and light upward. This creates highlights and texture by lighting through the patches of the foliage. Or, create a "moonlight" effect by placing lights high into the tree, aimed at the ground.

• Lighting flowerbeds not only contributes to a garden's nighttime beauty, but can actually help the flowers grow. Focus light on the area with a well-aimed (concealed) spotlight mounted on a nearby pole or tree.

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# Design expert provides advice for home makeovers

(NAPSA) – "My home furnishings are old." "My lifestyle has changed." "I want to give my home a fresh look." "My furniture tastes have changed." These are the top four reasons Americans are redecorating their homes, according to respondents in a recent nationwide research study. In fact, according to the same survey, one out of every two United States households will inevitably undergo a home makeover.

"That's not surprising," says author and interior designer Catherine Bailly Dunne, A.S.I.D. "As our lifestyles change, so do our tastes and needs."

Ms. Dunne has outlined six steps to give people the confidence and tools they need to get their makeover moving.

**Step 1:** Visualize success. Before you begin, walk through your home and envision the home you want. Think about colors, space and dimensions, which pieces you love and which ones you want to replace.

**Step 2:** Learn your style and let it shine. Look through decorating books, magazines and catalogs to learn more about what appeals to you. Soon, you will see a common thread of styles, colors and themes.

**Step 3:** Start inspired. Choose the room or rooms where you want to begin. You may decide to start in the room where the family spends the most time together – or the room that needs the most work.

**Step 4:** Say goodbye to pieces that have outworn their welcome. Make room for the furnishings you've always wanted, and say goodbye to hand-me-downs and leftovers from past lives.

**Step 5:** Say hello to your new home. Trust your instincts and choose furniture that you truly love rather than settling for something that will fill space.

**Step 6:** Add the finishing touches. Accessories have a big impact on a home's personality. Lamps, vases, area rugs, mirrors, picture frames and other details complete a room.

"Catherine's tips provide wonderful guidelines for America's growing number of homeowners," says Jackie Hirschhaut, vice president of the American Furniture Manufacturers Association. "Redecorating is easy, once you have an idea of the most effective ways to get started."


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REAL ESTATE 2002

# Ask questions when choosing a moving company

(NAPSA) – Moving is a complex process. It's more than just packing and transporting household goods. It's choosing a new home, finding schools, selling your current home, securing financing, arranging appraisals – the list is long and demanding, not to mention stressful. Choosing the right moving company can make the moving process much easier. To find the moving company that's right for you, experts at family-owned Barrett Moving & Storage recommend you ask the following questions.

**What kind of training do your movers and packers receive?**

A moving company that invests in a formal training process understands the steps involved in providing a satisfactory moving experience.

**Are your movers and packers contractors or employees?**

Independent owner-operators are an essential part of the household goods moving industry. Find out how contractors are selected and if they adhere to the same standards as employees.

**How long has your company been in business?**

A long track record of successful moving experience is a good indicator of a company's willingness to provide the investment that results in satisfactory moving experiences for the customer.

**How are my goods protected for damage or loss?**

A moving company should provide you with a clear explanation of valuation coverage options, the differences between them, and the relative costs of each, as well as how claims are filed.

**How experienced are your drivers?**

The driver assigned to your shipment will have responsibility for all of your household belongings. Ask the company about driver retention rates, driving records and training programs.

**What happens if there's a delay in loading or delivery?**

Ask about on-time delivery guarantees and types of compensation if there are delays.

**How do I pay for my move?**

Find out what payment options exist with the moving company, whom you should pay and when payment is expected.

**What kind of communications can I expect during the move?**

You'll want to know exactly when you'll get confirmations on packing, loading and delivery dates, how after-hour or weekend communication is conducted and how driver communications work once the shipment is in route.

**What materials or resources can you offer me to help me get ready for the move?**

Tips from the move planning stages through packing through final stages are all extras that can make your moving experience easier.

# Seniors should keep positive outlook

(NAPSA) – Relocating is a stressful endeavor at any age and can be particularly difficult for seniors transitioning into a retirement or assisted living community. Seniors many times must part with beloved possessions and adjust to living in a neighborhood environment.

To help ease moving-related anxiety, experts offer the following tips for seniors.

• Think positively. Leaving a home you love is a difficult decision, but try to focus on the positive aspects. Your new home will be easier to manage and will allow you plenty of time to enjoy the fun and freedom of your golden years.

• Plan ahead and tackle difficult projects first. Start packing six to eight weeks before you move. Begin compiling files for your personal and financial records that include your Social Security card, birth certificate, insurance information and contact numbers for your bank.

• Finalize transactions. Remember to return borrowed library books and pick up items from the cleaners. If you are currently renting, give appropriate notice to your landlord as stipulated in your lease or rental agreement. Also, don't forget to visit your post office for a change of address card.

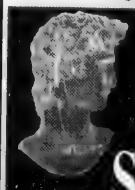
• Don't pack everything. Take important items with you. Jewelry, wills, family photos and essential phone numbers should be carried with you to ensure they aren't misplaced in the move.

• Unpack slowly. Unload and assemble your furniture first. This not only gives you a place to rest when you are unpacking, but also lets you arrange the furniture to your liking before filling the room with boxes.

• Meet fellow residents. Take a break and introduce yourself to your new neighbors. The sooner you meet everyone, the more at home you will feel.


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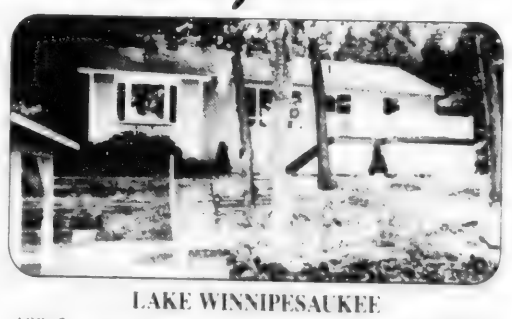
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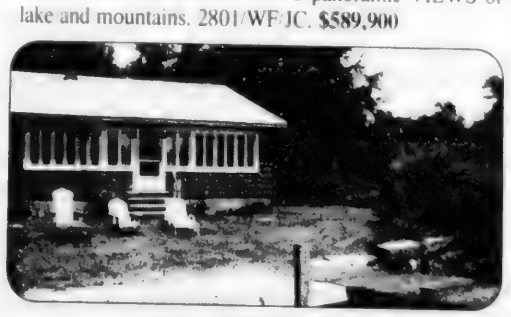
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REAL ESTATE 2002

# Making your home the envy of the neighborhood

(NAPSA) – Real estate agents say that location is most important when selling a home, but curb appeal can help homeowners get top dollar when it's time to sell. The more comforting and soothing the home is, the more people will be interested.

Whether or not you are planning on selling, it's a good idea to make home improvements that your family can enjoy and that will make your home more marketable later on.

There are several exterior home improvement projects that will not only dramatically increase the beauty and value of a home, but make it more comfortable, too.

Building curb appeal is much more than simple cosmetic changes such as repainting or adding shutters. There are many home improvement projects that will give your home and landscape the "facelift" they need to make them more irresistible to potential buyers.

Here are a few home improvement projects that can help make a home more valuable. (A beginning remodeler may be able to complete some of these projects, but if time or confidence is a factor, hire a reputable contractor.)

• Build a deck or patio. Wood decks can be built at ground level or high off the ground, depending upon the grade of the lot. If brick is more your style, a wide variety of colors and shapes are available to create one-of-a-kind patios or walkways.

• Re-side your home. When a fresh coat of paint cannot hide warped or rotted siding, new siding may be the best option. With new siding available, your home will have more than just a great look. Siding has a solid, rigid insulation backing to increase energy efficiency, impact resistance and noise reduction. It goes on straight, with a profile that is comparable to wood, and it is virtually maintenance-free. Siding is available in a variety of colors that will complement most homes.

• Add landscaping. Try extending a mulched area around the house and trim it with edging, a short fence, railroad ties or stones. If your spacious yard looks barren, add an island with trees, shrubs and flowers. If your yard is hilly, take advantage of the natural slope of the land by adding a garden that has a step effect-providing many landings to use for planting. The added color and texture makes a home look more vibrant.

• Pave your driveway. Asphalt and cement are very attractive alternatives to gravel. Both are designed for high traffic wear and tear, and with proper care can add beauty and added value to a home for years to come.

# Modular housing can be a smart alternative

(NAPSA) – Think you can tell the difference between a traditionally built home and one that was produced in a factory? Some major players in the building industry are asking consumers to take a closer look. They say modular homes have come a long way from yesterday's stereotypes and are quickly becoming known for their quality and affordability.

In a recent Web conference on modular construction, Steve Snyder, executive director of the Modular Building Systems Association, talked about the quality of modular construction.

"Today's modular homes are indistinguishable from site built homes and are, often, built to even better quality standards," says Mr. Snyder. "A factory may be shipping to three or more states, so it is in their best interest to build to the most stringent code of those states and that is a big 'plus' for any quality-conscious homebuyer."

Since 80 to 90 percent of a modular home's construction is completed in the factory – a controlled environment – there is a certain amount of quality inherent to the process. Materials are protected from the elements, the workforce is highly trained and specialized and there is a greater degree of automation.

"Wall and ceiling systems, wiring, plumbing and insulation are all completed in an assembly line-like process," says Mr. Snyder.

Other than being built in a factory rather than on your lot, there are more similarities than differences between modular and site-built homes.

They are both built with the same materials – 2x10 floor joists, 2x4 interior walls and 2x6 exterior walls and they are placed on the same types of foundations.

They can both feature upscale standard or premium products, such as ceramic tile and hardwood floors.

"Modular homes offer a very good value," says Mick Barker, president of Genesis Homes, a nationwide supplier of modular homes.

Mr. Barker says the efficiencies of modular construction can save a homebuyer between 15 and 30 percent, providing a cost-effective solution to today's shortage of affordable housing options.

According to a recent report by the Mortgage Bankers Association and National Housing Conference, affordable housing is becoming scarce for working families, as fewer builders are constructing affordable units and the price of existing real estate is booming. More and more people cannot afford to own a home and the problem – affecting teachers, police officers and middle-income people as well as lower income people – is only growing.


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# Protecting your valuables from fire and theft

(NAPSA) – Theft and fire are two of a homeowner's greatest fears. Insurance provides some protection, but what about those things that money can't replace?

One practical solution is a wall safe that can be easily hidden, yet is readily accessible. Choices range from small security safes, about the size of a medicine cabinet, to larger fire safes that offer dual protection.

Installing a large wall safe is best left to a construction professional. However, safes that are no more than 14 1/2 inches wide and 8 inches deep can be easily installed by the do-it-yourselfer. Following are some tips.

1. Select a convenient location where you won't encounter electrical wires or plumbing. If the safe is deeper than 4 inches, it will protrude through the wall behind it, so choose a spot that is backed by a closet.

2. Using a stud finder, locate and mark the placement of two adjacent wall studs, generally about 14 1/2 inches apart from edge to edge.

3. Position the opening template that comes with the safe between the wall studs so the top shelf inside the safe is at eye level. If the safe is narrower than the space between the studs, position the template flush with one stud.

4. With a utility knife or key hole saw, cut the opening.

5. If the safe opening is smaller than the space between studs, nail plywood or 2 x 4 shims to the far stud so the surface is even with the opening edge.

6. If the safe will protrude through the back wall, use a level to mark a straight line across the wall studs from each corner of the opening to the back wall. Caution: If the safe protrudes more than four inches through the back wall, additional support may be necessary; consult a construction professional.

7. Carefully poke a hole through the back wall in each of the four corners with an awl or ice pick.

8. On the other side of the wall, connect the corner holes and cut the wall. Add shims if necessary. (See step #5.)

9. Insert the safe and anchor to the studs per the manufacturer's instructions.

10. Hang a picture or other object over the safe to obscure it from view.

# Helping homeowners find reliable contractors

(NAPSA) – While many homeowners clean and perform the inevitable seasonal repairs themselves, most will require some level of assistance from roofers, electricians, landscapers and painters.

Fortunately, there is now a way they can protect themselves from unqualified or incompetent contractors. For starters, homeowners should begin their search for trustworthy service professionals with sources more reliable than the phone book.

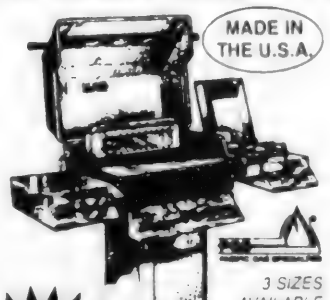
According to the U.S. Federal Trade Commission's Bureau of Consumer Protection, "Anyone can advertise in the Yellow Pages. An ad should not be considered an indication of the quality of a contractor's works."

One source that homeowners nationwide have already begun to turn to is a Web site called MyHomeKey, which lets homeowners conveniently schedule appointments for its members, drawing from its database of more than 40,000 of the nation's most trusted repair and service professionals. Consumers have nationwide access to service technicians as well as quality local service providers.

Each MyHomeKey referral is so thoroughly investigated – based on proven work quality and proper certification – that MyHomeKey actually guarantees 100 percent customer satisfaction.

"You no longer need to look in the phone book and hope for the best. We offer a direct connection to top tier professionals so homeowners can schedule and instantly confirm home service appointments in real-time," says Eric Zausner, MyHomeKey's president and CEO. "There's no more wasting a day waiting for the plumber or electrician to call back, because we put the scheduling power in the hands of the homeowner."


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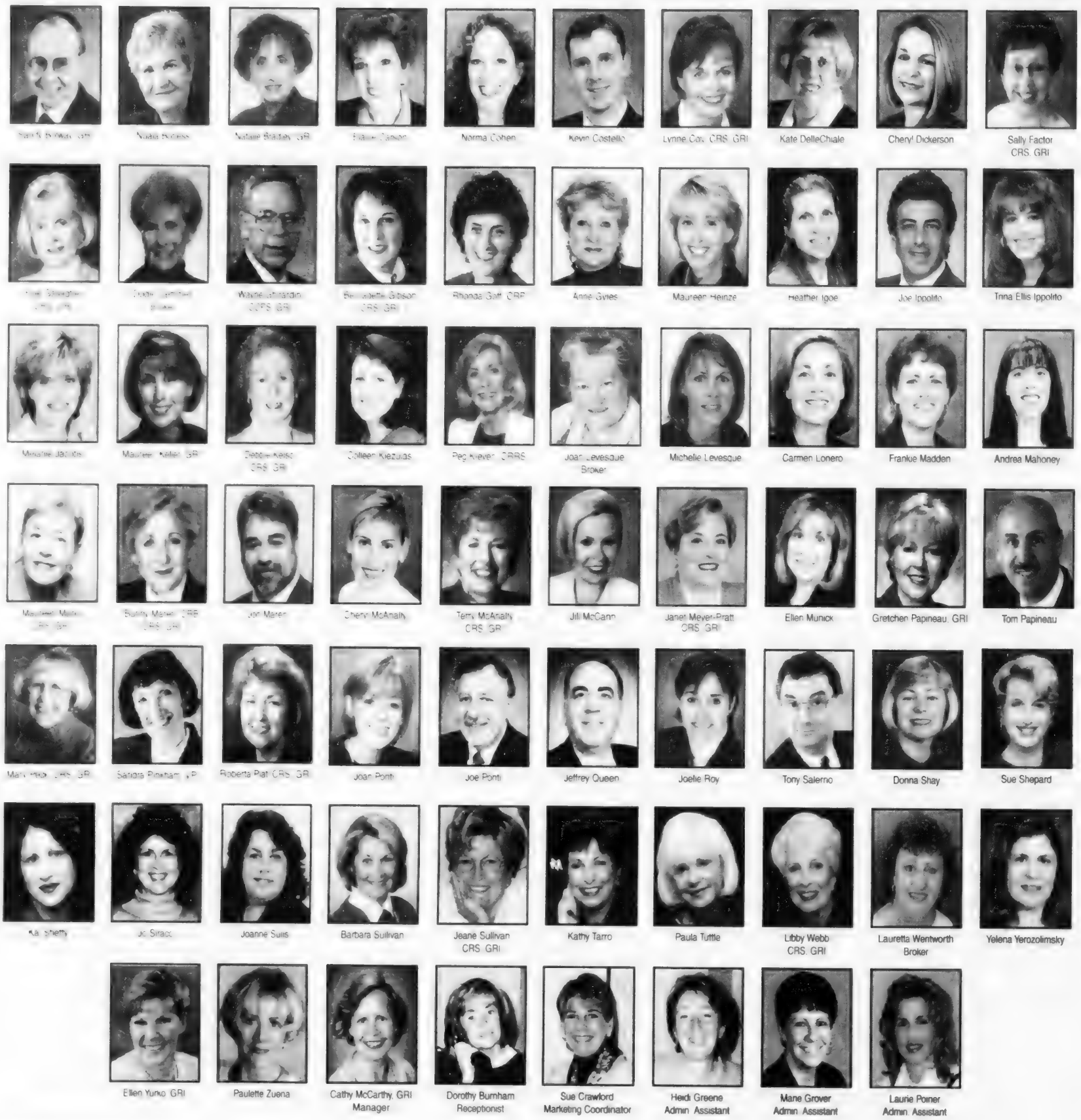
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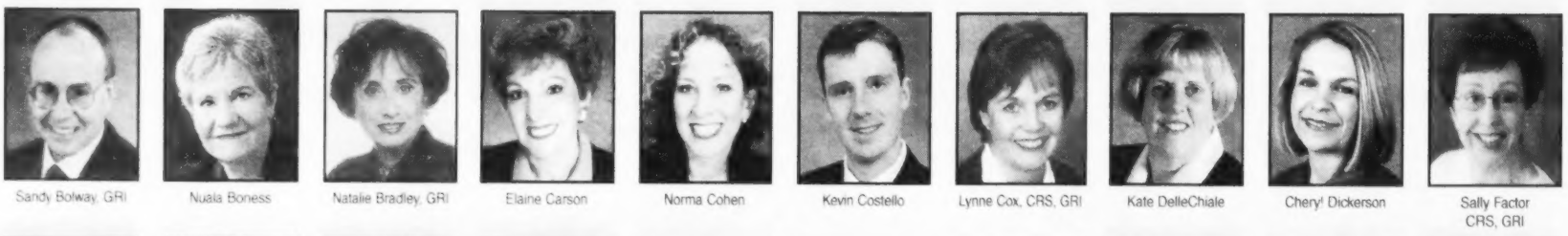
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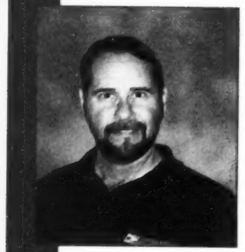
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SALEM



*"Since earning my degree at Hesser College, my career has taken a more entrepreneurial spirit. I have always had a desire to achieve more professional growth. Even with 20 years experience in the field, I lacked some of the techniques and expertise in business that only an education can provide. The highly qualified staff and administration at Hesser College encouraged me and made it possible for me to enroll in the National Honor Society, Phi Theta Kappa as well as the American Society of Interior Design.* ***Since graduating from Hesser College my work has been featured in several Designer Showhouses and publications throughout the state under the name Betty Hovey Interiors.*** *I owe so much to Hesser College for the confidence that I have gained from earning my degree."*

***Betty Hovey, Betty Hovey Interiors***



*"The continuing education program of Hesser College offers working adults like me challenging courses and quality instructors. As a management professional for over twenty years, I am seeking courses that will enhance and build upon my work experience and prepare me for a second career. I graduated Summa Cum Laude with an Associate degree from Hesser in May 2000. I am currently enrolled in the Bachelor Degree Program majoring in Criminal Justice. In the three years that I have been at Hesser College, I have not been disappointed. Students are treated with respect by both the staff and instructors.* ***The atmosphere at the Portsmouth location is friendly and conducive to higher learning. My only regret is that I didn't enroll sooner!"***

***John Hallinan***



*"I want people to know that you are never too old to go back to college. Since attending Hesser College, I have realized that* ***Hesser College is the college that works with everyone.*** *I feel very comfortable at Hesser College."*

***Cora Spencer***



*"My academic success while attending Hesser College in the Criminal Justice Program allowed me the opportunity to work at a Law Firm. Through Hesser College's various program options I was able to complete both my Associate and Bachelor Degree in a short 2 1/2 years. I am also happy to say that I met the man I plan to marry while attending Hesser College."*

***Kim Dewalt***
***Legal Assistant for the Law Offices of Kelley and Tilsley, PA***

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***10. Education***

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